

Summary of financial information

Audited results for the twelve months ended 30 June 2019

DIRECTORS' STATEMENT

The directors take pleasure in presenting the audited summarised results of Momentum Metropolitan financial services group (the Group) for the year ended 30 June 2019. The preparation of the Group's results was supervised by the Group Finance Director, Risto Ketola (FIA, FASSA, CFA).

Corporate events

Name change

The holding company changed its name from MMI Holdings Ltd to Momentum Metropolitan Holdings Ltd (the Company). Resolutions were approved and adopted by the Company in terms of section 60(2) of the Companies Act. The special resolution for the name change has been accepted and placed on file by the Companies and Intellectual Property Commission.

Held for sale

As part of our plan to exit a number of African countries, we have classified entities in three of these African countries, which we plan on exiting in the next 12 months, as held for sale. The remaining entities that the Group plans to exit do not yet meet all the International Financial Reporting Standards (IFRS) criteria to classify as held for sale.

Listed debt

Momentum Metropolitan Life Ltd listed new instruments to the total value of R750 million on the JSE Ltd in March 2019. The instruments are unsecured subordinated callable notes.

Basis of preparation of financial information

These summarised consolidated financial statements have been prepared in accordance with IFRS; International Accounting Standard 34 (IAS 34) – Interim financial reporting; the SAICA Financial Reporting Guide as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council; the JSE Listings Requirements and the South African Companies Act, 71 of 2008. The accounting policies applied in the preparation of these financial statements are in terms of IFRS and are consistent with those adopted in the previous years except as described below. Critical judgements and accounting changes in estimates that are an integral part of the insurance business. The Group is exposed to financial and insurance risks, details of which are also provided in the Group's Integrated Report and Annual Financial Statements.

New and revised standards effective for the year ended 30 June 2019 and relevant to the Group

- The following new and amended standards and interpretations became effective for the first time in the current year and had no impact on the Group's earnings or net asset value: IFRIC 22 Foreign currency transactions and advance consideration, amendments to IFRS 2 Share-based payments, IFRS 4 Insurance contracts, and IAS 40 Investment property. IFRS 9 Financial instruments and IFRS 15 Revenue from contracts with customers also became effective for the first time in the current year. The effects of these are described below.
- IFRS 15 Revenue from contracts with customers

IFRS 15 is effective from periods beginning on or after 1 January 2018. The Group has implemented IFRS 15 on 1 July 2018, retrospectively without restating comparative figures.

IFRS 15 replaces all existing revenue requirements in IFRS and applies to all revenue arising from contracts with clients, unless the contracts are in the scope of the standards on leases, insurance contracts and financial instruments.

The core principle of the standard is that revenue recognised reflects the consideration to which the company expects to be entitled in exchange for the transfer of promised goods or services to the client. The standard incorporates a five-step analysis to determine the amount and timing of revenue recognition.

The Group has assessed the impact of the adoption of IFRS 15 to determine the impact on the opening balance and concluded that there was no significant impact for the Group. The opening retained earnings as at 1 July 2018 has therefore not been adjusted for any change in revenue recognition.

IFRS 9 Financial instruments

The Group has implemented IFRS 9 retrospectively without restating comparative figures. Opening retained earnings as at 1 July 2018 has been adjusted for any differences in the carrying amounts of financial instruments.

New and revised standards effective for the year ended 30 June 2019 and relevant to the Group (continued)

• IFRS 9 Financial instruments (continued)

The standard introduces an approach to the classification of financial instruments that is based on contractual cash flows characteristics and models through which financial instruments are managed (business model). The standard amends the previous requirements in three main areas: (a) classification and measurement of financial assets, (b) impairment of financial assets, mainly by introducing a forward-looking expected credit loss (ECL) impairment model and (c) hedge accounting including removing some of the restrictions on applying hedge accounting in IAS 39 Financial Instruments: Recognition and Measurement.

IFRS 9 contains three principal classification categories for financial assets:

- Measured at amortised cost
- Fair value through other comprehensive income
- Fair value through income

Even though these measurement categories are similar to IAS 39, the criteria for classification into these categories are significantly different. The standard eliminates the existing IAS 39 categories of held-to-maturity, loans and receivables and available-for-sale.

No significant changes were introduced for the classification and measurement of financial liabilities, except for financial liabilities that are designated at fair value where entities will need to recognise the part of the fair value change that is due to changes in their own credit risk in other comprehensive income rather than profit or loss.

The standard has introduced a new ECL impairment model that will require more timely recognition of ECLs than under IAS 39. An impairment loss must now be recognised prior to a loss event occurring. This will require considerable judgement about how changes in economic factors affect ECLs, which will be determined on a probability-weighted basis.

The Group has not applied hedge accounting to the current or prior year.

Impact on adoption of IFRS 9

Prior to the implementation of IFRS 9, the Group designated a significant majority of its financial assets at fair value through income in terms of IAS 39. The application of the classification criteria resulted in the majority of the financial assets being classified mandatorily at fair value through income. In the life companies certain policyholder assets were designated at fair value through income due to accounting mismatch. All equity securities remain at fair value through income and assets previously disclosed as held-to-maturity will continue to be carried at amortised cost.

With majority of the Group's financial assets measurement remaining at fair value through income these assets are not subjected to the new impairment model. The significant impacts from changes in the measurement basis of impairment provisions are limited to the Group's assets that were previously classified as held-to-maturity and loans and receivables which are now classified and carried at amortised cost. The impact of applying the ECL model resulted in a decrease in equity of R40 million on 1 July 2018 which primarily relates to loans and receivables.

The Group reclassified cumulative redeemable preference shares from designated at fair value through income to amortised cost as the fair value measurement criteria were not met.

For the Group's financial liabilities that are designated at fair value through income, there were no significant changes in its own credit risk to recognise in other comprehensive income.

The application of IFRS 9 impairment methodology had an insignificant impact on the Group's equity accounted associates and joint ventures.

All insurance and reinsurance receivables are recognised in terms of IFRS 4 and are therefore outside the scope of IFRS 9.

The effects of the adoption of IFRS 9 on the statement of financial position as at 1 July 2018 are shown in the financial instruments section.

The International Accounting Standards Board (IASB) made amendments to various standards as part of their annual improvements project. These amendments had no impact on the Group's earnings.

Segmental report

A simplified operating model was announced in June 2018, effective 1 July 2018. The product Centre of Excellence structure was dissolved and a number of empowered end-to-end value chain business units were created, supported by shared distribution channels and group support functions.

The segmental report has been aligned to the new operating business unit structures. The prior year has been restated to provide meaningful comparison for these new segments.

The Group's reporting view now reflects the following segments:

Momentum Life: Momentum Life includes protection, savings and life insurance products focused on the middle and affluent client segments.

Momentum Investments: Momentum Investments consists of the Momentum Wealth platform business, local and offshore asset management operations, retail annuities and guaranteed investments, as well as Eris Properties.

Metropolitan Retail: Metropolitan Retail focusses on the lower and middle income retail market segment, with a range of protection and savings products.

Momentum Corporate: Momentum Corporate offers group risk, annuities, pension savings and umbrella fund (FundsAtWork) products and includes Momentum Metropolitan's health business.

Momentum Metropolitan Africa: This segment includes our African operations.

Non-life Insurance: Non-life Insurance comprises the retail general insurance offering, Momentum Short-term Insurance, and the cell captive insurer, Guardrisk.

New Initiatives: This includes India, aYo, Money Management, Lending, Exponential Ventures and Momentum Consult.

Shareholders: The Shareholders segment reflects investment income on capital held to support local operations and some costs not allocated to operating segments (eg certain holding company expenses).

Embedded Value information

New regulatory framework:

The new regulatory framework, as defined in the South African Insurance Act, 18 of 2017, became effective on 1 July 2018. This meant that the previous Statutory Valuation Method (SVM) was no longer recognised as a valid basis for regulatory liabilities. The Group's covered businesses elected to adopt the IFRS liabilities as reference for determining the value of in-force business for embedded value purposes. This has resulted in a reallocation of value between the adjusted net worth and value of in-force due to the liability difference between the previous statutory and IFRS liabilities.

Momentum Metropolitan Life Ltd's required capital is derived as the total restricted assets less the IFRS liabilities as per the new required capital methodology. Restricted assets were defined in terms of the new regulatory balance sheet as the assets allocated to support the policyholder liabilities and internal capital requirements.

Wealth business:

With changes in the operating model of the Group, a decision was taken to group businesses into segments which are managed together. The Group has also simplified the valuations between covered and non-covered business (eg expense allocations, etc) and, as a result, now report the off-balance sheet businesses of Momentum Wealth together with the on-balance sheet businesses as part of Momentum Investments covered business.

Corporate governance

The Board has satisfied itself that appropriate principles of corporate governance (King IVTM) were applied throughout the year under review.

Changes to the directorate, secretary and directors' shareholding

On 30 September 2018, the Group's Company Secretary, Maliga Chetty, resigned. On the same date, Leon Basson was appointed as Acting Group Company Secretary. On 26 November 2018, Sydney Muller retired from the Board having reached retirement age. On 28 February 2019, Louis von Zeuner resigned from the Board. On 1 March 2019, Lisa Chiume, Linda de Beer, Dr Sharron McPherson and Sello Moloko were appointed to the Board. Also on that date, CorpStat Governance Services (Pty) Ltd was appointed as Interim Group Company Secretary. Leon Basson relinquished his role as Acting Group Company Secretary on that date, to resume his other duties in the Group. On 14 June 2019, Kgaugelo Legoabe-Kgomari was appointed to the Board. On 1 July 2019, the Interim Group Company Secretary, CorpStat Governance Services (Pty) Ltd was replaced by Gcobisa Tyusha who was appointed as Group Company Secretary.

All transactions in listed shares of the Company involving directors were disclosed on SENS.

Changes to the group executive committee

Resignations	Role	Date
Andrew le Roux	Chief Business Transformation Officer	31 August 2018
Linda Mthenjane	Human Capital Executive	30 November 2018
Thinus Alsworth-Elvey	CEO: Momentum Corporate	31 March 2019
Appointments	Role	Date
Hannes Viljoen	CEO: Momentum Metropolitan's health business	1 September 2019
Dumo Mbethe	CEO: Momentum Corporate	16 September 2019

Contingent liabilities and capital commitments

The Group is party to legal proceedings and appropriate provisions are made when losses are expected to materialise. The Group is not aware of capital commitments at 30 June 2019 that were not in the ordinary course of business other than what is disclosed in the Annual Financial Statements.

Events after the reporting period

Momentum Metropolitan Holdings Ltd, through its wholly-owned subsidiary, Momentum Metropolitan Strategic Investments (Pty) Ltd, has entered into an agreement to acquire the entire Alexander Forbes Short-term Insurance (AFI) business from Alexander Forbes Ltd for R1.94 billion. The strategic acquisition is in line with the Group's overall Reset and Grow strategy and specifically aims to fast track growth of the non-life insurance interests of the Group. A purchase price allocation has not yet been performed as the proposed transaction is still subject to regulatory approval.

Net asset value and profits attributable to the business as at 31 March 2019: AFI reported a profit after taxation for the year ended 31 March 2019 of R135 million. The net asset value of AFI as at 31 March 2019 was R322 million.

No other material events occurred between the reporting date and the date of approval of these results.

Final dividend declaration

Ordinary shares

- On 3 September 2019, a gross final dividend of 35 cents per ordinary share was declared by the Board, resulting in a total of 70 cents per share.
- The dividend is payable out of income reserves to all holders of ordinary shares recorded in the register of the Company at the close of business on Friday, 27 September 2019, and will be paid on Monday, 30 September 2019.
- The dividend will be subject to local dividend withholding tax at a rate of 20% unless the shareholder is exempt from paying dividend tax or is entitled to a reduced rate.
- This will result in a net final dividend of 28 cents per ordinary share for those shareholders who are not exempt from paying dividend tax.
- The last day to trade cum dividend will be Monday, 23 September 2019.
- The shares will trade ex dividend from the start of business on Wednesday, 25 September 2019.
- Share certificates may not be dematerialised or rematerialised between Wednesday, 25 September 2019 and Friday, 27 September 2019, both days inclusive.
- The number of ordinary shares at the declaration date was 1 497 475 356.
- Momentum Metropolitan Holdings Ltd's income tax number is 975 2050 147.

Preference shares

 Dividends of R18.5 million (2018: R18.5 million) (132 cents per share p.a.) were declared on the unlisted A3 Momentum Metropolitan Holdings Ltd preference shares as determined by the Company's Memorandum of Incorporation.

Share buy-back programme

 The Group concluded its share buy-back programme on 29 November 2018. A total of 106 million shares (R2 billion excluding transaction costs) have been bought back. 27 million shares (R487 million) are held by a subsidiary of the Group.

Integrated information

The Integrated Report for 2019 will be posted to shareholders on or about 27 September 2019, and can be viewed online together with the Annual Financial Statements on 6 September 2019 at www.momentummetropolitan.co.za, following the results announcement.

Directors' responsibility

The preparation of these results, and the correct extraction thereof from the Group's audited 2019 Annual Financial Statements, are the responsibility of the directors. A printed version of the full financial statements and the SENS announcement may be requested from the office of the Group Company Secretary, Gcobisa Tyusha, tel: +27 12 673 1931 or gcobisa.tyusha@momentummetropolitan.co.za.

External audit

These summarised results have not been audited, but have been extracted from the Group's 2019 Annual Financial Statements, which have been audited by PricewaterhouseCoopers Inc. and their unqualified audit report, together with the Group's audited 2019 Annual Financial Statements, are available for inspection at the Company's registered office and on Momentum Metropolitan's website. In addition, the summarised group embedded value information has been extracted from the Group's 2019 Embedded Value Report, which has been reviewed by PricewaterhouseCoopers Inc. in accordance with the embedded value basis of the Group, and the review report is available for inspection at the Company's registered office.

Signed on behalf of the Board

JJ NjekeChairmanHillie MeyerGroup Chief Executive

Centurion 3 September 2019

DIRECTORS: MJN Njeke (Chairman), HP Meyer (Group Chief Executive), JC Cilliers (Marais) (Deputy Chief Executive), RS Ketola (Group Finance Director), LM Chiume, P Cooper, F Daniels (Jakoet), L de Beer, Prof SC Jurisich, Prof JD Krige, KS Legoabe-Kgomari, Dr SL McPherson, PJ Moleketi, MS Moloko, V Nkonyeni, KC Shubane, FJC Truter, JC van Reenen

GROUP COMPANY SECRETARY: Gcobisa Tyusha

WEBSITE: www.momentummetropolitan.co.za

TRANSFER SECRETARIES – SOUTH AFRICA: Link Market Services SA (Pty) Ltd (registration number 2000/007239/07) 13th Floor, 19 Ameshoff Street, Braamfontein 2001. PO Box 4844, Johannesburg 2000 Telephone: +27 11 713 0800 E-mail: info@linkmarketservices.co.za

TRANSFER SECRETARIES – NAMIBIA: Transfer Secretaries (Pty) Ltd (registration number 93/713) 4 Robert Mugabe Avenue, Windhoek. PO Box 2301, Windhoek Telephone: +264 61 22 7647 E-mail: info@nsx.com.na

SPONSOR – SOUTH AFRICA: Merrill Lynch South Africa (Pty) Ltd SPONSOR – NAMIBIA: Simonis Storm Securities (Pty) Ltd

AUDITORS: PricewaterhouseCoopers Inc.

