

Summary of financial information

Audited results for the 12 months ended 30 June 2014

DIRECTORS' STATEMENT

The directors take pleasure in presenting the audited results of MMI Holdings financial services group for the year ended 30 June 2014. The preparation of the group's results was supervised by the group finance director, Preston Speckmann, BCompt (Hons), CA(SA).

Corporate events

Acquisitions

On 11 November 2013, the group acquired 100% of Providence Group (Providence), a healthcare administrator, for R108 million.

On 3 March 2014, the group acquired 100% of Guardrisk Group (Pty) Ltd and its subsidiaries (collectively "Guardrisk") from Alexander Forbes for R1.6 billion. The group's earnings therefore include four months (March to June 2014) of Guardrisk's results. For embedded value purposes Guardrisk has been classified as non-covered business.

Metropolitan International announced the acquisition of a significant majority stake in Kenyan insurer Cannon Assurance Ltd (Cannon) for around R300 million. The acquisition was subject to regulatory and other required approvals. The shareholders of Cannon will in turn acquire a minority stake in Metropolitan Life Kenya.

Metropolitan Health announced that it has acquired, subject to relevant regulatory approval, the CareCross Health Group, including a majority share in Occupational Care South Africa (OCSA).

Listed debt

The JSE Limited has granted MMI Group Ltd the listing of new instruments to the total value of R1.5 billion. The instruments are unsecured subordinated callable notes and were issued on 17 March 2014.

Licence amalgamation

On 6 June 2014, the High Court of Namibia approved the transfer of Momentum Life Assurance Namibia Ltd's long term insurance business to MMI Holdings Namibia Ltd (previously Metropolitan Life Namibia Ltd) with effect from 30 June 2014. This had no impact on the group results.

Basis of preparation of financial information

These condensed consolidated financial statements have been prepared in accordance with International Accounting Standard 34 (IAS 34) – Interim financial reporting; the SAICA Financial Reporting Guide as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council; the JSE Listings Requirements and the South African Companies Act, 71 of 2008. The accounting policies applied in the preparation of these financial statements are in terms of International Financial Reporting Standards (IFRS) and are consistent with those adopted in the previous years except as described below. Critical judgements and accounting estimates are disclosed in detail in the group's integrated report for the year ended 30 June 2014, including changes in estimates that are an integral part of the insurance business. The group is exposed to financial and insurance risks, details of which are also provided in the group's integrated report.

New and revised standards effective for the year ended 30 June 2014 and relevant to the group

- IFRS 10 Consolidated financial statements, IFRS 11 Joint arrangements, IFRS 12 Disclosure of interests in other entities,
 IAS 28 (revised) Investments in associates and joint ventures (consolidation project)
 - IFRS 10 builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. Under IFRS 10, subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when it has power over an entity, is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect these returns through its power over the entity. If no single party controls the investee, IFRS 11 provides guidance on whether a joint arrangement exists. IAS 28 was revised to incorporate amendments from this consolidation project.
 - Collective investment schemes: Previously the group consolidated collective investment schemes where the group's holding in a fund was greater than 50% and investments in a fund of between 20% and 50% were considered to be interests in associates. As a result of the adoption of IFRS 10 the group considers control over the fund manager and no longer uses the percentage holdings referred to above as the defining parameter of control over the schemes. This resulted in an increased number of collective investment schemes being reclassified to subsidiaries (from associates) and to associates (from unit-linked investments).
 - Cell captives: Before the adoption of IFRS 10, cells were regarded as special purpose entities under SIC 12 and were not included in the consolidated group results as the risks and rewards of these cells were not transferred to the group. As a result, these cells were included in the consolidated results of cell owners. Under IFRS 10, a cell can only be consolidated by the cell owner if it first meets the definition of a deemed separate entity. Cell captives in South Africa are not legally ring-fenced and are not seen as protected cells; therefore they do not meet the definition of a deemed separate entity. Cells are therefore no longer considered to be special purpose entities. This resulted in the group recognising the assets, liabilities, income and expenses relating to its cell captive business in its consolidated results. Because the risks and rewards relating to cell activities are for the benefit of cell owners, the inclusion of cell income and expenses does not impact the group's net results, as the results of cell activities are transferred back to the cell owner.
 - o Other financial instruments: There were no other material financial instruments that met the new consolidation criteria.

The changes resulting from the above have been applied retrospectively as required by the transitional provisions of IFRS 10.

IFRS 12 was also issued as part of the consolidation project and includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose entities and other off-balance sheet vehicles. The group has incorporated these disclosures in the 2014 integrated report.

Refer to the appendix for details of the above required restatements to the previously reported statement of financial position, income statement and statement of cash flows. Total assets and liabilities increased by R17.2 billion for June 2013. Refer to the segment report for its restatements due to IFRS 10. There was no impact on the statement of other comprehensive income or statement of changes in equity. The restatements had no impact on the current or prior year earnings, diluted earnings or headline earnings per share, or on the net asset value of the group.

New and revised standards effective for the year ended 30 June 2014 and relevant to the group (continued)

• Amendments to IAS 19 - Employee benefits

The revised employee benefit standard introduces changes to the recognition, measurement, presentation and disclosure of post-employment benefits. The standard requires the immediate recognition of all past service costs in the income statement and replaces interest cost and expected return on plan assets with a net interest amount that is calculated by applying the discount rate to the net defined benefit liability (asset). Remeasurements as defined in the standard are now recorded in other comprehensive income. The application of this amendment did not have a significant impact on the group's financial position, group earnings and cash flows in the prior year and the impact in the current year resulted in R98 million of asset remeasurements being recorded in other comprehensive income and not the income statement.

• IFRS 13 - Fair value measurements

IFRS 13 aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. This standard is required to be applied prospectively with no restatements. The impact of this change of fair value measurement has not been material on the current year earnings, diluted earnings or headline earnings per share, or on the net asset value of the group. IAS 34 – Interim reporting was revised for the introduction of IFRS 13 and requires additional disclosure on financial instruments carried at fair value. The group has complied with these additional disclosure requirements in these results.

Other

- IFRS 7 (amendment) Financial instruments: disclosures: offsetting financial assets and financial liabilities became
 effective for the first time in the current year and had no impact on the group's earnings or net asset value. The relevant
 information has been disclosed in the 2014 integrated report.
- The International Accounting Standards Board (IASB) made amendments to various standards as part of their annual improvements project. These amendments had no impact on the group's earnings.

Reclassifications

The group's June 2013 results have been restated for the following reclassifications:

- The comparative segmental information has been restated, where appropriate, to ensure alignment with the way in which
 the chief operating decision-maker, being the MMI executive committee, monitors and evaluates the performance of the
 various segments of the business.
 - MMI Rewards (including Momentum Multiply) has been reallocated from Momentum Retail to Shareholder Capital as the Rewards programme is a group-wide initiative. As a result, the income, expenses, employees and all related activities have moved from the Momentum Retail segment to the Shareholder Capital segment.
 - The Momentum Employee Benefits segment has taken over the management of the Momentum Health open scheme administration business to better align this with the corporate business. As a result, the income, expenses, employees and all related activities have moved from the Metropolitan Health segment to the Momentum Employee Benefits segment.

Refer to the analysis of segmental restatements tables for more details.

- Interest relating to interest rate swaps was previously grossed up and disclosed as interest income and finance costs. As
 interest rate swaps are subject to fair value risk associated with the fixed and floating interest legs, the net amount has
 now been disclosed as net realised and fair value gains. Refer to the appendix for further details.
- The assets under management and related fund flows tables have been refined. Refer to these tables for details.

Reclassifications (continued)

These restatements had no impact on the current or prior year reported earnings, diluted earnings or headline earnings per share, or on the net asset value or net cash flow.

Embedded value - FNB Life

The contractual agreement between MMI and FirstRand Bank was changed with effect from 1 July 2013, reducing MMI's profit-sharing arrangement from 10% to 4%. As a result, the value of new business and value of in-force of the FNB Life business has been excluded from the published MMI embedded value with effect from 1 July 2013. The profits arising from this business will therefore only be recognised in the embedded value earnings as they emerge. The prior year figures have not been restated as the change occurred during the current reporting year.

Corporate governance

The board has satisfied itself that appropriate principles of corporate governance were applied throughout the year under review.

Changes to the directorate, secretary and directors' shareholding

On 27 November 2013, Blignault Gouws, a non-executive director, retired from the board and Wilhelm van Zyl, the deputy group chief executive officer, resigned as a director with effect from 30 June 2014. We thank them for their invaluable input over the years and wish them well in their future endeavours.

Mary Vilakazi resigned from the board as non-executive director to take up an executive position with the group as described below, we thank her for her significant contribution over the years and look forward to working with her as part of MMI's executive team.

The Nominations Committee of the MMI Holdings Board appointed Maliga Chetty as the group company secretary with effect from 3 September 2013 and Louis von Zeuner was appointed as a non-executive director of MMI, with effect from 1 January 2014.

All transactions in listed shares of the company involving directors were disclosed on SENS.

Changes to the group executive committee

In November 2013, Jan Lubbe, chief risk officer, and Vuyo Lee, group executive brand - stakeholder management and sustainability, were appointed as members of the group executive committee. Nigel Dunkley, group executive - balance sheet management has been transferred to the group's asset management business in the UK and Mary Vilakazi has been appointed as group executive - balance sheet management from 1 May 2014. Herman Schoeman, managing director of Guardrisk, was appointed to the group executive committee from 1 July 2014. On the same day, Khanyi Nzukuma was appointed chief executive officer of Metropolitan Retail.

Contingent liabilities and capital commitments

As part of running a business, the group is party to legal proceedings and appropriate provisions are made when losses are expected to materialise. The group had no material capital commitments at 30 June 2014 that were not in the ordinary course of business other than those disclosed in the 2014 integrated report.

Events after year-end

Subsequent to year-end the market value of the African Bank equities and bonds decreased. Based on MMI's current understanding, the direct impact on MMI's earnings (less than 2%), core headline earnings (less than 0.5%) and embedded value (less than 0.5%) is not expected to be material.

The Kenyan competition authorities approved the Cannon transaction on 25 August 2014.

No other material events occurred between the reporting date and the date of approval of these results.

Dividend declaration

Ordinary shares

The dividend policy for ordinary listed shares, approved by the directors, is to provide shareholders with stable dividend growth, reflecting the board's long-term view on the expected underlying basic core headline earnings growth. Exceptions will be made from time to time, in order to account for, inter alia, volatile investment markets, capital requirements and changes in legislation.

On 9 September 2014, a gross final dividend of 85 cents per ordinary share was declared, resulting in an annual dividend of 142 cents per share. In addition, a special dividend of 50 cents per share was also declared. The final and special dividends are payable out of income reserves to all holders of ordinary shares recorded in the register of the company at the close of business on Friday, 3 October 2014, and will be paid on Monday, 6 October 2014. Both dividends will be subject to local dividend withholding tax at a rate of 15% unless the shareholder is exempt from paying dividend tax or is entitled to a reduced rate. The secondary tax on companies (STC) credit utilised per share amounts to 0.03487 cents per ordinary share on the final dividend and 0.02051 cents per ordinary share on the special dividend. This will result in a net dividend, for those shareholders who are not exempt from paying dividend tax, of 72.25523 cents per ordinary share for the final dividend and 42.50308 cents per ordinary share for the special dividend.

The number of ordinary shares in issue at the declaration date was 1 569 803 700, while the last day to trade cum dividend will be Friday, 26 September 2014. The shares will trade ex dividend from the start of business on Monday, 29 September 2014. Share certificates may not be dematerialised or rematerialised between Monday, 29 September 2014, and Friday, 3 October 2014, both days inclusive. MMI's income tax number is 975 2050 147.

Where applicable, dividends in respect of certificated shareholders will be transferred electronically to shareholders' bank accounts on payment date. In the absence of specific mandates, dividend cheques will be posted to certificated shareholders on or about payment date. Shareholders who hold dematerialised shares will have their accounts with their CSDP or broker credited on the payment date.

Preference shares

Dividends of R22.8 million (132 cents per share p.a.) was declared on the unlisted A3 MMI Holdings Ltd preference shares. The declaration rate was determined as set out in the company's Memorandum of Incorporation and the total preference dividend utilised STC credits of R9 335.

Integrated information

The full integrated report for 2014 will be posted to shareholders by 30 September 2014, and can then be viewed online at www.mmiholdings.com.

Directors' responsibility

These results are the responsibility of the directors. A printed version of the SENS announcement may be requested from the group company secretary, Maliga Chetty tel: 012 684 4255.

External audit

The condensed results have been extracted from the group's 2014 annual financial statements, which have been audited by PricewaterhouseCoopers Inc. and their unqualified audit report is available for inspection at the company's registered office. In addition, the summarised group embedded value information has been extracted from the 2014 group embedded value report, which has been reviewed by PricewaterhouseCoopers Inc. in accordance with the embedded value basis of MMI, and the review report is available for inspection at the company's registered office.

Signed on behalf of the board

JJ Njeke Chairman

Nicolaas Kruger Group chief executive officer

Centurion

9 September 2014

DIRECTORS: MJN Njeke (chairman), JP Burger (deputy chairman), NAS Kruger (group chief executive officer), PE Speckmann (group finance director), N Motsei (executive), L Crouse, F Jakoet, Prof JD Krige, PJ Moleketi, SA Muller, V Nkonyeni, SE Nxasana, KC Shubane, FJC Truter, BJ van der Ross, JC van Reenen, LL von Zeuner

GROUP COMPANY SECRETARY: Maliga Chetty www.mmiholdings.com

TRANSFER SECRETARIES: Link Market Services SA (Pty) Ltd (registration number 2000/007239/07) Rennie House, 13th Floor, 19 Ameshoff Street, Braamfontein 2001. PO Box 4844, Johannesburg 2000 Telephone: +27 11 713 0800 E-mail: info@linkmarketservices.co.za SPONSOR: Merrill Lynch (registration number: 2000/031756/06)

REGISTERED OFFICE: 268 West Avenue, Centurion 0157

JSE CODE: MMI NSX CODE: MIM ISIN NO: ZAE000149902

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION	30.06.2014 Rm	Restated 30.06.2013 Rm
ASSETS		
Intangible assets	12 819	11 769
Owner-occupied properties	1 714	1 488
Property and equipment	315	348
Investment properties	7 675	6 433
Investment in associates	179	121
Employee benefit assets	405	327
Financial instrument assets (1)	355 073	312 424
Reinsurance contracts	2 576	1 345
Deferred income tax	263	124
Properties under development	252	98
Insurance and other receivables	3 813	2 828
Current income tax assets	330	108
Cash and cash equivalents	28 875	22 275
Non-current assets held for sale	17	680
Total assets	414 306	360 368
EQUITY		
Equity attributable to owners of the parent	24 734	23 473
Non-controlling interests	480	391
Total equity	25 214	23 864
LIABILITIES		
Insurance contract liabilities		
Long-term insurance contracts	106 047	96 973
Short-term insurance contracts	5 496	-
Financial instrument liabilities		
Investment contracts	227 056	184 713
 with discretionary participation features 	25 405	24 937
 designated at fair value through income 	201 651	159 776
Other financial instrument liabilities (2)	34 117	37 964
Deferred income tax	4 281	3 917
Employee benefit obligations	1 246	1 328
Other payables	10 437	11 162
Provisions	157	180
Current income tax liabilities	255	267
Total liabilities	389 092	336 504
Total equity and liabilities 1. Financial instrument assets consist of the following:	414 306	360 368

- 1. Financial instrument assets consist of the following:
 - Securities designated at fair value through income: R334 996 million (30.06.2013: R289 501 million)
 - Investments in associates designated at fair value through income: R11 900 million (30.06.2013: R13 031 million)
 - Derivative financial instruments: R2 362 million (30.06.2013: R3 173 million)
 - Available-for-sale assets: R129 million (30.06.2013: R953 million)
 - Held-to-maturity assets: R100 million (30.06.2013: R69 million)
 - Loans and receivables: R5 586 million (30.06.2013: R5 697 million)
- 2. Other financial instrument liabilities consist of the following:
 - Liabilities designated at fair value through income: R30 801 million (30.06.2013: R34 171 million)
 - Derivative financial instruments: R1 853 million (30.06.2013: R2 547 million)
 - Liabilities at amortised cost: R1 463 million (30.06.2013: R1 246 million)

CONDENSED CONSOLIDATED INCOME STATEMENT	12 mths to 30.06.2014 Rm	Restated 12 mths to 30.06.2013 Rm
Net insurance premiums received	23 138	23 304
Fee income (1)	6 567	6 205
Investment income	14 043	13 046
Net realised and fair value gains	43 906	30 859
Net income	87 654	73 414
Net insurance benefits and claims	22 321	20 327
Change in liabilities	7 850	9 305
Change in insurance contract liabilities	7 786	8 087
Change in short-term insurance contract liabilities	(72)	-
Change in investment contracts with DPF liabilities	468	1 239
Change in reinsurance provision	(332)	(21)
Fair value adjustments on investment contract liabilities	32 959	22 715
Fair value adjustments on collective investment scheme liabilities	3 061	2 782
Depreciation, amortisation and impairment expenses	1 159	1 144
Employee benefit expenses	5 132	4 494
Sales remuneration	3 899	3 061
Other expenses	5 035	4 476
Expenses	81 416	68 304
Results of operations	6 238	5 110
Share of profit of associates	2	12
Finance costs (2)	(482)	(667)
Profit before tax	5 758	4 455
Income tax expenses	(2 458)	(1 804)
Earnings	3 300	2 651
Attributable to:		
Owners of the parent	3 197	2 587
Non-controlling interests	103	32
MMI Group Ltd preference shares		32
	3 300	2 651
Basic earnings per ordinary share (cents)	205.5	166.0
Diluted earnings per ordinary share (cents) 1. Fee income consists of the following:	202.4	164.2

- 1. Fee income consists of the following:
 - Investment contracts: R1 772 million (30.06.2013: R1 901 million)
 - Trust and fiduciary services: R2 014 million (30.06.2013: R1 837 million)
 - Health administration services: R1 978 million (30.06.2013: R1 866 million)
 - Other fee income: R803 million (30.06.2013: R601 million)
- 2. Finance costs consist of the following:
 - Preference shares issued by MMI: R46 million (30.06.2013: R46 million)
 - Subordinated redeemable debt: R149 million (30.06.2013: R100 million)
 - Cost of carry positions: R156 million (30.06.2013: R255 million)
 - Other: R131 million (30.06.2013: R266 million)

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	12 mths to 30.06.2014 Rm	12 mths to 30.06.2013 Rm
Earnings	3 300	2 651
Other comprehensive income for the year, net of tax	165	88
Items that may subsequently be reclassified to income	32	86
Exchange differences on translating foreign operations	40	86
Available-for-sale financial assets	(8)	-
Items that will not be reclassified to income	133	2
Land and buildings revaluation	41	9
Adjustments to employee benefit funds		
Metropolitan Staff Pension Fund	107	-
Other	(9)	-
Change in non-distributable reserves	6	(10)
Income tax relating to items that will not be reclassified	(12)	3
Total comprehensive income for the year	3 465	2 739
Total comprehensive income attributable to:		
Owners of the parent	3 363	2 654
Non-controlling interests	102	53
MMI Group Ltd preference shares		32
	3 465	2 739

	Basic ea	arnings	Diluted earnings	
RECONCILIATION OF HEADLINE EARNINGS attributable to owners of the parent	12 mths to 30.06.2014 Rm	12 mths to 30.06.2013 Rm	12 mths to 30.06.2014 Rm	12 mths to 30.06.2013 Rm
Earnings	3 197	2 587	3 197	2 587
Finance costs – convertible preference shares			45	46
Dilutory effect of subsidiaries (1)			(22)	(19)
Diluted earnings		_	3 220	2 614
Realised gains on available-for-sale financial assets	-	(2)	-	(2)
Intangible asset and other impairments	25	3	25	3
Profit on change from associate to subsidiary	-	(67)	-	(67)
Loss on sale of business	-	3	-	3
Headline earnings (2)	3 222	2 524	3 245	2 551
Net realised and fair value gains on excess	(544)	(340)	(544)	(340)
Basis and other changes and investment variances	160	367	160	367
Amortisation of intangible assets relating to business combinations	575	587	575	587
Non-recurring items (3)	171	58	171	58
Investment income on treasury shares – contract holders			14	18
Core headline earnings (4)	3 584	3 196	3 621	3 241

- 1. Metropolitan Health is consolidated at 100% and the MMI Holdings Namibian group and Metropolitan Kenya are consolidated at 96% in the results. For purposes of diluted earnings, diluted non-controlling interests and investment returns are reinstated.
- 2. Headline earnings consist of operating profit, investment income, net realised and fair value gains, investment variances and basis and other changes.
- 3. Non-recurring items include one-off costs relating to the restructuring of the group. It also includes a one-off enhancement of benefits relating to the outsourcing of the Metropolitan Staff Pension Fund liabilities, amounting to R107 million. The previously unrecognised net surplus asset exceeding the employer surplus account was used to fund the enhancement and released in other comprehensive income, resulting in an accounting mismatch. The net asset value of the group has therefore not been impacted.
- 4. Core headline earnings disclosed comprise operating profit and investment income on shareholder assets. It excludes net realised and fair value gains on financial assets and liabilities, investment variances and basis and other changes that can be volatile, certain non-recurring items, as well as the amortisation of intangible assets relating to business combinations as this is part of the cost of acquiring the business.