REGISTERED OFFICE: 268 West Avenue, Centurion 0157

REGISTRATION NUMBER: 2000/031756/06

JSE CODE: MTM NSX CODE: MMT ISIN CODE: ZAE000269890

Momentum Metropolitan Life Ltd (Incorporated in the Republic of South Africa) REGISTRATION NUMBER: 1904/002186/06 Company code: MMIG

SENS ISSUE: 4 September 2019

SUMMARISED CONSOLIDATED STATEMENT OF FINANCIAL		30.06.2018
POSITION	Rm	Rm
ASSETS	0.005	10 515
Intangible assets	9 665	10 515
Owner-occupied properties	4 629	3 864
Property and equipment	381	323
Investment properties	8 103	8 614
Properties under development	192	136
Investments in associates and joint ventures Employee benefit assets	792 469	636 436
Financial assets at fair value through income ¹	401 093	395 146
Investments in associates at fair value through income ¹	18 314	11 383
Derivative financial assets at fair value through income	2 449	2 910
Held-to-maturity financial assets	-	437
Loans and receivables	-	5 629
Financial assets at amortised cost	17 106	-
Reinsurance contract assets	5 912	4 989
Deferred income tax	599	290
Insurance and other receivables	5 259	4 962
Current income tax assets	184	283
Non-current assets held for sale	608	-
Cash and cash equivalents	27 147	25 812
Total assets	502 902	476 365
EQUITY		
Equity attributable to owners of the parent	23 020	22 328
Non-controlling interests	526	462
Total equity	23 546	22 790
LIABILITIES		
Insurance contract liabilities		
Long-term insurance contracts	116 180	109 203
Non-life insurance contracts	9 603	8 728
Investment contracts	274 853	272 411
 – with discretionary participation features (DPF) 	23 800	24 550
 designated at fair value through income 	251 053	247 861
Financial liabilities at fair value through income	40 753	38 217
Derivative financial liabilities at fair value through income	2 318	2 255
Financial liabilities at amortised cost	3 007	2 420
Reinsurance contract liabilities	1 912	1 685
Deferred income tax	3 222	2 874
Employee benefit obligations	1 339	1 153
Other payables	25 064	14 304
Provisions	112	73
Current income tax liabilities	459	252
Non-current liabilities held for sale	534	-
Total liabilities	479 356	453 575
Total equity and liabilities	502 902	476 365

¹ For the prior year, this line item was classified as designated at fair value through income in terms of IAS 39 and has not been restated.

SUMMARISED CONSOLIDATED INCOME STATEMENT	12 mths to 30.06.2019 Rm	12 mths to 30.06.2018 Rm
Net insurance premiums	36 618	29 893
Fee income ¹	8 449	7 536
Investment income	22 137	20 084
Net realised and fair value gains	1 439	17 786
Net income	68 643	75 299
Net insurance benefits and claims	26 582	27 232
Change in actuarial liabilities and related reinsurance	5 673	1 794
Change in long-term insurance contract liabilities	6 282	1 612
Change in non-life insurance contract liabilities	110	(71)
Change in investment contracts with DPF liabilities	(588)	285
Change in reinsurance assets	(377)	(322)
Change in reinsurance liabilities	246	290
Fair value adjustments on investment contract liabilities	9 107	17 555
Fair value adjustments on collective investment scheme liabilities	(492)	2 738
Depreciation, amortisation and impairment expenses	1 343	1 226
Employee benefit expenses	6 168	5 457
Sales remuneration	6 078	5 796
Other expenses	7 415	7 779
Expenses	61 874	69 577
Results of operations	6 769	5 722
Share of loss of associates and joint ventures	(269)	(213)
Finance costs ²	(1 021)	(1 048)
Profit before tax	5 479	4 461
Income tax expense	(3 069)	(3 039)
Earnings for year	2 410	1 422
Attributable to:		
Owners of the parent	2 255	1 369
Non-controlling interests	155	53
	2 410	1 422
Basic earnings per ordinary share (cents)	153.1	88.2
Diluted earnings per ordinary share (cents)	151.6	88.1
¹ Fee income consists of the following:		
Investment contracts	2 754	2 384
Trust and fiduciary services Health administration	1 417	1 506
Other fee income	1 931 2 347	1 780 1 866
	8 449	7 536
² Finance costs consist of the following:		
Preference shares issued by Momentum Metropolitan Holdings Ltd	106	110
Subordinated debt	418	397
Cost of carry positions Other finance costs	286 211	363 178
	1 021	1 048

SUMMARISED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	12 mths to 30.06.2019 Rm	12 mths to 30.06.2018 Rm
Earnings for year	2 410	1 422
Other comprehensive (loss)/income, net of tax ¹	(57)	138
Items that may subsequently be reclassified to income	28	(6)
Exchange differences on translating foreign operations	17	9
Available-for-sale financial assets	-	(7)
Share of other comprehensive income/(loss) of associates	11	(8)
Items that will not be reclassified to income	(85)	144
Land and building revaluation	(146)	131
Remeasurements of post-employee benefit funds	1	14
Income tax relating to items that will not be reclassified	60	(1)
L		
Total comprehensive income for year	2 353	1 560
Total comprehensive income attributable to:		
Owners of the parent	2 198	1 507
Non-controlling interests	155	53
	2 353	1 560

¹ Included within other comprehensive income is R6 million (2018: nil) relating to non-current assets classified as held for sale.

Basic earnings

Diluted earnings

RECONCILIATION OF HEADLINE FARNINGS

attributable to owners of the parent	12 mths to 30.06.2019	12 mths to 30.06.2018	12 mths to 30.06.2019	
	Rm	Rm	Rm	Rm
Earnings	2 255	1 369	2 255	1 369
Finance costs – convertible preference shares			37	40
Dilutory effect of subsidiaries ¹			(17)	(16)
Diluted earnings			2 275	1 393
Realised gains on available-for-sale financial assets		(13)	-	(13)
Tax on realised gains on available-for-sale financial assets		2	-	2
Intangible asset impairments ²	77	97	77	97
Tax on intangible asset impairments	(15)	(16)	(15)	(16)
Impairment of fixed assets	22	-	22	-
(Gain)/loss on sale of subsidiary ³	(6)	18	(6)	18
Impairments relating to held for sale entities	87	-	87	-
FCTR reversal on sale of foreign subsidiary 3	1	(13)	1	(13)
Impairment of owner-occupied property below cost	66	-	66	-
Tax on impairment of owner-occupied property below cost	(13)	-	(13)	-
Headline earnings ⁴	2 474	1 444	2 494	1 468
Adjustments for Momentum Metropolitan shares held by policyholder funds	35	(32)	35	(32)
Amortisation of intangible assets relating to business		(02)		(02)
combinations	522	543	522	543
BEE cost	23	24	23	24
Normalised headline earnings ⁵	3 054	1 979	3 074	2 003

¹ The Momentum Metropolitan Namibia group, Metropolitan Kenya and Cannon are consolidated at 96% in earnings. For purposes of diluted earnings, diluted non-controlling interests and investment returns are reinstated.

² The current year includes impairments relating to:

- Customer relationships in Momentum Metropolitan Africa due to a decline in the directors' valuation.

- Goodwill and customer relationships in Momentum Corporate (Momentum Metropolitan's health business) due to a decline in directors' valuation.

The prior year impairments relate mainly to software in Metropolitan Retail as certain components are no longer used and goodwill in Momentum Investments (previously International under the old operating model) due to a decline in the directors' valuation relating to a restructure of the UK businesses.

- ³ Current year relates to the sale of Mauritius Life in the Momentum Metropolitan Africa segment. Prior year relates to the sale of Momentum Financial Technology in the Momentum Investments segment.
- ⁴ Headline earnings consist of operating profit, investment income, net realised and fair value gains, investment variances and basis and other changes.
- ⁵ Normalised headline earnings excludes adjustments for Momentum Metropolitan shares held by policyholder funds, the amortisation of intangible assets relating to business combinations as well as BEE costs. It includes basis changes and investment variances of negative R170 million (2018: negative R651 million).

EARNINGS PER SHARE (cents) attributable to owners of the parent		12 mths to 30.06.2018
Basic		
Normalised headline earnings	207.3	127.5
Headline earnings	168.0	93.0
Earnings	153.1	88.2
Weighted average number of shares (million)	1 473	1 552
Basic number of shares in issue (million)	1 457	1 512
Diluted		
Normalised headline earnings	202.5	125.5
Weighted average number of shares (million) ¹	1 518	1 596
Headline earnings	166.2	92.9
Earnings	151.6	88.1
Weighted average number of shares (million) ²	1 501	1 580

¹ For diluted normalised headline earnings per share, treasury shares held on behalf of contract holders are deemed to be issued.

² For diluted earnings and headline earnings per share, treasury shares held on behalf of contract holders are deemed to be cancelled.

DIVIDENDS		2018
Ordinary listed Momentum Metropolitan Holdings Ltd shares (cents per share)		
Interim - March	35	-
Final - September	35	-
Total	70	-

Share buy-back programme

A total of 106 million shares (R2 billion excluding transaction costs) have been bought back as part of the share buy-back programme which was completed on 29 November 2018. The consideration paid has been adjusted for in retained earnings except for the 27 million shares (R487 million) held by a subsidiary of the Group which has been adjusted for in share premium.

Momentum Metropolitan Holdings Ltd convertible redeemable preference shares (issued to KTH)

The A3 Momentum Metropolitan Holdings Ltd preference shares are redeemable in December 2020 (after extending it under the same terms by 18 months in the current year) at a redemption value of R9.18 per share unless converted into Momentum Metropolitan Holdings Ltd ordinary shares on a one-for-one basis prior to that date. The ordinary shares were originally issued at a price of R10.18 per share. Dividends are payable on the remaining preference shares at 132 cents per annum (payable March and September). During the current year, Momentum Metropolitan Holdings Ltd subscribed for a cumulative, redeemable preference share in Off The Shelf Investments 108 (Pty) Ltd (a subsidiary of KTH) which is linked to the A3 preference shares acquired in 2011. The dividends on the Off The Shelf Investments preference share aligns the A3 preference share dividend to the ordinary dividends. As a result of this, an IFRS 2 – Share-based payment BEE expense of R23 million has been recognised.

A3 Momentum Metropolitan Holdings Ltd preference share	2019	2018
dividends - KTH	Rm	Rm
Interim - March	19	19
Final - September	19	19
Total	38	38

SUMMARISED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	12 mths to 30.06.2019 Rm	12 mths to 30.06.2018 Rm
Changes in share capital		
Balance at beginning and end	9	9
Changes in share premium		
Balance at beginning	13 758	13 737
Conversion of preference shares	-	7
Decrease in treasury shares held on behalf of contract holders	60	14
Increase in treasury shares held by subsidiary for shareholders	(487)	-
Balance at end	13 331	13 758
Changes in other reserves		
Balance at beginning	1 767	1 788
Total comprehensive (loss)/income	(57)	138
Share schemes – value of services provided	24	43
Change in non-distributable reserves	9	(6)
Transfer to retained earnings	(22)	(196)
Balance at end ¹	1 721	1 767
Changes in retained earnings		
Balance at beginning	6 794	7 422
IFRS 9 opening adjustment	(40)	-
Restated opening balance	6 754	7 422
Total comprehensive income	2 255	1 369
Dividend paid	(509)	(1 442)
Shares repurchased	(544)	(974)
Transactions with non-controlling interests	(19)	223
Transfer from other reserves	22	196
Balance at end	7 959	6 794
Equity attributable to owners of the parent	23 020	22 328
Changes in non-controlling interests		
Balance at beginning	462	292
Total comprehensive income	155	53
Dividend paid	(90)	(32)
Transactions with owners	(1)	133
Business combinations	-	16
Balance at end	526	462
Total equity	23 546	22 790
¹ Other reserves consist of the following:		
Land and building revaluation reserve	619	732
Foreign currency translation reserve	(67)	(97)
Non-distributable reserve	76	57
Employee benefit revaluation reserve	100	102
Fair value adjustment for preference shares issued by Momentum Metropolitan Holdings Ltd	940	940
Equity-settled share-based payment arrangements	53	33
	1 721	1 767

SUMMARISED CONSOLIDATED STATEMENT OF CASH FLOWS	12 mths to 30.06.2019 Rm	12 mths to 30.06.2018 Rm
Cash flow from operating activities		
Cash utilised in operations	(15 185)	(12 313)
Interest and dividends received	20 588	18 936
Income tax paid	(2 664)	(3 053)
Interest paid	(1 000)	(920)
Net cash inflow from operating activities	1 739	2 650
Cash flow from investing activities		
Net acquisition of subsidiaries	-	(98)
Net investments in associates and joint ventures	(463)	(264)
Net loan repayments by related parties	73	11
Net purchases of owner-occupied properties	(58)	(47)
Net purchases of property and equipment	(255)	(117)
Net purchases of intangible assets	(71)	(81)
Dividends from associates	49	2
Net cash outflow from investing activities	(725)	(594)
Cash flow from financing activities		
Net advances/(repayments) of borrowings	1 900	(2 275)
Dividends paid to equity holders	(509)	(1 442)
Dividends paid to non-controlling interest shareholders	(90)	(32)
Decrease of treasury shares held on behalf of contract holders	62	14
Increase of treasury shares held by subsidiary for shareholders	(487)	-
Transactions with minority shareholders	(9)	356
Other equity transactions	(2)	6
Net issue of subordinated call notes	-	750
Shares repurchased	(544)	(974)
Net cash inflow/(outflow) from financing activities	321	(3 597)
Net cash flow	1 335	(1 541)
Cash resources and funds on deposit at beginning	25 812	27 353
Cash resources and funds on deposit at end	27 147	25 812

NON-CONTROLLING INTERESTS	30.06.2019 %	30.06.2018 %
Cannon Assurance	33.7	33.7
Eris Property Group	23.5	23.9
Metropolitan Health Ghana	0.9	0.9
Metropolitan Health Namibia Administrators	49.0	49.0
Metropolitan Kenya	33.7	33.7
Metropolitan Swaziland	33.0	33.0
Metropolitan Tanzania	33.0	33.0
Metropolitan Health Zambia	35.0	35.0
Momentum Metropolitan Namibia	9.9	9.9
Momentum Mozambique	33.0	33.0
Momentum Swaziland	33.0	33.0
Metropolitan Health Corporate	49.0	49.0
Momentum Short-term Insurance (Namibia)	30.0	30.0

BUSINESS COMBINATIONS – JUNE 2019

There were no significant business combinations for the 12 months ended June 2019.

BUSINESS COMBINATIONS – JUNE 2018

There were no significant business combinations for the 12 months ended June 2018. Intangibles relating to goodwill (R27 million), customer relationships relating to non-life business (R84 million) and health (R23 million), broker network (R71 million), and computer software (R5 million) were recognised due to small acquisitions.

RECONCILIATION OF GOODWILL	30.06.2019 Rm	30.06.2018 Rm
Balance at beginning	1 124	1 128
Business combinations ¹	-	27
Impairment charges ²	(19)	(31)
Balance at end	1 105	1 124

¹ An acquisition was made in the Guardrisk group for R90 million in the prior year. This resulted in the recognition of R27 million goodwill. The entity's business is that of underwriting managers.

² Goodwill relating to the Providence health business (Momentum Corporate segment) was impaired in the current year due to a decline in the directors' valuation. In the prior year, goodwill relating to the Financial Partners (Momentum Investments segment) acquisition was impaired due to a decline in the directors' valuation relating to a restructure of the UK businesses.

Significant related party transactions

R369 million of the ordinary dividends declared by Momentum Metropolitan Holdings Ltd in September 2017 and R140 million of the ordinary dividends declared in March 2019 were attributed to RMI Holdings Ltd.

12 mths to 30.06.2019	Momentum Life Rm	Momentum Investments Rm	Metropolitan Retail Rm	Momentum Corporate Rm	Non-life Insurance Rm	Momentum Metropolitan Africa ¹ Rm	New Initiatives Rm	Shareholders Rm	Segmental total Rm	Reconciling items ² Rm	IFRS total Rm
Revenue											
Net insurance premiums	9 213	21 039	7 052	20 991	10 165	4 692	-	-	73 152	(36 534)	36 618
Recurring premiums	8 795	534	5 931	12 601	8 081	4 139	-	-	40 081	(14 458)	25 623
Single premiums	418	20 505	1 121	8 390	2 084	553	-	-	33 071	(22 076)	10 995
Fee income	1 235	3 375	133	2 842	1 528	293	44	77	9 527	(1 078)	8 449
Fee income	1 201	2 832	133	2 809	1 527	293	42	-	8 837	(388)	8 449
Intergroup fee income	34	543	-	33	1	-	2	77	690	(690)	-
Expenses											
Net payments to contract holders											
External payments	9 725	26 759	5 804	15 763	4 893	2 802	-	-	65 746	(39 164)	26 582
Other expenses	3 554	3 094	2 488	3 348	3 127	1 813	248	290	17 962	3 042	21 004
Sales remuneration	1 345	816	984	124	2 191	618	-	-	6 078	-	6 078
Administration expenses	1 712	1 755	1 463	2 758	838	989	235	730	10 480	2 762	13 242
Asset management, direct property and other											
fee expenses	340	335	-	8	-	3	-	28	714	970	1 684
Intergroup expenses	157	188	41	458	98	203	13	(468)	690	(690)	-
Diluted normalised headline earnings	883	512	610	601	164	262	(492)	534	3 074		3 074
Operating profit/(loss)	1 224	591	850	813	44	102	(489)	(119)	3 016	-	3 016
Tax on operating profit/(loss)	(359)	(119)	(240)	(235)	(25)	(53)	(14)	(44)	(1 089)	-	(1 089)
Investment income	25	38	-	32	201	246	13	608	1 163	-	1 163
Tax on investment income	(7)	(10)	-	(8)	(56)	(18)	(2)	(114)	(215)	-	(215)
Fair value gains/(losses)	-	16	-	(1)	-	(9)	-	258	264	-	264
Tax on fair value gains/(losses)	-	(4)	-	-	-	(6)	-	(55)	(65)	-	(65)
Covered	967	355	610	475	-	304	-	507	3 218	-	3 218
Non-covered	(84)	157	-	126	164	(42)	(492)	27	(144)	-	(144)
	883	512	610	601	164	262	(492)	534	3 074	-	3 074
Basis changes and investment variances ³	(123)	(16)	6	(26)	-	(11)	-		(170)	-	(170)
Actuarial liabilities	73 816	159 255	35 676	96 220	22 392	13 277	-	-	400 636	-	400 636

¹ The 'Momentum Metropolitan Africa' column includes amounts received/incurred by companies the Group has decided to exit: Net insurance premiums R774 million; external payments R506 million and administration expenses R362 million.

² The 'Reconciling items' column includes: investment contract business premiums and claims; intergroup fee income and expenses; direct property (R471 million) and asset management fees for all entities (R499 million), except non-life entities, that are set off against investment income for management reporting purposes but shown as an expense for accounting purposes; asset management fees from cell captive business (R1 970 million); the amortisation of intangibles relating to business combinations (R751 million); expenses relating to consolidated collective investment schemes and other minor adjustments to expenses and fee income.

³ Included in diluted normalised headline earnings and is net of tax.

Restated 12 mths to 30.06.2018 ¹	Momentum Life Rm	Momentum Investments Rm	Metropolitan Retail Rm	Momentum Corporate Rm	Non-life Insurance Rm	Momentum Metropolitan Africa ² Rm	New Initiatives Rm	Shareholders Rm	Segmental total Rm	Reconciling items ³ Rm	IFRS total Rm
Revenue											
Net insurance premiums	8 938	20 894	7 368	15 244	8 609	4 251	-	-	65 304	(35 411)	29 893
Recurring premiums	8 587	403	6 064	11 588	8 002	3 751	-	-	38 395	(13 204)	25 191
Single premiums	351	20 491	1 304	3 656	607	500	-	-	26 909	(22 207)	4 702
Fee income	967	3 383	139	2 619	1 009	289	43	85	8 534	(998)	7 536
Fee income	948	2 863	139	2 590	1 008	289	42	-	7 879	(343)	7 536
Intergroup fee income	19	520	-	29	1	-	1	85	655	(655)	-
Expenses											
Net payments to contract holders											
External payments	9 494	24 337	5 660	16 329	4 915	2 686	-	-	63 421	(36 189)	27 232
Other expenses	3 527	3 026	2 518	3 076	2 848	1 742	209	223	17 169	3 089	20 258
Sales remuneration	1 348	725	1 060	102	1 946	615	-	-	5 796	-	5 796
Administration expenses	1 802	1 683	1 400	2 538	808	900	170	634	9 935	2 849	12 784
Asset management, direct property and other fee expenses	363	384	-	-	-	3	6	27	783	895	1 678
Intergroup expenses	14	234	58	436	94	224	33	(438)	655	(655)	-
Diluted normalised headline earnings	472	227	201	909	204	147	(377)	220	2 003	-	2 003
Operating profit/(loss)	716	248	281	1 247	134	33	(380)	(117)	2 162	-	2 162
Tax on operating profit/(loss)	(257)	(70)	(80)	(356)	(23)	(40)	-	(58)	(884)	-	(884)
Investment income	18	56	-	33	137	169	3	638	1 054	-	1 054
Tax on investment income	(5)	(14)	-	(9)	(39)	(27)	-	(141)	(235)	-	(235)
Fair value gains/(losses)	-	11	-	(8)	(6)	11	-	(97)	(89)	-	(89)
Tax on fair value gains/(losses)	-	(4)	-	2	1	1	-	(5)	(5)	-	(5)
Covered	628	84	201	731	-	271	-	358	2 273	-	2 273
Non-covered	(156)	143	-	178	204	(124)	(377)	(138)	(270)	-	(270)
	472	227	201	909	204	147	(377)	220	2 003	-	2 003
Basis changes and investment variances ⁴	(276)	(250)	(410)	333	-	(48)	-	-	(651)	-	(651)
Actuarial liabilities	75 173	159 355	34 903	88 160	19 742	13 009	-	-	390 342	-	390 342

¹ The table has been restated based on a new operating model adopted by the Group. The Group has also adopted diluted normalised headline earnings as its primary earnings measure and not diluted core headline earnings as previously disclosed. Refer to Appendix A for reconciliations of diluted core headline earnings under the old model to diluted normalised headline earnings under the new model.

² The 'Momentum Metropolitan Africa' column includes amounts received/incurred by companies the Group has decided to exit: Net insurance premiums R682 million; external payments R481 million and administration expenses R103 million.

³ The 'Reconciling items' column includes: investment contract business premiums and claims; intergroup fee income and expenses; direct property (R460 million) and asset management fees for all entities (R436 million), except non-life entities, that are set off against investment income for management reporting purposes but shown as an expense for accounting purposes; asset management fees from cell captive business (R2 092 million); the amortisation of intangibles relating to business combinations (R715 million); expenses relating to consolidated collective investment schemes and other minor adjustments to expenses and fee income.

⁴ Included in diluted normalised headline earnings and is net of tax.

CHANGE IN DILUTED NORMALISED HEADLINE EARNINGS	Change %	12 mths to 30.06.2019 Rm	Restated 12 mths to 30.06.2018 ¹ Rm
Momentum Life	87	883	472
Momentum Investments	126	512	227
Metropolitan Retail	203	610	201
Momentum Corporate	(34)	601	909
Non-life Insurance	(20)	164	204
Momentum Metropolitan Africa	78	262	147
New Initiatives	(31)	(492)	(377)
Operating segments	42	2 540	1 783
Shareholders	143	534	220
Total diluted normalised headline earnings	53	3 074	2 003

¹ The table has been restated based on a new operating model adopted by the Group. The Group has also adopted diluted normalised headline earnings as its primary earnings measure and not diluted core headline earnings as previously disclosed. Refer to Appendix A for reconciliations of diluted core headline earnings under the old model to diluted normalised headline earnings under the new model.

SEGMENTAL ANALYSIS

Definitions

Protection: This includes all life insurance business, generally open to new business. Momentum Life includes the Myriad business; Metropolitan Retail includes all funeral business and Momentum Corporate includes all risk business.

Long-term savings: This includes all recurring and single premium savings business, generally open to new business.

Annuities and structured products: This includes all guaranteed investment and life annuities as well as guaranteed structured products in Momentum Investments.

Traditional: Includes all older generation products (universal life, conventional with and with-out profit).

Other: Includes all Momentum Metropolitan African covered business, miscellaneous reserves and unallocated sources of revenue and expenses.

						Momentum			
SEGMENTAL ANALYSIS	Momentum	Momentum	Metropolitan	Momentum	Non-life M	etropolitan	New		
SEGMIENTAL ANALISIS	Life	Investments	Retail	Corporate	Insurance	Africa	Initiatives	Shareholders	Total
	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm
12 mths to 30.06.2019									
Covered									
Protection	487	-	305	112	-	-	-	-	904
Long-term savings	190	113	236	267	-	-	-	-	806
Annuities and structured products	-	261	149	67	-	-	-	-	477
Traditional	199	-	(77)	-	-	-	-		122
Other	91	(19)	(3)	29	-	186	-	(39)	245
Investment income	-	-	-			118	-	546	664
Total	967	355	610	475	-	304	-	507	3 218
Non-covered									
Investment and savings	-	157	-	-	-	-	-	-	157
Life insurance	-	-	-	-	-	(43)	-	-	(43)
Health	-	-	-	166	-	75	-	-	241
Momentum Multiply	(82)	-	-	-	-	-	-	-	(82)
Non-life insurance	-	-	-	-	(43)	27	-	-	(16)
Cell captives	-	-	-	-	207	-	-	-	207
Unallocated expenses	-	-	-	-	-	-	-	(117)	(117)
New Initiatives India	-	-	-	-	-	-	(287)		(287)
New Initiatives aYo	-	-	-	-	-	-	(89)		(89)
Other	(2)	-	-	(40)	-	(101)	(116)	144	(115)
Total	(84)	157	-	126	164	(42)	(492)	27	(144)
Diluted normalised headline									
earnings	883	512	610	601	164	262	(492)	534	3 074

					Γ	Nomentum			
SEGMENTAL ANALYSIS	Momentum	Momentum	Metropolitan	Momentum	Non-life M		New		
	Life		Retail	Corporate	Insurance	Africa	Initiatives	Shareholders	Total
Destated	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm
Restated 12 mths to 30.06.2018 ¹									
Covered	(4.0)		450	202					400
Protection	(13)	-	150	293	-	-	-	-	430
Long-term savings	135	109	(118)	196	-	-	-	-	322
Annuities and structured products	-	(25)	75	212	-	-	-	-	262
Traditional	357	-	108	-	-	-	-	-	465
Other	149	-	(14)	30	-	200	-	(83)	282
Investment income	-	-	-	-	-	71	-	441	512
Total	628	84	201	731	-	271	-	358	2 273
Non-covered									
Investment and savings	-	143	-	-	-	-	-	-	143
Life insurance	-	-	-	-	-	(32)	-	-	(32)
Health	-	-	-	195	-	49	-	-	244
Momentum Multiply	(152)	-	-	-	-	-	-	-	(152)
Non-life insurance	-	-	-	-	(56)	10	-	-	(46)
Cell captives	-	-	-	-	260	-	-	-	260
Unallocated expenses	-	-	-	-	-	-	-	(97)	(97)
New Initiatives India	-	-	-	-	-	-	(218)	-	(218)
New Initiatives aYo	-	-	-	-	-	-	(58)	-	(58)
Other	(4)	-	-	(17)	_	(151)	(101)	(41)	(314)
Total	(156)	143	-	178	204	(124)	(377)	(138)	(270)
Diluted normalised headline									
earnings	472	227	201	909	204	147	(377)	220	2 003

¹ The table has been restated based on a new operating model adopted by the Group. The Group has also adopted diluted normalised headline earnings as its primary earnings measure and not diluted core headline earnings as previously disclosed. Refer to Appendix A for reconciliations of diluted core headline earnings under the old model to diluted normalised headline earnings under the new model.

MOMENTUM INVESTMENTS - NON-COVERED BUSINESS	12 mths to 30.06.2019 Rm	Restated 12 mths to 30.06.2018 ¹ Rm
Revenue	1 713	1 800
Fee income	1 630	1 661
Performance fees	5	1
Investment income	69	108
Fair value gains	9	30
Expenses and finance costs	(1 523)	(1 555)
Other expenses	(1 476)	(1 496)
Finance costs	(47)	(59)
Share of profit of associates		5
Profit before tax	190	250
Income tax expense	(20)	(81)
Non-controlling interest	(13)	(26)
Diluted normalised headline earnings	157	143
Operating profit before tax	151	155
Tax on operating profit	(10)	(58)
Investment income	23	47
Tax on investment income	(6)	(12)
Fair value (losses)/gains	(1)	14
Tax on fair value (losses)/gains	-	(3)
Diluted normalised headline earnings	157	143
Assets under management at year end	446 804	440 399

¹ The table has been restated based on a new operating model adopted by the Group. The Group has also adopted diluted normalised headline earnings as its primary earnings measure and not diluted core headline earnings as previously disclosed. Refer to Appendix A for reconciliations of diluted core headline earnings under the old model to diluted normalised headline earnings under the new model.