EARNINGS PER SHARE (cents) attributable to owners of the parent	12 mths to 30.06.2014	12 mths to 30.06.2013
Basic		
Core headline earnings	230.3	205.1
Headline earnings	207.1	162.0
Earnings	205.5	166.0
Weighted average number of shares (million) Diluted	1 556	1 558
Core headline earnings	225.7	202.1
Weighted average number of shares (million) (1)	1 604	1 604
Headline earnings	204.0	160.2
Earnings	202.4	164.2
Weighted average number of shares (million) (2)	1 591	1 592

^{1.} For diluted core headline earnings per share, treasury shares held on behalf of contract holders are deemed to be issued.

^{2.} For diluted earnings and headline earnings per share, treasury shares held on behalf of contract holders are deemed to be cancelled.

DIVIDENDS	2014	2013
Ordinary listed MMI Holdings Ltd shares (cents per share)		
Interim – March	57	51
Final – September	85	76
Total	142	127
Special dividend	50	-
Total	192	127

MMI Holdings Ltd convertible redeemable preference shares (issued to Kagiso Tiso Holdings (Pty) Ltd (KTH))

The A3 MMI Holdings Ltd preference shares are redeemable in June 2017 at a redemption value of R9.18 per share unless converted into MMI Holdings Ltd ordinary shares on a one-for-one basis prior to that date. Dividends are payable at 132 cents per annum (payable March and September).

Significant related party transactions

R298 million (2013: R271 million) of the ordinary dividends declared by MMI Holdings Ltd in September 2013 (2013: September 2012) and R223 million (2013: R200 million) of the ordinary dividends declared in March 2014 (2013: March 2013) were attributable to RMI Holdings Ltd. In September 2012, R255 million of the special dividends declared by MMI Holdings Ltd were attributable to RMI Holdings Ltd.

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	12 mths to 30.06.2014 Rm	12 mths to 30.06.2013 Rm
Changes in share capital Balance at beginning and end	9	9
		9
Changes in share premium	40.704	42.005
Balance at beginning Treasury shares held on behalf of contract holders	13 794 (12)	13 805 (4)
Share buy-back	(12)	(7)
Balance at end	13 782	13 794
Changes in other reserves		
Balance at beginning	1 631	1 572
Total comprehensive income	166	67
BEE cost	2	-
Transfer from/(to) retained earnings	3	(8)
Balance at end (1)	1 802	1 631
Changes in retained earnings		
Balance at beginning	8 039	8 131
Total comprehensive income	3 197	2 587
Dividend paid	(2 092)	(2 886)
Transactions with non-controlling interests	-	87
Transfer (to)/from other reserves	(3)	8
Profit on preference share buy-back Balance at end	9 141	112 8 039
Equity attributable to owners of the parent	24 734	23 473
MMI Group Ltd preference shares		
Balance at beginning	-	500
Total comprehensive income	-	32
Dividend paid	-	(32)
Share buy-back		(500)
Balance at end		<u> </u>
Changes in non-controlling interests		
Balance at beginning	391	281
Total comprehensive income	102	53
Dividends paid	(18)	(97)
Transactions with owners Business combinations	- 5	39 115
Balance at end	480	391
Total equity 1. Other reserves consist of the following:	25 214	23 864

^{1.} Other reserves consist of the following:

- Land and buildings revaluation reserve: R561 million (30.06.2013: R534 million)
- Foreign currency translation reserve: R179 million (30.06.2013: R139 million)
- Fair value adjustment for preference shares issued by MMI: R940 million (30.06.2013: R940 million)
- Fair value reserve: R3 million (30.06.2013: R11 million)
- Non-distributable reserve: R16 million (30.06.2013: R4 million)
- Equity-settled share-based payments reserve: R5 million (30.06.2013: R3 million)
- Employee benefit revaluation reserve: R98 million (30.06.2013: Rnil)

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS	12 mths to 30.06.2014 Rm	Restated 12 mths to 30.06.2013 Rm
Net cash inflow from operating activities	5 201	7 924
Net cash inflow from investing activities	793	(753)
Net cash inflow from financing activities	606	(3 169)
Net cash flow	6 600	4 002
Cash resources and funds on deposit at beginning	22 275	18 273
Cash resources and funds on deposit at end	28 875	22 275

PRINCIPAL ASSUMPTIONS (South Africa) (1)	30.06.2014	30.06.2013
	%	%
Pre-tax investment return		
Equities	12.0	11.4
Properties	9.5	8.9
Government stock	8.5	7.9
Other fixed-interest stocks	9.0	8.4
Cash	7.5	6.9
Risk-free return (2)	8.5	7.9
Risk discount rate (RDR)	10.8	10.2
Investment return (before tax) – balanced portfolio (2)	10.7	10.1
Expense inflation base rate (3)	6.7	6.1

^{1.} The principal assumptions relate only to the South African life insurance business. Assumptions relating to international life insurance businesses are based on local requirements and can differ from the South African assumptions.

^{3.} An additional 1% expense inflation is allowed for in some divisions to reflect the impact of closed books that are in run-off.

NON-CONTROLLING INTERESTS	30.06.2014	30.06.2013
NON-CONTROLLING INTERESTS	%	%_
Frie Dranarty Craus	45.7	45.7
Eris Property Group		45.7
Metropolitan Botswana	24.2	24.2
Metropolitan Ghana	3.8	5.0
Metropolitan Health Botswana (previously Momentum Health Botswana)	28.0	28.0
Metropolitan Health Ghana (previously Momentum Health Ghana)	1.8	4.8
Metropolitan Health Group	17.6	17.6
Metropolitan Health Mauritius (previously Momentum Health Mauritius)	5.0	5.0
Metropolitan Health Namibia Administrators	49.0	49.0
Metropolitan Kenya	33.7	33.7
Metropolitan Nigeria	50.0	50.0
Metropolitan Swaziland	33.0	33.0
Metropolitan Tanzania (previously Momentum Tanzania)	33.0	33.0
Metropolitan Zambia (previously Momentum Zambia)	35.0	35.0
MMI Holdings Namibia (previously Metropolitan Namibia)	10.3	10.3
Momentum Mozambique	33.0	33.0
Momentum Swaziland	33.0	33.0

^{2.} The risk-free return was determined with reference to the market interest rate on South African government bonds at the valuation date. The investment return on balanced portfolio business was calculated by applying the above returns to an expected long-term asset distribution.

ANALYSIS OF ASSETS UNDER MANAGEMENT (1)	30.06.2014 Rm	Restated 30.06.2013 Rm
Managed and/or administered by Momentum Investments (net)		
Financial assets	370 073	330 809
Momentum Manager of Managers	72 846	60 417
Momentum Collective Investments	51 215	48 025
Metropolitan Collective Investments (2)	55 538	42 834
Momentum Asset Management	141 874	140 005
Momentum Global Investments	36 076	26 960
Momentum Alternative Investments	12 524	12 568
Properties – Eris Property Group	24 448	24 922
On-balance sheet	7 406	7 615
Off-balance sheet	17 042	17 307
	394 521	355 731
Momentum Wealth linked product assets under administration	130 845	106 482
On-balance sheet	80 484	63 045
Off-balance sheet	50 361	43 437
Managed internally or by other managers within MMI	26 712	21 553
On-balance sheet	21 600	17 010
Off-balance sheet	5 112	4 543
Managed by external managers (on-balance sheet)	32 507	33 941
Properties managed internally or by other managers within MMI or externally	2 252	1 084
Momentum Employee Benefits – segregated assets	1 380	1 232
Momentum Employee Benefits – cell captives on-balance sheet	12 058	1 582
Total assets under management	600 275	521 605
Managed and/or administered by Momentum Investments (net)		
On-balance sheet	181 915	167 011
Off-balance sheet	212 606	188 720
	394 521	355 731

^{1.} Assets under management are reported net of double counted assets except where one entity manages assets on behalf of another in the division, and both entities earn a fee on the same assets. Non-financial assets (except properties) have been excluded.

^{2.} Subsequent to year-end, approximately 60% of these assets have left the group. As this is low-margin business the financial impact of this outflow is not expected to be material, after taking cost savings into account.

^{3.} The June 2013 restatement relates to refinements in presentation, as explained in note 1 above.