		Momentum	
HEALTH - NON-COVERED BUSINESS	Momentum	Metropolitan	
	Corporate	Africa	Total
	Rm	Rm	Rm
12 mths to 30.06.2019			
Revenue	2 809	828	3 637
Net insurance premiums	785	598	1 383
Fee income	1 939	202	2 141
Investment income	40	28	68
Intergroup fees	45	-	45
Expenses and finance costs	(2 490)	(671)	(3 161)
Net payments to contract holders	(555)	(394)	(949)
Other expenses	(1 932)	(277)	(2 209)
Finance costs	(3)	-	(3)
Profit before tax	319	157	476
Income tax expense	(79)	(46)	(125)
Non-controlling interest	(74)	(36)	(110)
Diluted normalised headline earnings	166	75	241
Operating profit before tax	195	84	279
Tax on operating profit	(51)	(32)	(83)
Investment income	31	33	64
Tax on investment income	(8)	-	(8)
Fair value losses	(1)	(10)	(11)
Diluted normalised headline earnings	166	75	241
Closed schemes	36	75	111
Open scheme	71	_	71
Other	59	_	59
	166	75	241
	Datastast		
	Principal members	Lives	
Momentum Corporate principal members		21100	
Momentum Corporate principal members Momentum Metropolitan Africa lives	1 090 634	430 222	
Momentum Metropolitan Anica lives		430 222	

HEALTH - NON-COVERED BUSINESS	Momentum Corporate Rm	Momentum Metropolitan Africa Rm	Total Rm
Restated			
12 mths to 30.06.2018 ¹			
Revenue	2 586	774	3 360
Net insurance premiums	694	558	1 252
Fee income	1 831	186	2 017
Investment income	30	30	60
Intergroup fees	31	-	31
Expenses and finance costs	(2 272)	(655)	(2 927)
Net payments to contract holders	(509)	(394)	(903)
Other expenses	(1 760)	(261)	(2 021)
Finance costs	(3)		(3)
Profit before tax	314	119	433
Income tax expense	(85)	(37)	(122)
Non-controlling interests	(34)	(33)	(67)
Diluted normalised headline earnings	195	49	244
Operating profit before tax	249	47	296
Tax on operating profit	(72)	(23)	(95)
Investment income	32	28	60
Tax on investment income	(9)	_	(9)
Fair value losses	(7)	(3)	(10)
Tax on fair value losses	2	-	2
Diluted normalised headline earnings	195	49	244
Closed schemes	102	49	151
Open scheme	37	45	37
Other	56	_	56
other	195	49	244
Momentum Corporate principal members	Principal members 1 052 466	Lives	
Momentum Metropolitan Africa lives		440 981	

¹ The table has been restated based on a new operating model adopted by the Group. The Group has also adopted diluted normalised headline earnings as its primary earnings measure and not diluted core headline earnings as previously disclosed. Refer to Appendix A for reconciliations of diluted core headline earnings under the old model to diluted normalised headline earnings under the new model.

NON-LIFE INSURANCE	Non-life	Cell captive	Momentum Metropolitan	
	business Rm	business Rm	Africa Rm	Total Rm
12 mths to 30.06.2019				
Net insurance premiums	868	-	189	1 057
Fee income	2	578	38	618
Management fees	-	296	-	296
Investment fees	-	94	-	94
Underwriting fees	-	179	-	179
Other fee income	2	9	38	49
Investment income	64	168	48	280
Total income	934	746	275	1 955
Expenses and finance costs	(972)	(462)	(253)	(1 687)
Net payments to contract holders	(554)	-	(96)	(650)
Change in actuarial liabilities	-	-	(10)	(10)
Acquisition costs ¹	(121)	-	(37)	(158)
Other expenses	(297)	(447)	(110)	(854)
Finance costs	-	(15)	-	(15)
(Loss)/Profit before tax	(38)	284	22	268
Income tax expense	(5)	(77)	9	(73)
Non-controlling interest	-	-	(4)	(4)
Diluted normalised headline earnings	(43)	207	27	191
Operating (loss)/profit before tax	(87)	133	(27)	19
Tax on operating (loss)/profit	9	(34)	9	(16)
Investment income	49	(3-)	3 27	228
Tax on investment income	(14)	(44)	-	(58)
Fair value gains	-	-	18	18
Diluted normalised headline earnings	(43)	207	27	191
				(10)
Momentum Short-term Insurance (including Admin)	(43)	-	-	(43)
Guardrisk Group	-	207	-	207
	-	-	1	1
Tanzania	-	-	1	1
Momentum Short-term Insurance (Namibia)	-	-	7	7
Cannon Short-term	-	-	18	18
	(43)	207	27	191

¹ The acquisition costs relating to the cell captive business are included in underwriting profit.

NON-LIFE INSURANCE	Non-life business Rm	Cell captive business Rm	Momentum Metropolitan Africa Rm	Total Rm
Restated				
12 mths to 30.06.2018 ¹				
Net insurance premiums	731	-	164	895
Fee income	6	656	31	693
Management fees	-	456	-	456
Investment fees	-	73	-	73
Underwriting fees	-	125	-	125
Other fee income	6	2	31	39
Investment income	41	117	16	174
Total income	778	773	211	1 762
Expenses and finance costs	(867)	(420)	(201)	(1 488)
Net payments to contract holders	(486)	-	(88)	(574)
Change in actuarial liabilities	-	-	11	11
Acquisition costs ²	(113)	-	(34)	(147)
Other expenses	(268)	(409)	(90)	(767)
Finance costs	-	(11)	-	(11)
(Loss)/Profit before tax	(89)	353	10	274
Income tax expense	33	(93)	1	(59)
Non-controlling interest	-	-	(1)	(1)
Diluted normalised headline earnings	(56)	260	10	214
Operating (loss)/profit before tax	(109)	236	(5)	122
Tax on operating (loss)/profit	39	(60)	1	(20)
Investment income	20	118	17	155
Tax on investment income	(6)	(32)	-	(38)
Fair value losses	-	(3)	(3)	(6)
Tax on fair value losses	-	1	-	1
Diluted normalised headline earnings	(56)	260	10	214
Momentum Short-term Insurance (including Admin)	(56)			(56)
Guardrisk Group	(00)	260	-	(50)
Swaziland	_	-	2	200
Tanzania	-	_	3	3
Momentum Short-term Insurance (Namibia)	-	-	(3)	(3)
Cannon Short-term	-	-	8	(8)
	(56)	260	10	214

¹ The table has been restated based on a new operating model adopted by the Group. The Group has also adopted diluted normalised headline earnings as its primary earnings measure and not diluted core headline earnings as previously disclosed. Refer to Appendix A for reconciliations of diluted core headline earnings under the old model to diluted normalised headline earnings under the new model.

² The acquisition costs relating to the cell captive business are included in underwriting profit.

INDIA - NON-COVERED BUSINESS ¹	12 mths to 30.06.2019 Rm	12 mths to 30.06.2018 Rm
Gross written premiums	996	483
Net earned premiums	698	307
Fee income	18	4
Net incurred claims	(409)	(268)
Total management expenses	(784)	(425)
Net commission expenses	(95)	(37)
Underwriting loss	(572)	(419)
Investment income	37	20
Operating loss	(535)	(399)
Investment income on excess	16	15
Loss before and after tax	(519)	(384)
Momentum Metropolitan share of results (49%)	(254)	(188)
Momentum Metropolitan support costs	(33)	(30)
Diluted normalised headline earnings	(287)	(218)
Number of lives	2 314 566	1 012 693

¹ The India results have been reported with a three month lag.

SEGMENT IFRS 15 REVENUE FROM CONTRACTS WITH CUSTOMERS ¹	Contract admini- stration Rm	Total revenu Trust and fiduciary services Rm	e in scope of Health admini- stration Rm	IFRS 15 Other fee income Rm	Total fee income Rm
12 mths to 30.06.2019					
Momentum Life	750	13	-	438	1 201
Momentum Investments	1 420	1 336	-	76	2 832
Metropolitan Retail	58	-	-	75	133
Momentum Corporate	396	437	1 919	57	2 809
Non-life Insurance	108	-	-	1 419	1 527
Momentum Metropolitan Africa	22	15	12	244	293
New Initiatives	-	8	-	34	42
Segmental total	2 754	1 809	1 931	2 343	8 837
Reconciling items	-	(392)	-	4	(388)
IFRS total	2 754	1 417	1 931	2 347	8 449

¹ Comparative information not required in terms of IFRS 15.

EMBEDDED VALUE RESULTS	30.06.2019 Rm	Restated 30.06.2018 Rm
Covered business Equity attributable to owners of the parent Fair value adjustments on Metropolitan business acquisition and other	23 020	22 328
consolidation adjustments	(2 748)	(3 170)
Difference between statutory and published valuation methods ¹	-	(1 574)
Net assets - non-covered business within life insurance companies	(5 011)	(2 269)
Net assets - non-covered business outside life insurance companies	(2 914)	(3 430)
Dilutory effect of subsidiaries ²	(89)	(52)
Value of Momentum Metropolitan Life Ltd preference shares issued	(500)	(500)
Diluted adjusted net worth – covered business	11 758	11 333
Net value of in-force business	21 776	22 133
Diluted embedded value – covered business	33 534	33 466
Non-covered business Net assets - non-covered business within life insurance companies Net assets - non-covered business outside life insurance companies Consolidation adjustments ³ Adjustments for dilution ⁴	5 011 2 914 (1 032) 639	2 269 3 430 (1 291) 660
Diluted adjusted net worth – non-covered business	7 532	5 068
Write-up to directors' value	127	1 067
Non-covered business	2 370	2 880
Holding company expenses 5	(1 413)	(1 232)
International holding company expenses 5	(830)	(581)
Diluted embedded value – non-covered business	7 659	6 135
Diluted adjusted net worth	19 290	16 401
Net value of in-force business	21 776	22 133
Write-up to directors' value	127	1 067
Diluted embedded value	41 193	39 601
Required capital – covered business (adjusted for qualifying debt) ⁶	2 874	5 699
Free surplus – covered business	8 884	5 634
Diluted embedded value per share (cents)	2 748	2 543
Diluted adjusted net worth per share (cents)	1 287	1 053
Diluted number of shares in issue (million) ⁷	1 499	1 557

- ¹ The new regulatory framework, as defined in the South African Insurance Act, 18 of 2017, became effective on 1 July 2018. This meant that the previous Statutory Valuation Method was no longer recognised as a valid basis for regulatory liabilities. The group's covered businesses elected to adopt the IFRS liabilities as reference for determining the value of in-force business for embedded value purposes. The difference between the statutory and published valuation method is no longer applicable to the embedded value statement from 1 July 2018, but remain applicable to prior reporting periods.
- ² For accounting purposes, Momentum Metropolitan Holdings Namibia Limited, Metropolitan Kenya and Cannon have been consolidated at 96% in the statement of financial position. For embedded value purposes, disclosed on a diluted basis, the non-controlling interests and related funding have been reinstated.
- ³ Consolidation adjustments include mainly goodwill and intangibles in subsidiaries that are eliminated.
- ⁴ Adjustments for dilution are made up as follows:
- Dilutory effect of subsidiaries (note 2): R125 million (30.06.2018: R114 million)
- Treasury shares held on behalf of contract holders: R260 million (30.06.2018: R292 million)
- Liability Momentum Metropolitan Holdings Ltd convertible preference shares issued to KTH: R254 million (30.06.2018: R254 million)
- ⁵ The holding company expenses reflect the present value of projected recurring head office expenses. The international holding company expenses reflect the allowance for support services to the international life assurance and health businesses.
- ⁶ The required capital for in-force covered business amounts to R7 305 million (30.06.2018: R10 073 million) and is adjusted for qualifying debt of R4 431 million (30.06.2018: R4 374 million). With the new required capital methodology, that coincided with the implementation of the new regulatory framework as of 1 July 2018, Momentum Metropolitan Life Ltd has adopted a target range for solvency cover of 1.7 to 2.1 times the SCR. This makes allowance for the capital required to support the covered business as well as the wider strategic deployments of the group. The required capital allocated to the South African in-force covered business represents the IFRS shareholder assets required to provide resilience against a range of severe but plausible scenarios, based on stress testing of the new regulatory balance sheet. For the international covered business, required capital is determined as a multiple of the statutory capital adequacy requirements.
- ⁷ The diluted number of shares in issue takes into account all issued shares, assuming conversion of the convertible redeemable preference shares, and includes the treasury shares held on behalf of contract holders.

ANALYSIS OF NET VALUE OF IN-FORCE BUSINESS ¹	30.06.2019 Rm	Restated 30.06.2018 Rm
Momentum Life	9 530	9 834
Gross value of in-force business	10 383	11 182
Less cost of required capital	(853)	(1 348)
Momentum Investments ²	<u>1 455</u>	1 948
Gross value of in-force business	1 789	2 111
Less cost of required capital	(334)	(163)
Metropolitan Retail	4 620	4 023
Gross value of in-force business	4 822	4 659
Less cost of required capital	(202)	(636)
Momentum Corporate	4 059	4 250
Gross value of in-force business	5 053	5 183
Less cost of required capital	(994)	(933)
Momentum Metropolitan Africa	2 112	2 078
Gross value of in-force business	2 413	2 366
Less cost of required capital	(301)	(288)
Net value of in-force business	21 776	22 133

¹ With the adoption of the new regulatory framework for South African insurers, the group's covered businesses elected to adopt the IFRS liabilities as reference for determining the value of in-force business for embedded value purposes. For purposes of determining the cost of required capital, total restricted assets were defined in terms of the new regulatory balance sheet by referencing the regulatory technical provisions and SCR. Required capital is derived as the total restricted assets less the IFRS liabilities.

² Prior period has been restated to include Wealth business in the Momentum Investments segment.

EMBEDDED VALUE DETAIL	Adjusted net worth ⁴ Rm	Net value of in-force Rm	30.06.2019 Rm	Restated 30.06.2018 Rm
Covered business				
Momentum Life	1 606	9 530	11 136	13 480
Momentum Investments ^{1, 2}	1 204	1 455	2 659	2 888
Metropolitan Retail	748	4 620	5 368	6 175
Momentum Corporate	2 929	4 059	6 988	6 730
Momentum Metropolitan Africa	2 441	2 112	4 553	3 833
Shareholders	2 830	-	2 830	360
Other	(1 601)	-	(1 601)	(4 014)
Qualifying debt	4 431	-	4 431	4 374
Total covered business	11 758	21 776	33 534	33 466

	Adjusted net	Write-up to		Destated
	worth ⁴	directors' value	30.06.2019	Restated 30.06.2018
	Rm	Rm	S0.00.2019 Rm	S0.00.2018 Rm
Non-covered business				
	407	(1.045)	(550)	(406)
Momentum Life	487 471	(1 045)	(558)	(426)
Multiply Other	471	(1 045)	(574) 16	(376)
Momentum Investments	1 068	- 1 010	2 078	(50)
· · · · · · · · · · · · · · · · · · ·				
Investment and savings ¹	839	1 000	1 839	1 726
Other	229	10	239	18
Momentum Corporate	698	489	1 187	1 572
Health	655	489	1 144	1 595
Other	43	-	43	(23)
Non-life Insurance	2 853	1 300	4 153	3 553
Non-life insurance	810	(382)	428	470
Cell captives	2 043	1 682	3 725	3 083
Momentum Metropolitan Africa	884	(616)	268	(530)
Life insurance	348	(125)	223	204
Health	252	341	593	358
Non-life insurance	100	(50)	50	102
Other	184	48	232	(613)
International holding company expenses ³	-	(830)	(830)	(581)
New Initiatives	612	402	1 014	577
New initiatives India	458	343	801	453
New initiatives aYo	84	59	143	77
Other	70	-	70	47
Shareholders	930	(1 413)	(483)	(355)
Other	930	-	930	877
Holding company expenses ³	-	(1 413)	(1 413)	(1 232)
Total non-covered business	7 532	127	7 659	6 135
Total embedded value	19 290	21 903	41 193	39 601
	19 290	21 903	41 133	29.001

¹ Prior period has been restated to reflect the transfer of Wealth to covered business.

² Included in covered business is Wealth business not deemed to be long-term insurance business with an adjusted net worth of R485 million (30.06.2018: R582 million) and value of in-force of R194 million (30.06.2018: R229 million).

³ The international holding company expenses reflect the allowance for support services to the international life assurance and health businesses. The holding company expenses reflect the present value of projected recurring head office expenses.

⁴ The treatment of intercompany loans has been changed to align with capital management practices, i.e.loans need to be carried by the units that utilise the funding.

		Covered business				
ANALYSIS OF CHANGES IN GROUP EMBEDDED VALUE	Notes	Adjusted net worth (ANW) Rm	Gross value of in- force (VIF) Rm	Cost of required capital Rm	12 mths to 30.06.2019 Total EV Rm	Restated 12 mths to 30.06.2018 Total EV Rm
Profit from new business		(1 086)	1 960	(263)	611	433
Embedded value from new business	А	(1 086)	1 890	(263)	541	345
Expected return to end of period	В	-	70	-	70	88
Profit from existing business Expected return – unwinding of RDR	P	3 557	(1 162) 2 470	77 (281)	2 472 2 189	1 102 2 198
Release from the cost of required capital	B C	-	2 470	340	2 189	452
Expected (or actual) net of tax profit transfer to				0.10	0.0	102
net worth		3 384	(3 384)	-	-	-
Operating experience variances	E	386	31	-	417	(181)
Development expenses Operating assumption changes	F G	(32) (181)	- (279)	- 18	(32) (442)	(51) (1 316)
Operating assumption changes	G	(101)	(279)	10	(442)	(1310)
Embedded value profit/(loss) from operations		2 471	798	(186)	3 083	1 535
Investment return on adjusted net worth	Н	464	-	-	464	695
Investment variances	I.	50	(540)	39	(451)	(82)
Economic assumption changes Exchange rate movements	J K	77 5	106 4	87 (1)	270 8	28 21
Impact of change in required capital methodology	L	1 534	(1 409)	745	870	-
Embedded value profit/(loss) - covered			× ,			0.407
business		4 601	(1 041)	684	4 244	2 197
Transfer of business to non-covered business	M	-	-	-	- (2,590)	(59)
Other capital transfers Dividend (paid)/received	Ν	(2 589) (1 587)	-	_	(2 589) (1 587)	(455) (3 194)
			(4.0.44)	00.4		. ,
Change in embedded value - covered business	-	425	(1 041)	684	68	(1 511)
Non-covered business					(2,42)	()
Change in directors' valuation and other items Change in holding company expenses					(646) (430)	(1 750) (916)
Embedded value profit/(loss) - non-covered business					(1 076)	(2 666)
Transfer of business from covered business	М				-	59
Other capital transfers	N				2 589	455
Dividend received/(paid)					1 079	1 752
Shares repurchased					(1 031)	(974)
Finance costs – preference shares					(37)	(37)
Change in embedded value - non-covered business					1 524	(1 411)
Total change in group embedded value					1 592	(2 922)
Total embedded value profit/(loss)					3 168	(469)
Return on embedded value (%) - internal rate of ret	turn				8.0%	-1.1%
Return on embedded value excluding Impact of characterized apprication of the	0				E 00/	4 40/
required capital methodology (%) - internal rate of r	etum				5.8%	-1.1%

A. VALUE OF NEW BUSINESS

		Momentum			Momentum	
VALUE OF NEW BUSINESS ^{1, 2}	Momentum	Investments 3, 4	Metropolitan			Tatal
	Life Rm	Rm	Retail Rm	Corporate Rm	Africa Rm	Total Rm
12 mths to 30.06.2019						
Value of new business	101	82	89	265	4	541
Gross	192	101	138	349	24	804
Less cost of required capital	(91)	(19)	(49)	(84)	(20)	(263)
New business premiums	3 047	22 620	2 381	9 082	1 005	38 135
Recurring premiums	1 031	186	1 196	1 149	390	3 952
Protection	511	-	757	427	128	1 823
Long-term savings	520	184 2	436 3	551 171	262	1 953 176
Annuities and structured products Single premiums	- 2 016	22 434	1 185	7 933	615	34 183
Protection	-	-	-	4	172	176
Long-term savings	2 016	19 197	488	7 513	212	29 426
Annuities and structured products	-	3 237	697	416	231	4 581
New business premiums (APE)	1 233	2 430	1 315	1 942	451	7 371
Protection	511	-	757	427	145	1 840
Long-term savings	722	2 104	485	1 302	283	4 896
Annuities and structured products	-	326	73	213	23	635
New business premiums (PVP) Profitability of new business as a	8 266	23 145	4 897	16 977	2 498	55 783
percentage of APE Profitability of new business as a	8.2	3.4	6.8	13.6	0.9	7.3
percentage of PVP	1.2	0.4	1.8	1.6	0.2	1.0
Restated						
12 mths to 30.06.2018 Value of new business	66	76	84	124	(E)	245
Gross	120	105	134	124	(5) 15	345 534
Less cost of required capital	(54)	(29)	(50)	(36)	(20)	(189)
New business premiums	2 963	22 650	2 618	4 319	861	33 411
Recurring premiums	995	206	1 249	806	429	3 685
Protection	517	-	816	271	114	1 718
Long-term savings	478	205	429	533	315	1 960
Annuities and structured products	-	1	4	2	-	7
Single premiums	1 968	22 444	1 369	3 513	432	29 726 254
Protection Long-term savings	- 1 968	- 19 955	- 631	10 3 482	244 152	254 26 188
Annuities and structured products	- 1 900	2 489	738	21	36	3 284
· · · · ·						
New business premiums (APE)	1 192	2 451	1 386	1 157	472	6 658
Protection	517 675	- 2 201	816 492	272 881	138 330	1 743 4 579
Long-term savings Annuities and structured products		2 201	492 78	4	4	336
New business premiums (PVP)	8 089	23 267	5 091	11 218	2 337	50 002
Profitability of new business as a percentage of APE Profitability of new business as a	5.5	3.1	6.1	10.7	(1.1)	5.2
percentage of PVP	0.8	0.3	1.6	1.1	(0.2)	0.7

- ¹ Value of new business and new business premiums are net of non-controlling interests.
- ² The value of new business has been calculated using point of sale demographic and economic assumptions. Investment yields at the point of sale have been used for fixed annuity and guaranteed endowment business; for other business the investment yields at 31 December 2018 have been assumed to be representative of the economic assumptions at point of sale. The group does not allow for marginal diversification benefits to be allocated to the value of new business for purposes of deriving the cost of required capital.
- ³ Prior period has been restated to include Wealth that was transferred to covered business.
- ⁴ Included in covered business is Wealth business not deemed to be long-term insurance business with value of new business of R24 million (30.06.2018: R39 million).

RECONCILIATION OF LUMP SUM INFLOWS	12 mths to 30.06.2019 Rm	Restated 12 mths to 30.06.2018 Rm
Total lump sum inflows	33 071	26 909
Inflows not included in value of new business	(7 303)	(6 612)
Wealth off-balance sheet business	6 703	7 700
Term extensions on maturing policies	444	438
Automatically Continued Policies	1 303	1 318
Non-controlling interests and other adjustments	(35)	(27)
Single premiums included in value of new business	34 183	29 726

PRINCIPAL ASSUMPTIONS (South Africa) 1, 2	30.06.2019 %	30.06.2018 %
Pre-tax investment return		
Equities	12.8	13.0
Properties	10.3	10.5
Government stock	9.3	9.5
Other fixed-interest stocks	9.8	10.0
Cash	8.3	8.5
Risk-free return ³	9.3	9.5
Risk discount rate (RDR)	11.5	11.8
Investment return (before tax) - balanced portfolio ³	11.5	11.7
Renewal expense inflation rate ⁴	5.8	6.5

¹ The principal assumptions relate only to the South African life insurance business. Assumptions relating to international life insurance businesses are based on local requirements and can differ from the South African assumptions.

² The assumptions quoted in the table are representative rates derived at the 10-year point of the yield curves.

³ Risk-free returns are taken from an appropriate market related, risk-free yield curve as at the valuation date. Appropriate risk premia are added to the risk-free yields in order to derive yields on other asset classes. Expected cash flows at each duration are discounted using yields appropriate to that duration. The investment return on balanced portfolio business was calculated by applying the above returns to an expected long-term asset distribution.

⁴ For the retail businesses an inflation rate of 6.0% p.a. is used over the planning horizon (three years) where after the inflation rate is derived from market inputs as the difference between nominal and real yields across the term structure of these curves. An addition to the expense inflation is allowed for in some divisions to reflect the impact of closed books that are in run-off. For Momentum Corporate a fixed real return of 2.4% is projected. The 5.8% above represents the 10-year point of the yield curves.

B. EXPECTED RETURN

The expected return is determined by applying the risk discount rate applicable at the beginning of the reporting year to the present value of in-force covered business at the beginning of the reporting year. The expected return on new business is determined by applying the current risk discount rate to the value of new business from the point of sale to the end of the year.

C. RELEASE FROM THE COST OF REQUIRED CAPITAL

The release from the cost of required capital represents the difference between the risk discount rate and the expected after tax investment return on the assets backing the required capital over the year.

D. EXPECTED (OR ACTUAL) NET OF TAX PROFIT TRANSFER TO NET WORTH

The expected profit transfer for covered business from the present value of in-force to the adjusted net worth is calculated on the IFRS basis.

E. OPERATING EXPERIENCE VARIANCES

OPERATING EXPERIENCE VARIANCES				Cost of required	12 mths to 30.06.2019	Restated 12 mths to 30.06.2018
	Notes	ANW	Gross VIF	capital	EV	EV
		Rm	Rm	Rm	Rm	Rm
Momentum Life	4	215 124	108	-	<u>323</u> 152	78 157
Mortality and morbidity Terminations, premium cessations and policy alterations	1 2	124	28 (80)	-	152	(33)
Expense variance	3	5	(80)		5	(15)
Other	4	(16)	160	-	144	(31)
Momentum Investments		63	(33)	-	30	(96)
Mortality and morbidity Terminations, premium cessations and policy		(3)	-	-	(3)	24
alterations		15	(17)	-	(2)	(29)
Expense variance	3	(17)	-	-	(17)	(158)
Credit risk variance		29	-	-	29	31
Other		39	(16)	-	23	36
Metropolitan Retail		27	15	-	42	(33)
Mortality and morbidity Terminations, premium cessations and policy	1 5	83	6	-	89	98
alterations		(91)	(15)	-	(106)	(141)
Expense variance	3	14	-	-	14	(18)
Credit risk variance		25	-	-	25	17
Other		(4)	24	-	20	11
Momentum Corporate		76	7	-	83	(34)
Mortality and morbidity Terminations, premium cessations and policy	1	69	-	-	69	11
alterations		(2)	7	-	5	(59)
Expense variance		(4)	-	-	(4)	51
Credit risk variance		10	-	-	10	48
Other		3	-	-	3	(85)
Momentum Metropolitan Africa		88	(66)	-	22	10
Mortality and morbidity	1	62	4	-	66	52
Terminations, premium cessations and policy alterations	6	(13)	(57)	_	(70)	(39)
Expense variance		(13)	(37)		(70)	(39)
Other		17	(13)	-	4	1
Shareholders		(83)	-	-	(83)	(106)
Total operating experience variances		386	31	-	417	(181)

Notes

1. Overall, mortality and morbidity experience for the 12 months were better compared to what was allowed for in the valuation basis.

2. Positive alteration experience due to better than expected take-up of premium increases were offset to some extent by negative termination experience.

3. Function of the expense basis changes applied in the previous financial year.

- 4. Mainly due to the impact of pricing changes implemented and larger than expected premium discounts.
- 5. Continued lapse losses and selective benefit lapsing.
- 6. Includes the impact of the loss of a large corporate scheme.

F. DEVELOPMENT EXPENSES

Business development expenses within segments.

G. OPERATING ASSUMPTION CHANGES

OPERATING ASSUMPTION CHANGES				Cost of required	12 mths to 30.06.2019	Restated 12 mths to 30.06.2018
	Notes	ANW	Gross VIF	capital	EV	EV
		Rm	Rm	Rm	Rm	Rm
Momentum Life		(122)	15	93	(14)	(137)
Mortality and morbidity assumptions	1	207	16	-	223	(10)
Termination assumptions	2	(112)	(16)	-	(128)	(182)
Renewal expense assumptions		-	1	-	1	(256)
Modelling, methodology and other changes	3	(217)	14	93	(110)	311
Momentum Investments	_	-	(84)	(23)	(107)	(1 270)
Mortality and morbidity assumptions		-	-	-	-	5
Termination assumptions	4	(1)	(34)	-	(35)	(75)
Renewal expense assumptions		-	-	-	-	(775)
Modelling, methodology and other changes	5	1	(50)	(23)	(72)	(425)
Metropolitan Retail	_	(55)	7	14	(34)	(273)
Mortality and morbidity assumptions		-	-	-	-	3
Termination assumptions	6	(9)	(70)	-	(79)	(55)
Renewal expense assumptions		(16)	2	-	(14)	(216)
Modelling, methodology and other changes	7	(30)	75	14	59	(5)
Momentum Corporate	_	(25)	(499)	(87)	(611)	614
Mortality and morbidity assumptions	8	(27)	(213)	-	(240)	(143)
Termination assumptions		(3)	-	-	(3)	9
Renewal expense assumptions	9	(16)	(220)	-	(236)	526
Modelling, methodology and other changes	9	21	(66)	(87)	(132)	222
Momentum Metropolitan Africa	_	21	282	21	324	(250)
Mortality and morbidity assumptions		13	3	-	16	49
Termination assumptions	10	(36)	49	-	13	(2)
Renewal expense assumptions	11	(20)	(30)	-	(50)	(87)
Modelling, methodology and other changes	12	64	260	21	345	(210)
Total operating assumption changes	-	(181)	(279)	18	(442)	(1 316)

Notes

1. Changes made to basis for mainly protection business, in line with recent experience.

2. Strengthening of basis in line with recent experience investigations.

3. Allowance for the risks relating to the Multiply transition guarantee as well as the introduction of an outstanding claims provision.

- 4. Strengthening of basis in line with recent experience on single premium savings business.
- 5. Mainly relates to the impact of the updated estimate of effective policyholder tax rate.
- 6. Changes made to assumed future premium increase take-up rates.
- 7. Includes the harmonisation of the credit spread methodology as well as the impact of model rationalisation.
- 8. Strengthening of morbidity assumptions.
- 9. Allowance for unit costs in line with budgeted renewal expenses, including a reallocation to longer duration FundsAtWork business, also impacting cost of required capital.
- 10. Termination assumptions have been adjusted in line with experience.
- 11. Mainly due to expected business volumes and change in expense allocations.
- 12. Various modelling and methodology changes, including the implementation of the reduced tax assumption in Lesotho.

H. INVESTMENT RETURN ON ADJUSTED NET WORTH

INVESTMENT RETURN ON ADJUSTED NET WORTH	12 mths to 30.06.2019 Rm	Restated 12 mths to 30.06.2018 Rm
Investment income Capital appreciation and other ¹ Preference share dividends paid and change in fair value of preference shares	670 (172) (34)	559 171 (35)
Investment return on adjusted net worth	464	695

¹ This includes the revaluation of owner-occupied properties.

I. INVESTMENT VARIANCES

Investment variances represent the impact of higher/lower than assumed investment returns on current and expected future after tax profits from in-force business.