Gross

Gross

NET FUNDS RECEIVED FROM CLIENTS (1) 12 mths to 30.06.2014	single inflows Rm	recurring inflows Rm	Gross inflow Rm	Gross outflow Rm	Net inflow/ (outflow) Rm
Momentum Retail	14 661	7 856	22 517	(21 215)	1 302
Metropolitan Retail	1 507	5 313	6 820	(5 523)	1 297
Momentum Employee Benefits	7 060	10 283	17 343	(12 907)	4 436
Metropolitan International	277	2 621	2 898	(1 602)	1 296
Momentum Investments	6 262	-	6 262	(10 823)	(4 561)
Metropolitan Health	-	47	47	(46)	1
Shareholder Capital	23	332	355	(313)	42
Long-term insurance business fund flows	29 790	26 452	56 242	(52 429)	3 813
Off-balance sheet fund flows					
Managed and/or administered by Momentum Investments (net)					
Financial assets			70 048	(72 444)	(2 396)
Properties – Eris Property Group			2 114	(2 379)	(265)
Momentum Wealth linked product assets under administration			11 332	(11 163)	169
Managed internally or by other managers within MMI			842	(775)	67
Momentum Employee Benefits – segregated assets		_	2 571	(2 108)	463
Total net funds received from clients			143 149	(141 298)	1 851
NET FUNDS RECEIVED FROM CLIENTS (1)	Gross	Gross			
Restated 12 mths to 30.06.2013	single inflows Rm	recurring inflows Rm	Gross inflow Rm	Gross outflow Rm	Net inflow/ (outflow) Rm
12 mths to 30.06.2013	inflows Rm	inflows Rm	inflow Rm	outflow Rm	(outflow) Rm
12 mths to 30.06.2013 Momentum Retail	inflows Rm 10 964	inflows Rm 7 611	inflow Rm 18 575	outflow Rm (18 609)	(outflow) Rm (34)
12 mths to 30.06.2013 Momentum Retail Metropolitan Retail	10 964 1 233	7 611 5 013	inflow Rm 18 575 6 246	outflow Rm (18 609) (4 509)	(outflow) Rm (34) 1 737
12 mths to 30.06.2013 Momentum Retail Metropolitan Retail Momentum Employee Benefits	10 964 1 233 5 083	7 611 5 013 7 145	18 575 6 246 12 228	outflow Rm (18 609) (4 509) (9 385)	(outflow) Rm (34) 1 737 2 843
12 mths to 30.06.2013 Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International	10 964 1 233 5 083 291	7 611 5 013	18 575 6 246 12 228 2 535	outflow Rm (18 609) (4 509) (9 385) (1 340)	(outflow) Rm (34) 1 737 2 843 1 195
12 mths to 30.06.2013 Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments	10 964 1 233 5 083	7 611 5 013 7 145 2 244	18 575 6 246 12 228 2 535 16 819	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241)	(outflow) Rm (34) 1 737 2 843
12 mths to 30.06.2013 Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments Metropolitan Health	10 964 1 233 5 083 291 16 819	7 611 5 013 7 145 2 244 - 37	18 575 6 246 12 228 2 535 16 819 37	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241) (37)	(outflow) Rm (34) 1 737 2 843 1 195 1 578
12 mths to 30.06.2013 Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments Metropolitan Health Shareholder Capital	10 964 1 233 5 083 291 16 819 - 12	7 611 5 013 7 145 2 244 - 37 287	inflow Rm 18 575 6 246 12 228 2 535 16 819 37 299	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241) (37) (269)	(outflow) Rm (34) 1 737 2 843 1 195 1 578
12 mths to 30.06.2013 Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments Metropolitan Health Shareholder Capital Long-term insurance business fund flows Off-balance sheet fund flows Managed and/or administered by Momentum	10 964 1 233 5 083 291 16 819	7 611 5 013 7 145 2 244 - 37	18 575 6 246 12 228 2 535 16 819 37	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241) (37)	(outflow) Rm (34) 1 737 2 843 1 195 1 578
12 mths to 30.06.2013 Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments Metropolitan Health Shareholder Capital Long-term insurance business fund flows Off-balance sheet fund flows Managed and/or administered by Momentum Investments (net)	10 964 1 233 5 083 291 16 819 - 12	7 611 5 013 7 145 2 244 - 37 287	inflow Rm 18 575 6 246 12 228 2 535 16 819 37 299 56 739	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241) (37) (269) (49 390)	(outflow) Rm (34) 1 737 2 843 1 195 1 578 - 30 7 349
12 mths to 30.06.2013 Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments Metropolitan Health Shareholder Capital Long-term insurance business fund flows Off-balance sheet fund flows Managed and/or administered by Momentum Investments (net) Financial assets	10 964 1 233 5 083 291 16 819 - 12	7 611 5 013 7 145 2 244 - 37 287	inflow Rm 18 575 6 246 12 228 2 535 16 819 37 299 56 739	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241) (37) (269) (49 390)	(outflow) Rm (34) 1 737 2 843 1 195 1 578 - 30 7 349
Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments Metropolitan Health Shareholder Capital Long-term insurance business fund flows Off-balance sheet fund flows Managed and/or administered by Momentum Investments (net) Financial assets Properties – Eris Property Group	10 964 1 233 5 083 291 16 819 - 12	7 611 5 013 7 145 2 244 - 37 287	inflow Rm 18 575 6 246 12 228 2 535 16 819 37 299 56 739 69 371 1 353	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241) (37) (269) (49 390)	(outflow) Rm (34) 1 737 2 843 1 195 1 578 - 30 7 349
Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments Metropolitan Health Shareholder Capital Long-term insurance business fund flows Off-balance sheet fund flows Managed and/or administered by Momentum Investments (net) Financial assets Properties – Eris Property Group Properties – Eris Property Group acquisition Momentum Wealth linked product assets under	10 964 1 233 5 083 291 16 819 - 12	7 611 5 013 7 145 2 244 - 37 287	inflow Rm 18 575 6 246 12 228 2 535 16 819 37 299 56 739	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241) (37) (269) (49 390)	(outflow) Rm (34) 1 737 2 843 1 195 1 578 - 30 7 349
Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments Metropolitan Health Shareholder Capital Long-term insurance business fund flows Off-balance sheet fund flows Managed and/or administered by Momentum Investments (net) Financial assets Properties – Eris Property Group Properties – Eris Property Group acquisition Momentum Wealth linked product assets under administration	10 964 1 233 5 083 291 16 819 - 12	7 611 5 013 7 145 2 244 - 37 287	inflow Rm 18 575 6 246 12 228 2 535 16 819 37 299 56 739 69 371 1 353 18 678 14 635	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241) (37) (269) (49 390) (68 392) (2 724) - (11 213)	(outflow) Rm (34) 1 737 2 843 1 195 1 578 - 30 7 349 979 (1 371) 18 678 3 422
Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments Metropolitan Health Shareholder Capital Long-term insurance business fund flows Off-balance sheet fund flows Managed and/or administered by Momentum Investments (net) Financial assets Properties – Eris Property Group Properties – Eris Property Group acquisition Momentum Wealth linked product assets under administration Managed internally or by other managers within MMI	10 964 1 233 5 083 291 16 819 - 12	7 611 5 013 7 145 2 244 - 37 287	18 575 6 246 12 228 2 535 16 819 37 299 56 739 69 371 1 353 18 678 14 635 936	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241) (37) (269) (49 390) (68 392) (2 724) - (11 213) (785)	(outflow) Rm (34) 1 737 2 843 1 195 1 578 - 30 7 349 979 (1 371) 18 678 3 422 151
Momentum Retail Metropolitan Retail Momentum Employee Benefits Metropolitan International Momentum Investments Metropolitan Health Shareholder Capital Long-term insurance business fund flows Off-balance sheet fund flows Managed and/or administered by Momentum Investments (net) Financial assets Properties – Eris Property Group Properties – Eris Property Group acquisition Momentum Wealth linked product assets under administration	10 964 1 233 5 083 291 16 819 - 12	7 611 5 013 7 145 2 244 - 37 287	inflow Rm 18 575 6 246 12 228 2 535 16 819 37 299 56 739 69 371 1 353 18 678 14 635	outflow Rm (18 609) (4 509) (9 385) (1 340) (15 241) (37) (269) (49 390) (68 392) (2 724) - (11 213)	(outflow) Rm (34) 1 737 2 843 1 195 1 578 - 30 7 349 979 (1 371) 18 678 3 422

^{1.} Assets under management and the related fund flows are reported net of double counted assets except where one entity manages assets on behalf of another in the division, and both entities earn a fee on the same assets. Non-financial assets (except properties) have been excluded.

^{2.} The June 2013 restatement relates to refinements in presentation, as explained in note 1 above.

	30.06.20	014	30.06.	2013
ANALYSIS OF ASSETS BACKING SHAREHOLDER EXCESS	Rm	%	Rm	%
Equity securities	1 228	5.0	973	4.1
Preference shares	1 354	5.5	538	2.3
Collective investment schemes	710	2.9	699	3.0
Debt securities	6 699	27.1	3 797	16.2
Properties	2 459	9.9	2 324	9.9
Owner-occupied properties	1 270	5.1	1 175	5.0
Investment properties	1 189	4.8	1 149	4.9
Cash and cash equivalents and funds on deposit	6 980	28.2	9 405	40.1
Intangible assets	8 129	32.9	7 109	30.3
Other net assets	563	2.3	503	2.1
	28 122	113.7	25 348	108.0
Redeemable preference shares	(313)	(1.3)	(313)	(1.3)
Subordinated redeemable debt	(3 075)	(12.4)	(1 562)	(6.7)
Shareholder excess per reporting basis	24 734	100.0	23 473	100.0

BUSINESS COMBINATIONS - JUNE 2014

Guardrisk

On 3 March 2014, MMI Holdings Ltd acquired 100% of Guardrisk for R1.6 billion in cash. The transaction resulted in R567 million goodwill being recognised attributable to certain anticipated operating synergies.

Providence

On 11 November 2013, the group acquired 100% of Providence, a health administrator, for R51 million in cash with an additional R57 million contingent consideration. The transaction resulted in R19 million goodwill being recognised attributable to certain anticipated operating synergies.

Other

During the year the group also had a few smaller acquisitions, relating mostly to life books being acquired.

The purchase price consideration, the net assets acquired and any relevant goodwill relating to the above transactions are as follows:

	Total	Guardrisk	Providence	Other
	Rm	Rm	Rm	Rm
Purchase consideration in total	1 760	1 607	108	45
Fair value of net assets				
Intangible assets	1 095	940	112	43
Tangible assets	5	1	2	2
Financial instrument assets	10 837	10 630	11	196
Reinsurance contracts	762	762	-	-
Insurance and other receivables	686	686	-	-
Other assets	176	176	-	-
Cash and cash equivalents	2 330	2 284	4	42
Insurance contract liabilities	(6 061)	(5 836)	-	(225)
Financial instrument liabilities	(7 305)	(7 298)	-	(7)
Other liabilities	(1 346)	(1 305)	(40)	(1)
Net identifiable assets acquired	1 179	1 040	89	50
Non-controlling interests	(5)	-	-	(5)
Goodwill recognised	586	567	19	-
Contingent liability payments	(57)	-	(57)	-
Purchase consideration in cash	1 703	1 607	51	45

The goodwill relating to the above transactions is not deductible for tax purposes. The above transactions contributed net income of R2 255 million and earnings of R83 million to the group results for the current year.

BUSINESS COMBINATIONS - JUNE 2013

Momentum Short-Term Insurance

As at 30 June 2012 MMI Group Ltd (MGL) and OUTsurance Holdings Ltd (OUTsurance) each owned 50% of the ordinary share capital of Momentum Short-Term Insurance Company Ltd (MSTI). As OUTsurance controlled MSTI, MGL accounted for the investment as an associate. On 13 July 2012, MGL acquired the remaining 50% shareholding for R125 million in cash, which was based on the embedded value of MSTI. No goodwill was recognised on the transaction.

Eris Property Group

On 29 October 2012, MMI Holdings Ltd acquired 55% in Eris Property Group (Eris) for R329 million in cash. The group's property portfolio is currently managed by Eris and Momentum Properties. The transaction resulted in R191 million goodwill being recognised attributable to certain anticipated operating synergies. The goodwill is not deductible for tax purposes. Eris management and Kagiso Tiso Holdings (Pty) Ltd (KTH), who were existing shareholders in Eris, also acquired further shares from MMI Holdings Ltd, resulting in an effective controlling interest for MMI Holdings Ltd of 54%.