J. ECONOMIC ASSUMPTION CHANGES

The economic assumption changes include the effect of the change in assumed rate of investment return, expense inflation rate and risk discount rate in respect of local and offshore business.

K. EXCHANGE RATE MOVEMENTS

The impact of foreign currency movements on International covered businesses.

L. IMPACT OF CHANGE IN REQUIRED CAPITAL METHODOLOGY

With the adoption of the new regulatory framework for South African insurers, the group's covered businesses elected to adopt the IFRS liabilities as reference for determining the value of in-force business for embedded value purposes. This has resulted in a reallocation of value between the adjusted net worth and value of in-force due to the liability difference between the previous statutory and IFRS liabilities. For purposes of determining the cost of required capital, the capital resources supporting future profits are set equal to the total assets restricted on a regulatory basis in so far as this exceeds IFRS liabilities. This calculation is performed across the projection term and thus may change over time. The total assets restricted on a regulatory basis is the sum of technical provisions, the solvency capital requirement as well as an appropriate resilience buffer.

M. TRANSFER OF BUSINESS FROM/TO NON-COVERED BUSINESS

Transfer of business between covered and non-covered business.

N. OTHER CAPITAL TRANSFERS

Capital transfers include the alignment of the net asset value of subsidiaries between covered and non-covered business and the recapitalisation of some International subsidiaries. In addition, the change in the treatment of intercompany loans to align with capital management practices has been analysed as capital transfers (this represents the bulk of the number).

MOMENTUM METROPOLITAN GROUP -EMBEDDED VALUE INFORMATION

		In-fo	orce busi	ness	New b	usiness	s written
COVERED BUSINESS: SENSITIVITIES - 30.06.2019	Adjusted net worth Rm	Net value Rm	Gross value Rm	Cost of required capital ³ Rm		Gross value Rm	Cost of required capital ³ Rm
Base value	11 758	21 776	24 460	(2 684)	541	804	(263)
1% increase in risk discount rate % change		19 904 (9)	22 962 (6)	(3 058) 14	402 (26)	685 (15)	(283) 8
1% reduction in risk discount rate % change		23 871 10	26 147 7	(2 276) (15)	699 29	941 17	(242) (8)
10% decrease in future expenses % change ¹		23 578 8	26 194 7	(2 616)	722	977 22	(255)
10% decrease in lapse, paid-up and surrender rates % change		22 456 3	25 132 3	(2 676)	681 26	959 19	(278)
5% decrease in mortality and morbidity for assurance business % change		24 254 11	26 887 10	(2 633) (2)	708 31	971 21	(263) -
5% decrease in mortality for annuity business % change		21 349 (2)	24 075 (2)	(2 726) 2	509 (6)	796 (1)	(287) 9
1% reduction in gross investment return, inflation rate and risk discount rate	11 758	22 152	25 167	(3 015)	604	886	(282)
% change ² 1% reduction in inflation rate % change	-	2 22 831 5	3 25 352 4	12 (2 521) (6)	12 637 18	<u>10</u> 891 11	7 (254) (3)
10% fall in market value of equities and properties % change	11 436 (3)	20 941 (4)	23 549 (4)	(2 608) (3)			
10% reduction in premium indexation take-up rate % change		21 297 (2)	23 949 (2)	(2 652) (1)	493 (9)	755 (6)	(262)
10% decrease in non-commission- related acquisition expenses % change					600 11	863 7	(263)
1% increase in equity/property riskpremium% change		22 428 3	25 149 3	(2 721) 1	570 5	835 4	(265) 1

¹ No corresponding changes in variable policy charges are assumed, although in practice it is likely that these will be modified according to circumstances.

² Bonus rates are assumed to change commensurately.

³ The change in the value of cost of required capital is disclosed as nil where the sensitivity test results in an insignificant change in the value.

ANALYSIS OF CHANGES IN GROUP EMBEDDED VALUE	Adjusted net worth v (ANW) f Rm	Gross alue of in- force (VIF) Rm		12 mths to 30.06.2019 Rm	
Momentum Life					
Embedded value from new business	(291)	483	(91)	101	66
Expected return – unwinding of RDR	-	967	(92)	875	897
Release from the cost of required capital	-	-	96	96	198
Expected (or actual) net of tax profit transfer to net	1 167	(1 167)	-	-	-
Operating experience variances	215	108	-	323	78
Development expenses	(19)	-	-	(19)	(17)
Operating assumption changes	(122)	15	93	(14)	(137)
Embedded value profit/(loss) from operations	950	406	6	1 362	1 085
Investment return on adjusted net worth	87	-	-	87	203
Investment variances	(3)	(369)	(12)	(384)	(132)
Economic assumption changes	26	208	7	241	24
Impact of change in required capital methodology	1 167	(1 045)	496	618	-
Embedded value profit/(loss) - covered business	2 227	(800)	497	1 924	1 180
Momentum Investments					
Embedded value from new business	(170)	271	(19)	82	76
Expected return – unwinding of RDR	-	191	(22)	169	270
Release from the cost of required capital	-	-	43	43	26
Expected (or actual) net of tax profit transfer to net	489	(489)	-	-	-
Operating experience variances	63	(33)	-	30	(96)
Development expenses	(6)	-	-	(6)	(3)
Operating assumption changes	-	(84)	(23)	(107)	(1 270)
Embedded value profit/(loss) from operations	376	(144)	(21)	211	(997)
Investment return on adjusted net worth	49	-	-	49	84
Investment variances	(41)	(128)	18	(151)	7
Economic assumption changes	-	(22)	(5)	(27)	8
Impact of change in required capital methodology	11	(27)	(165)	(181)	-
Embedded value profit/(loss) - covered business	395	(321)	(173)	(99)	(898)
Metropolitan Retail					
Embedded value from new business	(261)	399	(49)	89	84
Expected return – unwinding of RDR	-	462	(24)	438	372
Release from the cost of required capital	-	-	60	60	102
Expected (or actual) net of tax profit transfer to net	851	(851)	-	-	-
Operating experience variances	27	15	-	42	(33)
Development expenses	(4)	-	-	(4)	(24)
Operating assumption changes	(55)	7	14	(34)	(273)
Embedded value profit from operations	558	32	1	591	228
Investment return on adjusted net worth	54	-	-	54	115
Investment variances	7	28	-	35	135
Economic assumption changes	52	119	46	217	76
Impact of change in required capital methodology	16	(16)	387	387	-
Embedded value profit - covered business	687	163	434	1 284	554

ANALYSIS OF CHANGES IN GROUP EMBEDDED VALUE	Adjusted net worth v (ANW) f Rm	Gross alue of in- force (VIF) Rm		12 mths to 30.06.2019 Rm	
Momentum Corporate					
Embedded value from new business	(157)	506	(84)	265	124
Expected return – unwinding of RDR	-	643	(110)	533	474
Release from the cost of required capital	-	-	141	141	126
Expected (or actual) net of tax profit transfer to net Operating experience variances	538 76	(538) 7	-	- 83	- (34)
Development expenses	(3)	-		(3)	(34)
Operating assumption changes	(25)	(499)	(87)	(611)	614
Embedded value profit/(loss) from operations	429	119	(140)	408	1 297
Investment return on adjusted net worth	132	-	-	132	127
Investment variances	47	(39)	33	41	(57)
Economic assumption changes	-	(211)	-	(211)	(103)
Impact of change in required capital methodology	-	-	46	46	-
Embedded value profit/(loss) - covered business	608	(131)	(61)	416	1 264
Momentum Metropolitan Africa					
Embedded value from new business	(207)	231	(20)	4	(5)
Expected return – unwinding of RDR	-	277	(33)	244	273
Expected (or actual) net of tax profit transfer to net	339	(339)	-	-	-
Operating experience variances	88 21	(66) 282	- 21	22	10
Operating assumption changes	1			324	(250)
Embedded value profit/(loss) from operations	241	385	(32)	594	28
Investment return on adjusted net worth	114	-	-	114	112
Investment variances	40	(32)	-	8	(35)
Economic assumption changes Exchange rate movements	(1) 5	12 4	39 (1)	50 8	23 21
Impact of change in required capital methodology	340	(321)	(1)	-	-
Embedded value profit/(loss) - covered business	739	48	(13)	774	149
Shareholders					
Operating experience variances	(83)	-	-	(83)	(106)
Embedded value loss from operations	(83)	-	-	(83)	(106)
Investment return on adjusted net worth	28	-	-	28	54
Embedded value (loss)/profit - covered business	(55)	-	-	(55)	(52)

ANALYSIS OF ASSETS MANAGED AND/OR

ANALYSIS OF ASSETS MANAGED AND/OR ADMINISTERED ¹	30.06.2019 Rm	30.06.2018 Rm
Managed and/or administered by Investments		
Financial assets	423 774	418 540
Momentum Manager of Managers	70 885	88 943
Momentum Investment Consultants	6 226	5 850
Momentum Collective Investments	85 344	82 157
Metropolitan Collective Investments		120
Momentum Asset Management	169 265	152 247
Momentum Global Investments	57 250	60 476
Momentum Alternative Investments	7 152	6 278
Momentum Securities	27 652	22 469
Properties - Eris Property Group	23 030	21 859
On-balance sheet	8 242	8 346
Off-balance sheet	14 788	13 513
Momentum Wealth linked product assets under administration	161 036	160 839
On-balance sheet	104 983	104 327
Off-balance sheet	56 053	56 512
Managed internally or by other managers within Momentum Metropolitan		
(on-balance sheet)	82 952	71 097
Managed by external managers (on-balance sheet)	16 794	16 543
Properties managed internally or by other managers within Momentum		
Metropolitan or externally	4 682	4 268
Momentum Corporate - cell captives on-balance sheet	18 013	16 575
Total assets managed and/or administered	730 281	709 721
Managed and/or administered by Investments		
On-balance sheet	230 229	231 035
Off-balance sheet	193 545	187 505
	423 774	418 540

¹ Assets managed and/or administered, other than CIS assets, are included where an entity earns a fee on the assets. The total CIS assets are included in Momentum Collective Investments only as this is where the funds are housed. Non-financial assets (except properties) have been excluded.

	Gross	Gross			
NET FUNDS RECEIVED FROM	single	recurring	Gross		Net inflow/
CLIENTS ¹	inflows	inflows	inflow	outflow	(outflow)
	Rm	Rm	Rm	Rm	Rm
12 mths to 30.06.2019					
Momentum Life	418	8 795	9 213	(9 725)	(512)
Momentum Investments	20 505	534	21 039	(26 759)	(5 720)
Metropolitan Retail	1 121	5 931	7 052	(5 804)	1 248
Momentum Corporate	8 390	12 601	20 991	(15 763)	5 228
Non-life Insurance	2 084	8 081	10 165	(4 893)	5 272
Momentum Metropolitan Africa	553	4 139	4 692	(2 802)	1 890
Long-term insurance business fund flows	33 071	40 081	73 152	(65 746)	7 406
Off-balance sheet fund flows					
Managed and/or administered by Investments			69 711	(74 739)	(5 028)
Properties - Eris Property Group			3 570	(2 295)	1 275
Momentum Wealth linked product assets under					
administration		_	6 589	(8 632)	(2 043)
Total net funds received from clients			153 022	(151 412)	1 610
Restated					
12 mths to 30.06.2018 ²					
Momentum Life	351	8 587	8 938	(9 494)	(556)
Momentum Investments	20 491	403	20 894	(24 337)	(3 443)
Metropolitan Retail	1 304	6 064	7 368	(5 660)	1 708
Momentum Corporate	3 656	11 588	15 244	(16 329)	(1 085)
Non-life Insurance	607	8 002	8 609	(4 915)	3 694
Momentum Metropolitan Africa	500	3 751	4 251	(2 686)	1 565
Long-term insurance business fund flows	26 909	38 395	65 304	(63 421)	1 883
Off-balance sheet fund flows					
Managed and/or administered by Investments			70 861	(81 246)	(10 385)
Properties - Eris Property Group			1 819	(835)	984
Momentum Wealth linked product assets under					
administration		-	7 545	(9 280)	(1 735)
Total net funds received from clients			145 529	(154 782)	(9 253)

¹ Assets managed and/or administered, other than CIS assets, are included where an entity earns a fee on the assets. The total CIS assets are included in Momentum Collective Investments only as this is where the funds are housed. Nonfinancial assets (except properties) have been excluded.

² The table has been restated based on a new operating model adopted by the Group.

ANALYSIS OF ASSETS BACKING SHAREHOLDER	30.06.2019 30.06.20			2018
EXCESS	Rm		Rm	%
Equity securities	356	1.4	411	1.9
Preference shares	1 223	5.3	1 456	6.5
Collective investment schemes	872	3.8	367	1.6
Debt securities	6 892	29.9	6 833	30.6
Properties	3 854	16.7	3 479	15.6
Owner-occupied properties	3 146	13.7	2 426	10.9
Investment properties	708	3.1	1 053	4.7
Cash and cash equivalents and funds on deposit	7 882	34.2	5 927	26.5
Intangible assets	5 977	26.0	6 653	29.8
Other net assets	909	3.9	2 122	9.5
	27 965	121.5	27 248	122.0
Redeemable preference shares	(254)	(1.1)	(254)	(1.1)
Subordinated redeemable debt	(4 431)	(19.2)	(4 374)	(19.6)
Treasury shares held on behalf of contract holders	(260)	(1.1)	(292)	(1.3)
Shareholder excess per reporting basis	23 020	100.0	22 328	100.0

NUMBER OF EMPLOYEES	30.06.2019	30.06.2018
Indoor staff	9 566	9 350
SA	8 275	8 099
International	1 291	1 251
Field staff	6 208	7 585
Momentum Life & Investments	1 052	1 038
Metropolitan Retail	3 561	4 535
International	1 595	2 012
Total	15 774	16 935

ADOPTION OF NEW STANDARDS IEDS & TRANSITIONAL AD ILISTMENTS

IFRS 9 TRANSITIONAL ADJUSTMENTS Statement of financial position	30.06.2018 as per IAS 39	IFRS 9 class- ification	IFRS 9 ECL adjustment	01.07.2018 as per IFRS 9
·	Rm	Rm	Rm	Rm
ASSETS				
Investments in associates and joint ventures	636	-	-	636
Financial assets <i>designated</i> at fair value through income	395 146	(395 146)	-	-
Financial assets at fair value through income - designated	-	95 416	-	95 416
Financial assets at fair value through income - mandatorily		299 730	-	299 730
Investments in associates <i>designated</i> at fair value through income	11 383	(11 383)	-	
Investments in associates at fair value through income - mandatorily	-	11 383	-	11 383
Derivative financial assets	2 910	-	-	2 910
Held-to-maturity financial assets	437	(437)	-	-
Loans and receivables	5 629	(5 629)	-	-
Financial assets at amortised cost		6 066	(46)	6 020
Cash and cash equivalents	25 812	-	-	25 812
Other assets	34 412	-	-	34 412
Total assets	476 365	-	(46)	476 319
EQUITY AND LIABILITIES				
Equity attributable to owners of the parent	22 328	-	(40)	22 288
Non-controlling interests	462	-	-	462
Total equity	22 790	-	(40)	22 750
Financial liabilities designated at fair value through				
income	38 217	(38 217)	-	-
Financial liabilities at fair value through income - designated		37 090	-	37 090
Financial liabilities at fair value through income -				
mandatorily	-	110	-	110
Financial liabilities at amortised cost ¹	2 420	1 017	-	3 437
Derivative financial liabilities	2 255	-	-	2 255
Other liabilities ²	410 683	-	(6)	410 677
Total liabilities	453 575	-	(6)	453 569
Total equity and liabilities	476 365	-	(46)	476 319

¹ Balance was not reclassified in interim results as the management of the liability was subsequently clarified.