The purchase price consideration, the net assets acquired and any relevant goodwill relating to the above two transactions are as follows:

	Total	MSTI	Eris
_	Rm	Rm	Rm
Purchase consideration in total	454	125	329
Fair value of net assets			
Intangible assets	276	158	118
Tangible assets	332	-	332
Financial instrument assets	353	201	152
Cash and cash equivalents	43	7	36
Other assets	17	3	14
Financial instrument liabilities	(85)	-	(85)
Other liabilities	(418)	(104)	(314)
Net identifiable assets acquired	518	265	253
Fair value step-up of associate - MSTI (recognised in net realised and fair value gains)	(67)	(67)	-
Derecognise investment in associate - MSTI (carrying value at acquisition date)	(73)	(73)	-
Non-controlling interests	(115)	-	(115)
Goodwill recognised	191	-	191
Purchase consideration in cash	454	125	329

The above two transactions contributed net income of R603 million and earnings of R33 million to the group results for the current year.

Common control transactions

After consultation with the Financial Services Board (FSB), the group applied to the High Court of South Africa for the approval of the amalgamation of the two main long-term insurance licences. As a preparatory step for this legal amalgamation of the life insurance licences, Momentum Group Ltd changed its name to MMI Group Ltd. The court approval for the amalgamation was granted on 20 May 2013 and the assets and liabilities of Metropolitan Life Ltd were sold to MMI Group Ltd on this date. The transaction was recorded in accordance with the group's accounting policy for common control transactions. It had no impact on the group results or net asset value.

RECONCILIATION OF GOODWILL	30.06.2014 Rm	30.06.2013 Rm
Carrying amount at beginning	502	311
Business combinations	586	191
Carrying amount at end	1 088	502

			Momentum M	etropolitan						
12 mths to 30.06.2014	Momentum Me Retail Rm	etropolitan Retail Rm	Employee Benefits Rm	Inter-	Momentum Investments Rm	Health (2)	Shareholder Capital Rm	Segmental total Rm	Reconciling items (1) Rm	IFRS total Rn
Revenue										
Net insurance premiums	22 517	6 820	17 343	2 898	6 262	47	355	56 242	(33 104)	23 138
Recurring premiums	7 856	5 313	10 283	2 621	-	47	332	26 452	(6 713)	19 739
Single premiums	14 661	1 507	7 060	277	6 262	-	23	29 790	(26 391)	3 399
Fee income	2 034	112	1 479	184	1 442	1 513	502	7 266	(699)	6 567
Fee income	2 034	112	1 479	184	1 442	1 513	502	7 266	110	7 376
Inter-segmental fee income	-	-	-	-	-	-	-	-	(809)	(809)
Expenses										
Net payments to contract holders									,	
External payments	21 215	5 523	12 907	1 602	10 823	46	313	52 429	(30 108)	22 321
Other expenses	3 474	2 100	2 316	1 168	1 195	1 311	1 164	12 728	2 497	15 225
Sales remuneration	1 892	937	519	424	-	-	71	3 843	56	3 899
Administration expenses	1 582	1 163	1 338	729	954	1 288	531	7 585	518	8 103
Amortisation due to business combinations and impairments	-	-	-	15	9	14	39	77	776	853
Cell captive business	-	-	459	-	-	-	-	459	-	459
Direct property expenses	-	-	-	-	-	-	-	-	159	159
Asset management and other fee expenses	-	-	-	-	232	9	270	511	1 819	2 330
Holding company expenses	-	-	-	-	-	-	253	253	-	253
Inter-segmental expenses	-	-	-	-				<u>-</u>	(831)	(831)
Diluted core headline earnings	1 372	587	516	122	197	171	656	3 621	-	3 621
Operating profit	1 908	814	704	155	219	205	(38)	3 967	-	3 967
Tax on operating profit	(536)	(227)	(188)	(33)	(59)	(44)	12	(1 075)	-	(1 075)
Investment income	-	-	-	-	51	14	864	929	-	929
Tax on investment income	-	-	-	-	(14)	(4)	(182)	(200)	-	(200)
Actuarial liabilities	175 869	32 296	82 902	9 152	34 942	8	3 528	338 697	(98)	338 599

^{1.} The 'Reconciling items' column includes an adjustment to reverse investment contract premiums (R33 305 million) and claims (R30 108 million); FNB Life excluded from Metropolitan Retail (premiums R201 million, fee income R20 million, sales remuneration R64 million and expenses R159 million); non-recurring items of R192 million; direct property and asset management fees for all segments, except non-life segments, that are set off against investment income for management reporting purposes but shown as an expense for accounting purposes; the amortisation of intangibles relating to business combinations; expenses relating to consolidated collective investment schemes (R6 million); other minor adjustments to expenses (R161 million), sales remuneration (R8 million) and fee income (R90 million); and adjustments to actuarial liabilities representing inter-segmental liabilities.

^{2.} Metropolitan Health's administration expenses for the current year include R33 million relating to the acquisition of Providence.

^{3.} Momentum Employee Benefits includes net insurance premiums (R1 699 million), fee income (R187 million), net payments to contract holders (R1 509 million), sales remuneration (R376 million), cell captive business expenses (R382 million) and actuarial liabilities (R13 944 million) relating to Guardrisk.

			Momentum M	etropolitan						
Restated 12 mths to 30.06.2013	Momentum M Retail Rm		Employee Benefits Rm	Inter-	Investments		Capital	Segmental total Rm	Reconciling items (1) Rm	IFRS total Rm
Revenue										
Net insurance premiums	18 575	6 246	12 228	2 535	16 819	37	299	56 739	(33 435)	23 304
Recurring premiums	7 611	5 013	7 145	2 244	-	37	287	22 337	(4 889)	17 448
Single premiums (2)	10 964	1 233	5 083	291	16 819	-	12	34 402	(28 546)	5 856
Fee income	2 089	134	1 182	145	1 467	1 452	470	6 939	(734)	6 205
Fee income	2 089	134	1 182	145	1 467	1 452	470	6 939	193	7 132
Inter-segmental fee income	-	-	-	-	-	-	-	-	(927)	(927)
Expenses										
Net payments to contract holders	18 609	4 509	9 385	1 340	15 241	37	269	49 390	(29 063)	20 327
External payments	18 609	4 509	9 385	1 340	15 241	37	269	49 390	(29 031)	20 359
Inter-segmental payments	-	-	-	-	-	-	-	-	(32)	(32)
Other expenses	3 173	2 029	1 380	1 052	1 215	1 294	974	11 117	2 058	13 175
Sales remuneration	1 645	871	128	335	-	-	34	3 013	48	3 061
Administration expenses	1 528	1 158	1 202	715	948	1 279	364	7 194	424	7 618
Amortisation due to business combinations and impairments	-	-	-	2	1	15	39	57	795	852
Cell captive business	-	-	50	-	-	-	-	50	-	50
Direct property expenses	-	-	-	-	-	-	-	-	220	220
Asset management and other fee expenses	-	-	-	-	266	-	313	579	1 521	2 100
Holding company expenses	-	-	-	-	-	-	224	224	-	224
Inter-segmental expenses	-	-	-	-	-	-	-	-	(950)	(950)
Diluted core headline earnings	1 158	509	341	108	175	140	810	3 241	-	3 241
Operating profit	1 619	707	456	145	198	163	211	3 499	-	3 499
Tax on operating profit	(461)	(198)	(115)	(37)	(54)	(33)	(52)	(950)	-	(950)
Investment income	-	-	-	-	43	14	860	917	-	917
Tax on investment income	-	-	-	-	(12)	(4)	(209)	(225)	-	(225)
Actuarial liabilities	153 463	29 070	55 977	7 656	32 703	11	3 250	282 130	(444)	281 686

^{1.} The 'Reconciling items' column includes: an adjustment to reverse investment contract premiums (R33 609 million) and claims (R29 034 million); FNB Life adjustments reconciling the 10% of FNB Life included in each of the relevant lines to the accounting treatment of the reinsurance arrangement (premiums R174 million, fee income R11 million, claims R3 million, sales remuneration R65 million and expenses R130 million); grossing up of fee income and expenses relating to properties under development (R121 million); non-recurring items of R67 million; direct property and asset management fees for all segments, except non-life segments, that are set off against investment income for management reporting purposes but shown as an expense for accounting purposes; the amortisation of intangibles relating to business combinations; expenses relating to consolidated collective investment schemes (R18 million); other minor adjustments to expenses (R88 million), sales remuneration (R17 million) and fee income (R61 million); and adjustments to actuarial liabilities representing inter-segmental liabilities.

^{2.} Momentum Investments includes two significant client single premium inflows.

	_		Momentum							
	Momentum	Metropolitan	Employee	Metropolitan	Momentum	Metropolitan	Shareholder	Segmental	Reconciling	
Analysis of reclassifications	Retail	Retail	Benefits	International	Investments	Health	Capital	total	items	IFRS total
	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm

The comparative segmental information has been restated for the effect of IFRS 10 and, where appropriate, to ensure alignment with the way in which the chief operating decision-maker, being the MMI executive committee, monitors and evaluates the performance of the various segments of the business. Refer to the directors' statement for explanations on restatements below. These restatements had no impact on total core headline earnings.

restatements below. These restatemen			•	or the various s	segments of the	business. Rere	r to the dire	ectors statem	ent for explai	iations on
June 2013										
Net insurance premiums										
Published June 2013	18 575	6 246	12 072	2 535	16 819	193	299	56 739	(33 435)	23 304
Reclassifications	-	-	156	-	-	(156)	-	-	-	-
Restated June 2013	18 575	6 246	12 228	2 535	16 819	37	299	56 739	(33 435)	23 304
Fee income										
Published June 2013	2 369	134	862	145	1 467	1 772	190	6 939	(705)	6 234
Reclassifications	(280)	-	320	-	-	(320)	280	-	(29)	(29)
Restated June 2013	2 089	134	1 182	145	1 467	1 452	470	6 939	(734)	6 205
Net payments to contract holders										
Published June 2013	18 609	4 509	9 240	1 340	15 241	182	269	49 390	(29 063)	20 327
Reclassifications		-	145	-	-	(145)	-	-	-	-
Restated June 2013	18 609	4 509	9 385	1 340	15 241	37	269	49 390	(29 063)	20 327
Other expenses										
Published June 2013	3 215	2 029	983	1 052	1 215	1 619	700	10 813	2 089	12 902
Reclassifications	(42)	-	397	-	-	(325)	274	304	(31)	273
Restated June 2013	3 173	2 029	1 380	1 052	1 215	1 294	974	11 117	2 058	13 175
Diluted core headline earnings										
Published June 2013	1 179	509	330	108	175	151	789	3 241	-	3 241
Reclassifications	(21)	-	11	-	-	(11)	21	-	-	-
Restated June 2013	1 158	509	341	108	175	140	810	3 241	-	3 241
Actuarial liabilities										
Published June 2013	153 463	29 070	54 614	7 656	32 703	11	3 250	280 767	(444)	280 323
Reclassifications	<u>-</u> _	<u>-</u>	1 363	_	-	-		1 363		1 363
Restated June 2013	153 463	29 070	55 977	7 656	32 703	11	3 250	282 130	(444)	281 686