² The liability ECL adjustment relates to tax on the impairment provision increase.

	Fair v	alue through inc	ome	Other			
FINANCIAL INSTRUMENTS SUMMARISED BY MEASUREMENT CATEGORY IN TERMS OF IFRS 9 ¹		Designated ²	Total fair value	Amortised cost ³	measurement basis ³	Total	
	Rm	Rm	Rm	Rm	Rm	Rm	
30.06.2019							
Equity securities ⁴	97 785	-	97 785	-	-	97 785	
Debt securities	32 822	94 858	127 680	387	-	128 067	
Funds on deposit and other money market instruments	13 164	15 543	28 707	78	-	28 785	
Unit-linked investments	146 921	-	146 921	-	-	146 921	
Investments in associates at fair value through income	18 314	-	18 314	-	-	18 314	
Derivative financial instruments	2 449	-	2 449	-	-	2 449	
Financial assets at amortised cost (excluding prepayments)	-	-	-	16 399	-	16 399	
Insurance and other receivables (excluding accelerated rental)	-	-	-	-	4 964	4 964	
Cash and cash equivalents	-	-	-	27 147	-	27 147	
Total financial assets	311 455	110 401	421 856	44 011	4 964	470 831	
Investment contracts with DPF	-	-	-	-	23 800	23 800	
Investment contracts designated at fair value through income	-	251 053	251 053	-	-	251 053	
Derivative financial instruments	2 318	-	2 318	-	-	2 318	
Collective investment scheme liabilities	-	29 596	29 596	-	-	29 596	
Subordinated call notes	-	4 431	4 431	-	-	4 431	
Carry positions	-	6 613	6 613	-	-	6 613	
Borrowings	-	-	-	3 007	-	3 007	
Other payables (excluding premiums in advance and deferred revenue liability)	-	-	-	17 658	5 829	23 487	
Other liabilities	108	5	113	-	-	113	
Total financial liabilities	2 426	291 698	294 124	20 665	29 629	344 418	

¹ Comparative information not required in terms of IFRS 9.

² Assets designated at fair value mainly consists of policyholder assets which back policyholder liabilities which are carried at fair value through income. The amount of change, during the period and cumulatively, in the fair value of financial assets designated at fair value through income that is attributable to changes in the credit risk of the financial asset is determined as the change triggered by factors other than changes in the benchmark rate. The impact of the changes in credit risk for the current and prior year was immaterial.

³ The carrying amount of financial assets not at fair value through income approximates fair value. The fair value of financial liabilities not at fair value through income amounts to R50 588 million.

⁴ Equity securities are classified as fair value through income at inception.

30.06.2018

FINANCIAL ASSETS SUMMARISED BY MEASUREMENT CATEGORY IN TERMS OF IAS 39

	80.00.2018 Rm
Financial assets designated at fair value through income	409 439
Securities designated at fair value through income	395 146
Investments in associates designated at fair value through income	11 383
Derivative financial instruments	2 910
Financial assets carried at amortised cost	36 392
Held-to-maturity	437
Loans and receivables	5 433
Insurance and other receivables	4 710
Cash and cash equivalents	25 812
Total financial assets	445 831

The carrying amount of financial assets carried at amortised cost approximates fair value.

FINANCIAL LIABILITIES SUMMARISED BY MEASUREMENT CATEGORY IN TERMS OF IAS 39	30.06.2018 Rm
Investment contracts with DPF ¹	24 550
Financial liabilities designated at fair value through income	288 333
Investment contracts designated at fair value through income	247 861
Liabilities designated at fair value through income	38 217
Derivative financial instruments	2 255
Financial liabilities carried at amortised cost	15 242
Financial liabilities ²	2 420
Other payables ²	12 822
Total financial liabilities	328 125

¹ The value of investment contracts with DPF is the retrospective accumulation of the fair value of the underlying assets, which has been used as an approximation for the fair value of this financial liability as the fair value cannot be measured reliably. There is no intention to dispose of these financial instruments.

² The fair value of financial liabilities at amortised cost was R2 680 million as at 30.06.2018 and the carrying amount of other payables approximated fair value due to their short-term nature.

The different valuation method levels have been defined as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: Input other than quoted prices included within level 1 that is observable for the asset or liability, either directly (that is, prices) or indirectly (that is, derived from prices)
- Level 3: Input for the asset or liability that is not based on observable market data (that is, unobservable input)

FINANCIAL ASSETS	Level 1 Rm	Level 2 Rm	Level 3 Rm	Total Rm
30.06.2019				
Securities at fair value through income	271 776	125 637	3 680	401 093
Equity securities				
Local listed	75 251	2	1	75 254
Foreign listed	21 565	643	186	22 394
Unlisted	-	3	134	137
Debt securities				
Stock and loans to government and other public bodies				
Local listed	37 598	11 820	-	49 418
Foreign listed	1 559	2 726	2	4 287
Unlisted	-	4 237	538	4 775
Other debt instruments				
Local listed	-	34 970	3	34 973
Foreign listed	165	2 327	60	2 552
Unlisted	-	31 062	613	31 675
Funds on deposit and other money market instruments	-	28 659	48	28 707
Unit-linked investments				
Collective investment schemes ¹				
Local unlisted or listed quoted	86 101	586	-	86 687
Foreign unlisted or listed quoted	47 480	123	3	47 606
Foreign unlisted unquoted	-	914	477	1 391
Other unit-linked investments				
Local unlisted or listed quoted	2 051	1 331	3	3 385
Local unlisted unquoted	-	6 234	1 436	7 670
Foreign unlisted or listed quoted	6	-	40	46
Foreign unlisted unquoted	-	-	136	136
Investments in associates at fair value through				
income ¹	18 151	-	163	18 314
Derivative financial instruments - Held for trading	10	2 439	-	2 449
	289 937	128 076	3 843	421 856

¹ Collective investment schemes and Investments in associates at fair value through income are classified as level 1 when there is an active market of transactions between investors and collective investment schemes based on a published price.

² R1.3 billion local unlisted or listed quoted other unit-linked instruments were transferred from level 2 to level 1 in the current year as through further interrogation it was deemed more appropriate to disclose as level 1. There were no other significant transfers between level 1 and level 2 assets in the current or prior years.

FINANCIAL ASSETS	Level 1 Rm	Level 2 Rm	Level 3 Rm	Total Rm
30.06.2018				
Securities designated at fair value through				
income	272 668	118 701	3 777	395 146
Equity securities				
Local listed	80 730	1	1	80 732
Foreign listed	22 138	1 074	176	23 388
Unlisted	-	19	61	80
Debt securities				
Stock and loans to government and other public bodies				
Local listed	27 061	11 901	-	38 962
Foreign listed	1 157	2 131	2	3 290
Unlisted	-	3 866	214	4 080
Other debt instruments				
Local listed	143	30 742	50	30 935
Foreign listed	-	2 299	89	2 388
Unlisted	-	27 511	1 453	28 964
Funds on deposit and other money market instruments		27 524	-	27 524
Unit-linked investments				
Collective investment schemes ¹				
Local unlisted or listed quoted	93 158	715	-	93 873
Foreign unlisted or listed quoted	47 959	79	69	48 107
Foreign unlisted unquoted	-	592	505	1 097
Other unit-linked investments				
Local unlisted or listed quoted	322	3 586	22	3 930
Local unlisted unquoted	-	6 661	1 054	7 715
Foreign unlisted unquoted	-	-	81	81
Investments in associates designated at fair				
value through income ¹	11 383	-	-	11 383
Derivative financial instruments - Held for trading	116	2 794	-	2 910
-	284 167	121 495	3 777	409 439

¹ Collective investment schemes and Investments in associates designated at fair value through income are classified as level 1 when there is an active market of transactions between investors and collective investment schemes based on a published price.

FINANCIAL LIABILITIES	Level 1 Rm	Level 2 Rm	Level 3 Rm	Total Rm
30.06.2019				
Investment contracts				
Designated at fair value through income	1 365	249 659	29	251 053
Financial liabilities at fair value through income	29 533	11 049	171	40 753
Collective investment scheme liabilities	29 533	-	63	29 596
Subordinated call notes	-	4 431	-	4 431
Carry positions	-	6 613	-	6 613
Other borrowings	-	5	108	113
Derivative financial instruments				
Held for trading	-	2 318	-	2 318
	30 898	263 026	200	294 124
30.06.2018				
Investment contracts				
Designated at fair value through income	1 298	246 538	25	247 861
Financial liabilities designated at fair value through				
income	28 347	9 674	196	38 217
Collective investment scheme liabilities	28 347	8	86	28 441
Subordinated call notes	-	4 374	-	4 374
Carry positions	-	4 272	-	4 272
Preference shares ¹	-	1 020	-	1 020
Other borrowings	-	-	110	110
Derivative financial instruments				
Held for trading	131	2 124	-	2 255
	29 776	258 336	221	288 333

¹ Preference shares were designated at fair value through income under IAS 39. On the adoption of IFRS 9, this liability was reclassified to amortised cost.

² There were no significant transfers between level 1 and level 2 liabilities for both the current and prior years.

RECONCILIATION OF THE FAIR VALUE OF LEVEL 3 FINANCIAL ASSETS	Equity securities Rm	At fair Debt securities Rm	value through Funds on deposit and other money market instruments Rm	income Unit-linked investments Rm	Investments in associates Unit-linked investments Rm	Total Rm
12 mths to 30.06.2019						
Opening balance	238	1 808	-	1 731	-	3 777
Transfer to non-current assets held for sale	-	-	-	(44)	-	(44)
Total gains/(losses) in net realised and fair value gains in the income statement						
Realised (losses)/gains	(32)	(11)	-	123	-	80
Unrealised gains/(losses)	91	48	-	(135)	5	9
Accrued interest in investment income in the income statement	-	49	-	-	-	49
Purchases	94	554	40	2 921	30	3 639
Sales	(158)	(765)	(20)	(2 571)	(19)	(3 533)
Settlements	-	(536)	-	-	-	(536)
Transfers into level 3 ¹	205	76	28	155	147	611
Transfers out of level 3	(117)	(7)	-	(85)	-	(209)
Closing balance	321	1 216	48	2 095	163	3 843

¹ The transfer into level 3 equity securities and unit-linked investments relates mainly to assets with stale prices in the current year.

RECONCILIATION OF THE FAIR VALUE OF LEVEL 3	Designated at	Held for trading Derivative			
FINANCIAL ASSETS	Equity securities Rm	Debt securities Rm	Unit-linked investments Rm	financial instruments Rm	Total Rm
12 mths to 30.06.2018					
Opening balance	241	1 645	2 793	4	4 683
Transfer from other asset classes	-	-	138	-	138
Total (losses)/gains in net realised and fair value gains in the income statement					
Realised (losses)/gains	(3)	35	869	-	901
Unrealised (losses)/gains	(13)	14	45	-	46
Accrued interest in investment income in the income statement	-	12	-	-	12
Total gains in other comprehensive income	2	-	-	-	2
Purchases	96	786	1 025	-	1 907
Sales	(132)	(803)	(3 236)	-	(4 171)
Settlements	-	(160)	-	-	(160)
Transfers into level 3 ¹	70	404	97	-	571
Transfers out of level 3	(23)	(125)	-	(4)	(152)
Closing balance	238	1 808	1 731	-	3 777

¹ The transfer into level 3 debt securities relates mainly to assets where certain unobservable inputs are now considered to be significant and assets with stale prices.

Sensitivity of significant level 3 financial instrument assets measured at fair value to changes in key assumptions:

	At fair value th	rough income
	Debt securities Rm	Unit-linked investments Rm
30.06.2019		
Carrying amount	1 216	2 095
Assumption change	1% increase/ (decrease) in interest rates	10% increase/ (decrease) in unit price
Effect of increase in assumption	(6)	210
Effect of decrease in assumption	8	(210)

	Designated at fair value through income			
	Debt securities Rm	Unit-linked investments Rm		
30.06.2018				
Carrying amount	1 808	1 731		
Assumption change	1% increase/ (decrease) in interest rates	10% increase/ (decrease) in unit price		
Effect of increase in assumption	40	173		
Effect of decrease in assumption	(36)	(173)		

RECONCILIATION OF THE FAIR VALUE OF	At fair v	alue through i Collective investment	income	
LEVEL 3 FINANCIAL LIABILITIES	Investment	scheme	Other	
	contracts	liabilities	borrowings	Total
	Rm	Rm	Rm	Rm
12 mths to 30.06.2019				
Opening balance Total losses/(gains) in net realised and fair value gains in the income statement	25	86	110	221
Realised gains	-	(6)	-	(6)
Unrealised losses	3	2	15	20
Issues	-	19	-	19
Sales	-	(26)	-	(26)
Settlements	-	(12)	(17)	(29)
Contract holder movements				
Investment return	1	-	-	1
Closing balance	29	63	108	200
RECONCILIATION OF THE FAIR VALUE OF	Designate	ed at fair value income Collective	e through	
LEVEL 3 FINANCIAL LIABILITIES		investment		
	Investment contracts	scheme	Other borrowings	Total
	contracts	napinues	borrowings	
	Rm	Rm	Rm	Rm
12 mths to 30.06.2018	Rm	Rm	Rm	Rm
	Rm 35	Rm 206	Rm 74	8m 315
12 mths to 30.06.2018 Opening balance Business combinations				
Opening balance			74	315
Opening balance Business combinations Total losses/(gains) in net realised and fair value			74	315

Sensitivity: Increasing/decreasing the investment return by 10% would decrease/increase the carrying amount of level 3 financial instrument liabilities by R36 million and R36 million (2018: R15 million and R15 million), respectively.

2

_

86

(42)

_

-

(12)

25

2

(42)

(12)

221

_

-

_

110

Issues

Sales

Closing balance

Contract holder movements

Benefits paid

VALUATION TECHNIQUES USED IN DETERMINING THE FAIR VALUE OF LEVEL 2 FINANCIAL ASSETS AND LIABILITIES

Group's valuation processes

The Group's in-house valuation experts perform the valuations of financial assets required for financial reporting purposes. Discussions of valuation processes and results are held at least bi-annually, in line with the Group's bi-annual reporting dates.

Instrument	Valuation basis	Main assumptions
Equities and similar securities - Listed, local and foreign	External valuations/quoted prices	Management applies judgement if an adjustment of quoted prices is required due to an
		inactive market
Stock and loans to other public bodies		
- Listed, local	Yield of benchmark (listed government) bond	Market input
- Listed, foreign	Discounted cash flow (DCF), benchmarked against similar instrument with the same issuer	Market input
- Unlisted	DCF, real interest rates, six-month JIBAR plus fixed spread or risk-free yield curve plus fixed spread	Market input and appropriate spread
Other debt securities		
- Listed, local	DCF (BESA and ASSA bond perfect fit zero curve and other published real or nominal yields, uplifted with inflation), external valuations (linked notes), or published price quotations on JSE equity (preference shares) and interest rate market	Market input, uplifted with inflation
- Listed, foreign	Published price quotations, external valuations that are based on published market input	Market input
- Unlisted	DCF (market-related nominal and real discount rates, prime and dividend return rate, bank and credit default swap curves, three-month JIBAR plus fixed spread), external valuations	Market input and appropriate spread
Funds on deposit and other		
money market instruments	DOE (market related vields) issue	Markationut (based as such a
- Listed	DCF (market-related yields), issue price, or external valuations	Market input (based on quotes received from market participants and valuation agents)
- Unlisted	Deposit rates, or DCF (market-related yields)	Market input (based on quotes received from market participants and valuation agents)
Unit-linked investments	External valuations	Net asset value (assets and liabilities are carried at fair value)

VALUATION TECHNIQUES USED IN DETERMINING THE FAIR VALUE OF LEVEL 2 FINANCIAL ASSETS AND LIABILITIES (continued)

Instrument	Valuation basis	Main assumptions
Derivative assets and liabilities	Black-Scholes model/net present value of estimated floating costs less the performance of the underlying index over the contract term/DCF (using fixed contract rates and market-related variable rates adjusted for credit risk, credit default swap premiums, offset between strike price and market projected forward value, yield curve of similar market-traded instruments)	Market input, credit spreads, contract inputs
Subordinated call notes (Liability)	Price quotations on JSE interest rate market (based on yield of benchmark bond)	Market input
Carry positions (Liability)	DCF (in accordance with JSE interest rate market repo pricing methodology)	Market input, contract input

There were no significant changes in the valuation methods applied since the prior year.

Range of unobservable inputs **Relationship of unobservable** Valuation technique(s) **Unobservable inputs** (probability weighted average) inputs to fair value **Financial assets** Securities at fair value through income Equity securities Foreign listed Mark to model Adjustments to market-related Could vary significantly due to the different The greater the adjustments, the risks associated with the investee inputs as a result of inactivity higher the fair value Fair value of the respective assets The higher the NAV, the greater Unlisted Could vary significantly based on the assets Net asset value and liabilities the fair value and liabilities held by the investee Mark to model Adjusted price-earnings ratios Could vary significantly due to the different The higher the price-earnings risks associated with the investee multiple, the greater the fair value Debt securities Stock and loans to government and other public bodies DCF Unlisted Nominal interest rate 8.00% to 11.00% (2018: 8.00% to 11.31%) The higher the nominal interest rate, the lower the fair value of the assets Other debt instruments Market input. Management applies Could vary significantly due to the different The greater the adjustments, the Foreign listed Published price judgement if an adjustment of risks associated with the investee lower the fair value quotations quoted prices is required due to an inactive market. Unlisted DCF Nominal interest rate 8.26% to 10.69%; 8.43% to 11.55% (2018: The higher the nominal interest 7.56% to 11.43%; 6.90% to 15.12%) rate, the lower the fair value of the assets Mark to model Adjustments to market-related Could vary significantly due to the different The greater the adjustments, the inputs as a result of inactivity risks associated with the investee lower the fair value Net asset value Fair value of the respective assets Could vary significantly based on the assets The higher the NAV, the greater and liabilities and liabilities held by the investee the fair value Deposit rates or DCF Funds on deposit and other Market input (based on guotes Could vary significantly due to the different The greater the adjustments, the received from market participants risks associated with the investee (market-related yields) higher the fair value money market instruments and valuation agents)

INFORMATION ABOUT FAIR VALUE MEASUREMENTS USING SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3)

INFORMATION ABOUT FAIR VALUE MEASUREMENTS USING SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) (continued)

	Valuation technique(s)	Unobservable inputs	Range of unobservable inputs (probability weighted average)	Relationship of unobservable inputs to fair value
Financial assets (continued)		•••••		P
Securities at fair value through income (continued) Unit-linked investments				
Collective investment schemes				
Foreign unlisted unquoted	Net asset value	Fair value of the respective assets and liabilities	Could vary significantly based on the assets and liabilities held by the investee	The higher the NAV, the greater the fair value
Other unit-linked investments				
Local unlisted unquoted	Adjusted net asset value method	Price per unit	Could vary significantly due to range of holdings	The higher the price per unit, the higher the fair value
	Adjusted net asset value method	Distributions or net cash flows since last valuation	Could vary significantly due to range of holdings	The fair value varies on distributions/net cash flows and period since last valuation
Foreign unlisted or listed quoted	Adjusted net asset value method	Price per unit	Could vary significantly due to range of holdings	The higher the price per unit, the higher the fair value
Foreign unlisted unquoted	Adjusted net asset value method	Price per unit	Could vary significantly due to range of holdings	The higher the price per unit, the higher the fair value
Investments in associates at fair value through income	Adjusted net asset value method	Price per unit	Could vary significantly due to range of holdings	The higher the price per unit, the higher the fair value
	Net asset value	Fair value of the respective assets and liabilities	Could vary significantly based on the assets and liabilities held by the investee	The higher the NAV, the greater the fair value
Financial liabilities				
nvestment contracts at fair value through income	Asset and liability matching method	Asset value	Unit price	The asset value increase will increase the fair value of the liability
Financial liabilities at fair value through income				
Collective investment scheme liabilities	Adjusted net asset value method	Price per unit	Could vary significantly due to range of holdings	The higher the price per unit, the higher the fair value
Other borrowings	DCF	Adjustments to discount rate	Dependent on credit risk and other risk factors	The lower the rate, the higher the fair value
	Mark to model	Adjusted embedded value	Could vary significantly based on the risks associated with the investee	The higher the embedded value, the greater the fair value

There were no significant changes in the valuation methods applied since the prior year.

MOMENTUM METROPOLITAN GROUP -STOCK EXCHANGE PERFORMANCE

STOCK EXCHANGE PERFORMANCE	30.06.2019	30.06.2018
12 months		
Value of listed shares traded (rand million)	12 461	17 396
Volume of listed shares traded (million)	716	853
Shares traded (% of average listed shares in issue)	49	56
Trade prices		
Highest (cents per share)	1 987	2 424
Lowest (cents per share)	1 500	1 673
Last sale of year (cents per share)	1 897	1 767
Percentage (%) change during year	7	(13)
Percentage (%) change – life insurance sector (J857)	8	10
Percentage (%) change – top 40 index (J200)	1	13
30 June		
Price/diluted normalised headline earnings (segmental) ratio ¹	9.3	14.0
Dividend yield % (dividend on listed shares)	3.7	-
Dividend yield % – top 40 index (J200)	3.1	2.8
Total shares issued (million)		
Ordinary shares listed on JSE	1 498	1 529
Treasury shares held by subsidiary for shareholders	(27)	-
Treasury shares held on behalf of contract holders	(14)	(17)
Basic number of shares in issue	1 457	1 512
Treasury shares held on behalf of contract holders	14	17
Convertible redeemable preference shares	28	28
Diluted number of shares in issue ²	1 499	1 557
Market capitalisation at end (Rbn) ³	28	28

¹ Comparatives have been restated for diluted normalised headline earnings.

² The diluted number of shares in issue takes into account all issued shares, assuming conversion of the convertible redeemable preference shares, and includes the treasury shares held on behalf of contract holders.

³ The market capitalisation is calculated on the fully diluted number of shares in issue.

CHANGES TO PRIMARY EARNINGS METRIC AND SEGMENTAL REPORTING

As communicated at the last annual results announcement, Momentum Metropolitan has changed its primary earnings metric from diluted core headline earnings to diluted normalised headline earnings, in order to align closer to earnings metrics used by the South African insurance industry. Furthermore, following a revision to its internal operating structure, Momentum Metropolitan has changed its reporting segments, to align to its current operating model.

These changes have been applied to the year ended 30 June 2018. For illustrative purposes, this disclosure supplement provides segmental earnings for the comparative year 30 June 2018 and because of their nature, they do not fairly present Momentum Metropolitan's financial position, changes in equity, results of operations or cash flows. This supplementary financial information is the responsibility of the directors of Momentum Metropolitan.

Primary earnings metric

Momentum Metropolitan has changed its primary earnings metric from diluted core headline earnings to diluted normalised headline earnings. Compared to core headline earnings, normalised headline earnings has fewer adjustments to the definition of headline earnings and is more comparable to primary earnings metrics used by the South African insurance industry.

Normalised headline earnings include the impact of investment variances, actuarial basis changes and other non-recurring items that were previously not reported as part of core headline earnings. However, normalised headline earnings still adjust the standard definition of headline earnings for treasury shares and for the amortisation of intangible assets from business combinations. The Group is of the opinion that these adjustments present a more realistic picture of underlying performance and remove distortions that might arise from elimination of treasury shares (potential distortions that are peculiar to financial institutions that invest in their own securities on behalf of clients).

New reporting segments

To more meaningfully report on earnings and growth, the Group has aligned its reporting segments to its revised internal operating structure.

The historic segment of Momentum Retail has been split into Momentum Life and Momentum Investments. Momentum Life includes protection, savings and traditional products focused on the middle and affluent client segments. Momentum Investments consists of Momentum Wealth platform business, local and offshore asset management operations, retail annuities and guaranteed investments, as well as Eris Properties. All Momentum Wealth products are now reported as covered business, and prior year value of new business and present value of new business premiums have been restated accordingly.

There are no material changes to the Metropolitan Retail reporting segment. Metropolitan Retail focusses on the lower to mid-income retail market segment, with a range of protection and savings products.

Momentum Corporate offers group risk, annuities, pensions savings and umbrella funds (FundsAtWork) and includes Momentum Metropolitan's health business.

Non-life Insurance is a new reporting segment, comprising the retail general insurance offering, Momentum Short-term Insurance (MSTI) and the cell captive insurer, Guardrisk.

The former International segment has been split: Momentum Metropolitan Africa (excluding South Africa) will be shown separately, with India and aYo now reported under New Initiatives, alongside Transactional Banking and other smaller initiatives.

The Shareholders segment reflects investment income on capital held to support local operations and some costs not allocated to operating segments (eg certain holding company expenses).

MOMENTUM METROPOLITAN GROUP - APPENDIX A

Earnings for the 12 months ending 30 June 2018 - New primary earnings metric with old segment reporting

SEGMENTAL ANALYSIS	Momentum Retail Rm	Metropolitan Retail Rm	Momentum Corporate	International	Shareholder Capital Rm	Total
Published	RM	RM	Rm	Rm	RM	Rm
12 mths to 30.06.2018						
Covered						
Dperating profit	1 096	611	425	191	(8)	2 315
nvestment income		-	-	-	546	546
Fotal	1 096	611	425	191	538	2 861
lon-covered						
nvestment and savings	1	-	91	99	-	191
fe insurance	-	-	-	(69)	-	(69)
lealth	19	-	151	(156)	-	14
on-life insurance	(56)	-	260	(3)	-	201
Client engagement	(140)	(29)	(8)	(19)	9	(187)
Inallocated expenses	-	-	-	-	(104)	(104)
Other operations Fotal	(176)	(12) (41)	(16) 478	(91) (239)	<u>21</u> (74)	(98)
					· · · · · ·	
Diluted core headline earnings	920	570	903	(48)	464	2 809
Reconciliation to normalised headline earnings						
air value gains/(losses)	7	-	6	14	(67)	(40)
Basis changes and investment variances	(526)	(410)	333	(48)	-	(651)
Ion-recurring items		-	-	(100)	(15)	(115)
Total reconciling items	(519)	(410)	339	(134)	(82)	(806)
Diluted normalised headline earnings	401	160	1 242	(182)	382	2 003
Restated						
2 mths to 30.06.2018						
Covered						
Operating profit	571	201	758	200	(46)	1 684
nvestment income	-	-	-	-	553	553
otal	571	201	758	200	507	2 237
Non-covered						
nvestment and savings	9	-	100	78	-	187
ife insurance	-	-	-	(90)	-	(90)
lealth	19	-	149	(169)	-	(1)
Ion-life insurance	(56)	-	260	10	-	214
lient engagement Inallocated expenses	(142)	(29)	(8)	(19)	9 (116)	(189) (121)
let investment income	-	-	-	(5)	(110) (4)	(121)
Other operations	-	(12)	(17)	(187)	(4)	(230)
Fotal	(170)	(41)	484	(382)	(125)	(234)
Diluted normalised headline earnings	401	160	1 242	(182)	382	2 003
shatea hormanooa noaanno carmingo	101	100	1 676	(102)	502	2 000

MOMENTUM METROPOLITAN GROUP - APPENDIX A

Earnings for the 12 months ending 30 June 2018 - New primary earnings metric with new segment reporting

						Momentum			
SEGMENTAL ANALYSIS	Momentum Life Rm		Metropolitan Retail Rm	Momentum Corporate Rm	Non-life Insurance Rm		New Initiatives Rm	Shareholders Rm	Total Rm
Diluted normalised headline earnings - old model	401		160	1 242		(182)		382	2 003
Items to restate into new segments									
Split of annuities from Momentum Retail to Momentum Investments	4	(4)	-	-	-	-	-	-	-
Move of investment business to Momentum Investments	(9)	187	-	(100)	-	(78)	-	-	-
Health business allocated to Momentum Corporate only	(19)	-	-	19	-	-	-	-	-
Non-life business, including Guardrisk, disclosed as new segment	56	-	-	(260)	204	-	-	-	-
Split out New Initiatives into separate segment	68	-	12	-	-	278	(377)	19	-
Momentum Multiply (excluding money management) moved to							(-)		
Momentum Life	(47)	-	29	8	-	19	-	(9)	-
Wealth on-balance sheet moved to Momentum Investments	(52)	52	-	-	-	-	-	-	-
African life insurance investment income reallocated from									
Shareholders	-	-	-	-	-	110	-	(110)	-
Tax reallocation from Momentum Retail to Shareholders and other	70	(8)	-	-	-	-	-	(62)	-
	472	227	201	909	204	147	(377)	220	2 003
Covered									
Protection	(13)	-	150	293	-	-	-	-	430
Long-term savings	135	109	(118)	196	-	-	-	-	322
Annuities and structured products	-	(25)	75	212	-	-	-	-	262
Traditional	357	-	108	-	-	-	-	-	465
Other	149	-	(14)	30	-	200	-	(83)	282
Investment income	-	-	-	-	-	71	-	441	512
Total	628	84	201	731	-	271	-	358	2 273
Non-covered									
Investment and savings	-	143	-	-	-	-	-	-	143
Life insurance	-	-	-	-	-	(32)	-	-	(32)
Health	-	-	-	195	-	49	-	-	244
Momentum Multiply	(152)	-	-	-	-	-	-	-	(152)
Non-life insurance	-	-	-	-	(56)	10	-	-	(46)
Cell captives	-	-	-	-	260	-	-	-	260
Unallocated expenses New Initiatives India	-	-	-	-	-	-	- (218)	(97)	(97) (218)
New Initiatives india	-	-	-	-	-	-	(58)	-	(210)
Other	(4)	-	-	(17)	-	(151)	(101)	(41)	(30)
Total	(156)	143	-	178	204	(124)	(377)	(138)	(270)
				0.0.7			(05-5)		
Diluted normalised headline earnings	472	227	201	909	204	147	(377)	220	2 003