CHANGE IN DILUTED CORE HEADLINE EARNINGS	12 mths to 30.06.2014 Rm	Restated 12 mths to 30.06.2013 Rm	Change %
Momentum Retail	1 372	1 158	18
Metropolitan Retail	587	509	15
Momentum Employee Benefits	516	341	51
Metropolitan International	122	108	13
Momentum Investments	197	175	13
Metropolitan Health	171	140	22
Operating divisions	2 965	2 431	22
Shareholder Capital	656	810	(19)
Total diluted core headline earnings	3 621	3 241	12

RECONCILIATION OF MOMENTUM INVESTMENTS	12 mths to 30.06.2014 Rm	12 mths to 30.06.2013 Rm
Revenue	1 463	1 467
Fee income	1 442	1 467
Other income	21	-
Expenses and finance costs	(1 239)	(1 234)
Other expenses	(1 195)	(1 215)
Finance costs	(44)	(19)
Share of profit of associates	9	5
Non-controlling interests	(23)	(42)
	210	196
Core adjustments	9	2
Impairments	9	1
Other	-	1
Operating profit before tax	219	198
Tax on operating profit	(59)	(54)
Investment income	51	43
Tax on investment income	(14)	(12)
Diluted core headline earnings	197	175

RECONCILIATION OF METROPOLITAN HEALTH	12 mths to 30.06.2014 Rm	Restated 12 mths to 30.06.2013 Rm
Revenue	1 560	1 489
Net insurance premiums	47	37
Fee income	1 513	1 452
Expenses and finance costs	(1 357)	(1 331)
Net payments to contract holders	(46)	(37)
Other expenses	(1 311)	(1 294)
	203	158
Core adjustments	2	5
Impairments and amortisation of intangibles relating to business combinations	14	15
Adjustments for dilution	(13)	(10)
Other	1	-
Operating profit before tax	205	163
Tax on operating profit	(44)	(33)
Investment income	14	14
Tax on investment income	(4)	(4)
Diluted core headline earnings	171	140
Additional off-balance sheet information		
Assets under administration at reporting date	10 686	9 540
Gross recurring inflow of funds	41 137	38 730
Gross outflow of funds	(36 791)	(33 806)
RECONCILIATION OF GUARDRISK (PROMOTER CELL (1))		4 mths to 30.06.2014 Rm
Income		
Net insurance premiums (excluding investment business)		913
Fee income		179
Other income		12
Total income		1 104
Expenses and finance costs		
Net payments to contract holders (excluding investment business)		(812)
Change in liabilities		36
Other expenses		(243)
Finance costs		(1)
Total expenses and finance costs		(1 020)
Operating profit before tax		84
Tax on operating profit		(10)
Diluted core headline earnings		74

^{1.} An insurer that enters into contractual arrangements with cell shareholders whereby the risks and rewards associated with certain insurance activities accruing to the cell shareholder, in relation to the insurer, are specified. The promoter cell will exclude all assets and liabilities and related income and expenses of the cell arrangements.

RECONCILIATION OF SHAREHOLDER CAPITAL	12 mths to 30.06.2014 Rm	Restated 12 mths to 30.06.2013 Rm
Revenue		
Net insurance premiums (excluding investment business)	332	287
Balance Sheet Management income including fee income	607	711
Guaranteed portfolios earnings	299	174
Returns in excess of benchmark	160	138
Returns on working capital and other	148	399
Other income	352	306
Total income	1 291	1 304
Expenses		
Net payments to contract holders (excluding investment business)	(204)	(158)
Other expenses	(1 125)	(935)
Balance Sheet Management	(196)	(173)
Strategic initiatives and other (1)	(676)	(538)
Holding company	(253)	(224)
Total expenses	(1 329)	(1 093)
Operating (loss)/profit before tax	(38)	211
Tax on operating profit	12	(52)
Investment income	864	860
Tax on investment income	(182)	(209)
Diluted core headline earnings	656	810

^{1.} Includes Momentum Short-term Insurance, Solvency Assessment and Management (SAM) costs, redeployment centre costs (in prior year), MMI Rewards and India project costs.

PAYMENTS TO CONTRACT HOLDERS	12 mths to 30.06.2014 Rm	Restated 12 mths to 30.06.2013 Rm
Momentum Retail	21 215	18 609
Death and disability claims	3 412	3 018
Maturity claims	6 444	5 726
Annuities	4 505	3 849
Withdrawal benefits	46	140
Surrenders	7 569	6 655
Re-insurance recoveries	(761)	(779)
Metropolitan Retail	5 523	4 509
Death and disability claims	1 049	991
Maturity claims	2 373	1 688
Annuities	558	540
Withdrawal benefits	97	61
Surrenders	1 542	1 324
Re-insurance recoveries	(96)	(95)
Momentum Employee Benefits (1)	12 907	9 385
Death and disability claims	3 635	3 241
Maturity claims	667	491
Annuities	765	1 321
Withdrawals and surrenders	3 358	2 550
Terminations and disinvestments	3 802	2 454
Short-term insurance	1 880	-
Re-insurance recoveries	(1 200)	(672)
Metropolitan International	1 602	1 340
Death and disability claims	701	556
Maturity claims	284	234
Annuities	97	84
Withdrawal benefits	90	70
Surrenders	395	362
Terminations and disinvestments	80	64
Re-insurance recoveries	(45)	(30)
Momentum Investments		
Withdrawals	10 823	15 241
Metropolitan Health		
Claims	46	37
Shareholder Capital		
Claims	313	269
Total payments to contract holders	52 429	49 390
Reconciling items (2)	(30 108)	(29 063)
Net insurance benefits and claims per income statement	22 321	20 327

^{1.} Included in Momentum Employee Benefits above is R2 023 million claims and R514 million re-insurance recoveries relating to Guardrisk.

^{2.} Relates mainly to payments to investment contract holders.

NUMBER OF EMPLOYEES	20.06.2044	Restated	
	30.06.2014	30.06.2013	
Indoor staff	9 877	9 597	
Momentum Retail	1 711	1 573	
Metropolitan Retail	1 174	1 452	
Momentum Employee Benefits (1)	1 650	1 361	
Metropolitan International	1 037	852	
Momentum Investments	667	693	
Metropolitan Health (2)	2 553	2 638	
Shareholder Capital			
Balance Sheet Management	68	66	
Group services	781	806	
Short-term insurance	236	156	
Field staff	6 815	6 798	
Momentum Retail	1 041	993	
Metropolitan Retail	4 424	4 369	
Metropolitan International	1 350	1 436	
Total	16 692	16 395	

^{1.} Momentum Employee Benefits in the current year includes 218 employees relating to Guardrisk.

^{2.} Metropolitan Health in the current year includes 116 employees relating to Providence.

^{3.} Employee numbers were restated to align with segmental disclosures.

FINANCIAL ASSETS SUMMARISED BY MEASUREMENT CATEGORY	30.06.2014 Rm
Financial assets designated at fair value through income	349 387
Securities designated at fair value through income	334 996
Investments in associates designated at fair value through income	11 900
Derivative financial instruments	2 362
Available-for-sale	129
Financial assets carried at amortised cost	34 561
Held-to-maturity	100
Loans and receivables	5 586
Cash and cash equivalents	28 875
Total financial assets	383 948

The fair value of loans and receivables is R5 636 million and the carrying value of held-to-maturity financial assets and cash and cash equivalents approximates fair value.

FINANCIAL LIABILITIES SUMMARISED BY MEASUREMENT CATEGORY	30.06.2014 Rm
Investment contracts with DPF	25 405
Financial liabilities designated at fair value through income	234 305
Investment contracts designated at fair value through income	201 651
Liabilities designated at fair value through income	30 801
Derivative financial instruments	1 853
Financial liabilities carried at amortised cost	10 011
Financial liabilities	1 463
Other payables	8 548
Total financial liabilities	269 721

The fair value of financial liabilities at amortised cost is R2 053 million and the carrying value of other payables approximates fair value due to their short-term nature.

The different valuation method levels have been defined as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: Input other than quoted prices included within level 1 that is observable for the asset or liability, either directly (that is, prices) or indirectly (that is, derived from prices)
- Level 3: Input for the asset or liability that is not based on observable market data (that is, unobservable input)

FINANCIAL ASSETS				
20.00.0044	Level 1	Level 2	Level 3	Total
30.06.2014	Rm	Rm	Rm	Rm
Securities designated at fair value through income	221 835	106 619	6 542	334 996
Equity securities				
Local listed	78 237	24	-	78 261
Foreign listed	20 878	792	2	21 672
Unlisted	-	129	728	857
Debt securities				
Stock and loans to government and other public bodies				
Local listed ¹	23 466	7 048	-	30 514
Foreign listed	424	1 258	24	1 706
Unlisted	6	3 156	70	3 232
Other debt instruments				
Local listed	20	23 590	74	23 684
Foreign listed	47	440	4	491
Unlisted	5	21 420	2 799	24 224
Funds on deposit and other money market instruments	-	29 878	-	29 878
Unit-linked investments				
Collective investment schemes				
Local unlisted or listed quoted	70 588	136	_	70 724
Foreign unlisted or listed quoted	25 583	358	1	25 942
Foreign unlisted unquoted		550	675	1 225
Other unit-linked investments		000	0.0	
Local unlisted or listed quoted	2 565	6 374	2	8 941
Local unlisted unquoted	2 000	10 174	2 159	12 333
Foreign unlisted unquoted	_	1 292	2 139	1 296
- · · · · · · · · · · · · · · · · · · ·	16	1 292	4	16
Foreign unlisted or listed quoted	10	<u> </u>	<u> </u>	10
Investments in associates designated at fair value through income	11 900			11 900
Derivative financial instruments	71	- 2 291	-	2 362
	71	2 276	<u> </u>	2 347
Held for trading	/ 1		-	
Held for hedging purposes	- 404	15	-	15
Available-for-sale	121	4	4	129
Equity securities				_
Local listed	3	-	-	3
Foreign listed	87	-	-	87
Unlisted	-	-	4	4
Debt securities – foreign listed	31	-	-	31
Local unlisted/listed quoted unit-linked investments	-	4	-	4
	233 927	108 914	6 546	349 387

^{1.} R626 million of listed government stock was transferred from level 2 to level 1 assets during the year in line with classification policy. The timing of the transfers are deemed to have occurred at the beginning of the year. There were no significant transfers between level 1 and level 2 assets in the previous year.

FINANCIAL LIABILITIES				
	Level 1	Level 2	Level 3	Total
30.06.2014	Rm	Rm	Rm	Rm
Investment contracts				
Designated at fair value through income	1 658	199 840	153	201 651
Financial liabilities designated at fair value through income	21 747	8 956	98	30 801
Collective investment scheme liabilities	21 747	526	40	22 313
Subordinated call notes	-	2 573	-	2 573
Carry positions	-	4 851	-	4 851
Preference shares	-	1 001	-	1 001
Other borrowings	-	5	58	63
Derivative financial instruments				
Held for trading	176	1 677	-	1 853
	23 581	210 473	251	234 305

RECONCILIATION OF THE FAIR VALUE OF LEVEL 3 FINANCIAL ASSETS

Financial assets

Designated at fair value through income

30.06.2014	Equity securities Rm	Debt securities Rm	Unit-linked investments Rm	Other investments ₍₁₎ Rm	Total Rm
Opening balance	820	4 846	2 571	439	8 676
Transfer from/(to) other asset classes	-	-	41	(41)	-
Total realised gains/(losses) in net realised and fair value gains in the income statement	2	(5)	(51)	-	(54)
Total unrealised gains in net realised and fair value gains in the income statement	177	552	259	-	988
Accrued interest in investment income in the income statement	-	62	14	-	76
Purchases	254	426	264	-	944
Sales	(523)	(377)	(188)	(394)	(1 482)
Settlements	-	(1 667)	(53)	-	(1 720)
Transfers into level 3	-	311	1	-	312
Transfers out of level 3 (2)	<u>-</u>	(1 177)	(17)	<u>-</u>	(1 194)
Closing balance	730	2 971	2 841	4	6 546

^{1.} Includes investments in associates' unit-linked investments as well as available-for-sale instruments.

^{2.} The reason for the transfer out of level 3 in the current year is mainly as a result of obtaining access to more observable data and refining the valuation technique. The timing of the transfers are deemed to have occurred at the beginning of the year.

Sensitivity of level 3 financial instrument assets measured at fair value to changes in key assumptions:

	Financial assets Designated at fair value through income				
30.06.2014	Equity securities Rm	Debt securities Rm	Unit-linked investments Rm	Other investments ₍₁₎ Rm	Total Rm
Carrying value	730 10% increase/	2 971 10% increase/	2 841 10% increase/	4	6 546
Assumption change	(decrease) in markets	(decrease) in interest rates	(decrease) in unit price	Not sensitive	
Effect of increase in assumption	73	(130)	284	N/A	
Effect of decrease in assumption	(73)	123	(284)	N/A	

^{1.} Includes investments in associates' unit-linked investments as well as available-for-sale instruments.

RECONCILIATION OF THE FAIR VALUE OF LEVEL 3 FINANCIAL LIABILITIES	Investment contracts designated at fair value through income	designated	l liabilities at fair value n income Other borrowings	Total
30.06.2014	Rm	Rm	Rm	Rm
Opening balance	663	-	-	663
Business combinations	-	-	4	4
Total realised losses in net realised and fair value gains in the income statement Total unrealised losses in net realised and fair value gains in the	5	-	-	5
income statement	1	7	(3)	5
Issues	_	33	57	90
Settlements	(498)	-	-	(498)
Contract holder movements				
Benefits paid	(28)	-	-	(28)
Investment return	10	-	-	10
Closing balance	153	40	58	251

Sensitivity: Increasing/decreasing the investment return by 10% would decrease/increase the carrying value of level 3 financial instrument liabilities by R30 million and R30 million, respectively.

VALUATION TECHNIQUES USED IN DETERMINING THE FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Group's valuation processes

The group's in-house valuation experts perform the valuations of financial assets required for financial reporting purposes. Discussions of valuation processes and results are held at least bi-annually, in line with the group's bi-annual reporting dates.

Ins	strument	Valuation basis	Main assumptions
Eq	uities and similar		
se	curities		
-	Listed, local and foreign	External valuations/quoted prices (level 2)	Management applies judgement if an
			adjustment of quoted prices is required due
			to an inactive market.
-	Unlisted	External valuations/price-earnings ratios (level 3)	Management applies judgement if an
			adjustment of the relevant price-earnings
			ratio is required.
Sto	ock and loans to other		
pu	blic bodies		
-	Listed, local	Yield of benchmark (listed government) bond (level 2)	Market input
-	Listed, foreign	Discounted cash flow (DCF), benchmarked against	Market input
		similar instrument with the same issuer (level 2)	
-	Unlisted	DCF, real interest rates or six-month JIBAR plus fixed	Market input and appropriate spread
		spread (level 2)	
		DCF, risk-free yield curve plus fixed spread (level 3)	Market input and appropriate spread
Otl	her debt securities		
-	Listed, local	DCF (BESA and ASSA bond perfect fit zero curve	Market input, uplifted with inflation
		and other published real or nominal yields, uplifted	
		with inflation), external valuations (linked notes), or	
		published price quotations on JSE equity (preference	
		shares) and interest rate market (level 2)	
-	Listed, foreign	External valuations that are based on published	Market input
		market input (level 2)	
-	Unlisted	DCF (market-related nominal and real discount rates,	Market input, appropriate spread
		zero coupon bond curve plus issuer spread, non-	For level 3 assets, rates ranged between
		observable nominal rates, bank and credit default	5.8% and 14.0% (2013: 5.2% and 11.0%)
		swap curves, government bond yield curve plus a	
		spread), external valuations, or NAV of a hedge fund	
		(debenture) (level 2 and 3)	

Instrument	Valuation basis	Main assumptions
Funds on deposit and other		
money market instruments		
- Listed	DCF (market-related yields), issue price, or external	Market input (based on quotes received from
	valuations (level 2)	market participants and valuation agents)
- Unlisted	Deposit rates, or DCF (market-related yields) (level	
	2)	
Unit-linked investments	External valuations (level 2 and 3)	Net asset value (assets and liabilities are
		carried at fair value)
Derivative assets and	Black-Scholes model/net present value of	Market input, credit spreads, contract inputs
liabilities	estimated floating costs less the performance of the	
	underlying index over the contract term/DCF (using	
	fixed contract rates and market-related variable	
	rates adjusted for credit risk, credit default swap	
	premiums, offset between strike price and market	
	projected forward value, yield curve of similar	
	market-traded instruments) (level 2)	
Subordinated call notes	Price quotations on JSE interest rate market (based	Market input
(Liability)	on yield of benchmark bond) (level 2)	
Carry positions (Liability)	DCF (in accordance with JSE interest rate market	Market input, contract input
	repo pricing methodology) (level 2)	
Preference shares (Liability)	Preference shares issued on 26 June 2014,	Transaction price approximates fair value
	therefore valued at transaction price (level 2)	

There were no significant changes in the valuation methods applied since 30 June 2013.

MMI HOLDINGS GROUP – STATEMENT OF ASSETS AND LIABILITIES

STATEMENT OF ASSETS AND LIABILITIES ON REPORTING BASIS	30.06.2014 Rm	Restated 30.06.2013 Rm
Total assets	414 306	360 368
Actuarial value of policy liabilities	(338 599)	(281 686)
Other liabilities	(50 493)	(54 818)
Non-controlling interests	(480)	(391)
Group excess per reporting basis	24 734	23 473
Net assets – other businesses	(2 999)	(1 547)
Fair value adjustments on Metropolitan business acquisition and other consolidation adjustments	(4 343)	(5 001)
Excess – long-term insurance business, net of non-controlling interests (1)	17 392	16 925
RECONCILIATION OF CHANGE IN LONG-TERM INSURANCE EXCESS TO THE INCOME STATEMENT		
Change in excess of long-term insurance business (1)	467	143
Increase in share capital	(27)	(29)
Change in other reserves (2)	(271)	(62)
Dividend paid – ordinary shares	3 282	3 140
Change in non-controlling interests	9	-
Other	(21)	(22)
Total surplus arising, net of non-controlling interests	3 439	3 170
Operating profit	2 677	2 530
Investment income on excess	748	683
Net realised and fair value gains on excess	301	221
Investment variances	170	117
Basis and other changes	(457)	(381)
Net consolidation adjustments	20	(43)
Earnings after non-controlling interests of long-term insurance business	3 459	3 127
Earnings after non-controlling interests of other group businesses and consolidation adjustments	184	(94)
Amortisation of intangibles relating to the merger	(446)	(446)
Earnings attributable to owners of the parent as per income statement	3 197	2 587

^{1.} The long-term insurance business includes both insurance and investment contract business and is the simple aggregate of all the life insurance companies in the group, including life insurance companies in Africa. It is after non-controlling interests but excludes certain items that are eliminated on consolidation. It also excludes non-insurance business.

^{2.} Includes a one-off enhancement of benefits relating to the outsourcing of the Metropolitan Staff Pension Fund liabilities (R107 million), that is not included in the surplus arising from long-term insurance business.

^{3.} The June 2013 restatement was to align to the restated statement of financial position.

MMI HOLDINGS GROUP – STATEMENT OF ASSETS AND LIABILITIES

RECONCILIATION OF REPORTING EXCESS TO STATUTORY EXCESS	30.06.2014 Rm	Restated 30.06.2013 Rm
Reporting excess – long-term insurance business (1)	17 392	16 925
Disregarded assets (2)	(966)	(977)
Difference between statutory and published valuation methods	(571)	(551)
Write-down of subsidiaries and associates for statutory purposes	(1 387)	(936)
Unsecured subordinated debt	3 075	1 553
Consolidation adjustments	(23)	(119)
Statutory excess – long-term insurance business	17 520	15 895
Capital adequacy requirement (CAR) (Rm) (3)	6 221	6 167
Ratio of long-term insurance business excess to CAR (times)	2.8	2.6
Discretionary margins (4)	14 161	12 508

^{1.} The long-term insurance business includes both insurance and investment contract business and is the simple aggregate of all the life insurance companies in the group, including life insurance companies in Africa. It is after non-controlling interests but excludes certain items which are eliminated on consolidation. It also excludes non-insurance business.

- 2. Disregarded assets are those as defined in the South African Long-term Insurance Act, 52 of 1998, and are only applicable to South African long-term insurance companies. Adjustments are also made for the international insurance companies from reporting excess to statutory excess as required by their regulators. It includes Sage intangible assets of R546 million (30.06.2013: R562 million).
- 3. Aggregation of separate company's capital adequacy requirements (CARs), with no assumption of diversification benefits.
- 4. Discretionary margins are shown gross of tax. The prior year number has been restated.

MMI HOLDINGS GROUP - EMBEDDED VALUE INFORMATION

EMBEDDED VALUE RESULTS AS AT		30.06.2013
	Rm	Rm
Covered business		
Reporting excess – long-term insurance business	17 392	16 925
Reclassification to non-covered business	(1 459)	(1 482)
	15 933	15 443
Disregarded assets (1)	(682)	(693)
Difference between statutory and published valuation methods	(571)	(551)
Dilutory effect of subsidiaries (2)	(34)	(26)
Consolidation adjustments (3)	(77)	(36)
Value of MMI Group Ltd preference shares issued	(500)	(500)
Diluted adjusted net worth – covered business	14 069	13 637
Net value of in-force business (4)	20 324	17 870
Diluted embedded value – covered business	34 393	31 507
Non-covered business		
Net assets – non-covered business within life insurance companies	1 459	1 482
Net assets – non-covered business outside life insurance companies	2 999	1 547
Consolidation adjustments and transfers (to)/from covered business (3)	(2 291)	(1 011)
Adjustments for dilution (5)	720	698
Diluted adjusted net worth – non-covered business	2 887	2 716
Write-up to directors' value	2 395	925
Non-covered business (6)	4 188	2 543
Holding company expenses (7)	(1 383)	(1 208)
International holding company expenses (7)	(410)	(410)
Diluted embedded value – non-covered business	5 282	3 641
Diluted adjusted net worth	16 956	16 353
Net value of in-force business	20 324	17 870
Write-up to directors' value	2 395	925
Diluted embedded value	39 675	35 148
Provided control account business (adjusted for modificing debt and	7.020	0.000
Required capital – covered business (adjusted for qualifying debt and preference shares) (8)	7 039	8 620
Surplus capital – covered business	7 030	5 017
Diluted embedded value per share (cents)	2 474	2 191
Diluted adjusted net worth per share (cents)	1 057	1 020
Diluted number of shares in issue (million) (9)	1 604	1 604

- 1. Disregarded assets include Sage intangible assets of R546 million (30.06.2013: R562 million), goodwill and various other items.
- 2. For accounting purposes, Metropolitan Health has been consolidated at 100%, while MMI Holdings Namibia and Metropolitan Kenya have been consolidated at 96% in the statement of financial position, for the current year. For embedded value purposes, disclosed on a diluted basis, the non-controlling interests and related funding have been reinstated.
- 3. Consolidation adjustments include mainly goodwill and intangibles in subsidiaries that are eliminated.
- 4. The FNB Life value of in-force is excluded from the embedded value from 1 July 2013. The FNB Life net value of in-force amounted to R91 million at 30 June 2013.
- 5. Adjustments for dilution are made up as follows:
 - Dilutory effect of subsidiaries (note 2): R102 million (30.06.2013: R119 million)
 - Treasury shares held on behalf of contract holders: R305 million (30.06.2013: R266 million)
 - Liability MMI Holdings Ltd convertible preference shares issued to KTH: R313 million (30.06.2013: R313 million)
- 6. Guardrisk is included as part of non-covered business at 30 June 2014.
- 7. The holding company expenses reflect the present value of projected recurring head office expenses. The international holding company expenses reflect the allowance for support services to the international life assurance and health businesses.
- 8. The required capital for covered business amounts to R10 114 million (30.06.2013: R10 182 million) and is adjusted for qualifying debt of R3 075 million (30.06.2013: R1 562 million).
- 9. The diluted number of shares in issue takes into account all issued shares, assuming conversion of the convertible redeemable preference shares, and includes the treasury shares held on behalf of contract holders.

ANALYSIS OF NET VALUE OF IN-FORCE BUSINESS PER DIVISION	30.06.2014 Rm	30.06.2013 Rm
Momentum Retail	9 674	8 967
Gross value of in-force business	11 212	10 490
Less cost of required capital	(1 538)	(1 523)
Metropolitan Retail (1)	3 738	3 555
Gross value of in-force business	4 445	4 312
Less cost of required capital	(707)	(757)
Momentum Employee Benefits	4 242	3 106
Gross value of in-force business	4 892	3 776
Less cost of required capital	(650)	(670)
Metropolitan International	1 832	1 659
Gross value of in-force business	2 006	1 772
Less cost of required capital	(174)	(113)
Shareholder Capital	838	583
Gross value of in-force business (2)	838	583
Less cost of required capital	-	-
Net value of in-force business	20 324	17 870

Notes

- 1. The FNB Life value of in-force is excluded from the embedded value from 1 July 2013. The FNB Life net value of in-force amounted to R91 million at 30 June 2013.
- 2. The value of in-force in the Shareholder Capital represents discretionary margins managed centrally by Balance Sheet Management.

EMBEDDED VALUE PER DIVISION	Adjusted net worth Rm	Net value of in-force Rm	30.06.2014 Rm	30.06.2013 Rm
Covered business				
MMI Group Ltd (1)	12 503	18 491	30 994	28 652
Metropolitan Odyssey Ltd	59	-	59	49
Metropolitan International	1 507	1 833	3 340	2 806
MMI Holdings Namibia Ltd	551	1 242	1 793	1 523
Metropolitan Life of Botswana Ltd	202	139	341	266
Metropolitan Lesotho Ltd	349	434	783	655
Other international businesses	405	18	423	362
Total covered business	14 069	20 324	34 393	31 507
Total Covered business	14 009	20 324	34 393	31 307
	Adjusted net worth Rm	Write-up to directors' value Rm	30.06.2014 Rm	30.06.2013 Rm
Non-covered business				
Momentum Investments (2)	839	1 089	1 928	1 746
Health businesses (3)	329	1 432	1 761	1 662
Momentum Retail (Wealth) (4)	355	300	655	379
Guardrisk business (5)	431	1 176	1 607	-
Momentum Short-term Insurance (MSTI)	150	169	319	300
Metropolitan International Holdings (6)	2	(388)	(386)	(285)
MMI Holdings (after consolidation adjustments) (6)	781	(1 383)	(602)	(161)
Total non-covered business	2 887	2 395	5 282	3 641
Total embedded value	16 956	22 719	39 675	35 148
Diluted adjusted net worth – non-covered business	(2 887)			30
Adjustments to covered business – adjusted net worth	3 323			
Reporting excess – long-term insurance business	17 392			

^{1.} The FNB Life value of in-force is excluded from the embedded value from 1 July 2013. The FNB Life net value of in-force amounted to R91 million at 30 June 2013.

^{2.} Momentum Investments subsidiaries are valued using forward price-earnings multiples applied to the relevant sustainable earnings bases.

^{3.} All Health businesses have been valued using embedded value methodology.

^{4.} Momentum Retail (Wealth) has been valued using embedded value methodology.

^{5.} Guardrisk has been valued using embedded value methodology.

^{6.} The holding company expenses reflect the present value of projected recurring head office expenses. The international holding company expenses reflect the allowance for support services to the international life assurance and health businesses.

ANALYSIS OF CHANGES IN GROUP		Co	overed business		12 mths to 30.06.2014	12 mths to 30.06.2013
EMBEDDED VALUE	Notes	Adjusted net worth (ANW) Rm	Gross Value of in- force (VIF) Rm	Cost of CAR Rm	Total EV Rm	Total EV Rm
Profit from new business		(1 273)	2 316	(168)	875	799
Embedded value from new business	Α	(1 273)	2 221	(169)	779	711
Expected return to end of period	В	-	95	1	96	88
Profit from existing business	-	3 690	(715)	253	3 228	3 336
Expected return – unwinding of RDR	В	-	2 078	(292)	1 786	1 487
Release from the cost of required capital	С	-	-	407	407	417
Expected (or actual) net of tax profit transfer to net worth	D	3 523	(3 523)	-	-	-
Operating experience variances	Ε	396	139	9	544	912
Operating assumption changes	F	(229)	591	129	491	520
Embedded value profit from operations	-	2 417	1 601	85	4 103	4 135
Investment return on adjusted net worth	G	1 063	-	-	1 063	919
Investment variances	Н	213	1 130	(65)	1 278	1 011
Economic assumption changes	I	(15)	(279)	(27)	(321)	(221)
Acquisition of covered business		-	-	-	-	89
Exchange rate movements	-	(7)	4	1	(2)	39
Embedded value profit – covered business		3 671	2 456	(6)	6 121	5 972
Transfer of business (to)/from non-covered business	J	(10)	4	-	(6)	267
Changes in share capital		42	-	-	42	37
Dividend paid		(3 271)	-	-	(3 271)	(3 140)
Change in reserves	-	-	-	-	-	(22)
Change in embedded value – covered business	-	432	2 460	(6)	2 886	3 114
Non-covered business						
Change in directors' valuation and other items					718	131
Holding company expenses				_	(175)	(455)
Embedded value profit – non-covered business					543	(324)
Changes in share capital					(42)	(37)
Dividend paid Finance costs – preference shares					1 179 (45)	236 (46)
Transfer of business from/(to) covered					• •	
business	J				6	(267)
Change in embedded value – non- covered business				_	1 641	(438)
Total change in group embedded value				_	4 527	2 676
Total embedded value profit				-	6 664	5 648
Return on embedded value (%) - internal rate	of return			-	19.0%	17.4%

A. VALUE OF NEW BUSINESS

VALUE OF NEW BUSINESS	Momentum Retail Rm	Metropoli- tan Retail	Momentum Employee Benefits Rm	Metropoli- tan Internatio- nal Rm	Total Rm		Comparative Segmental total (excl. FNB Life) Rm
12 mths to 30.06.2014							
Value of new business	240	236	254	49	779		
Gross	312	276	299	61	948		
Less cost of required capital	(72)	(40)	(45)	(12)	(169)		
New business premiums	15 948	2 584	6 384	541	25 457	_	
Recurring premiums	1 022	1 083	1 033	327	3 465		
Single premiums	14 926	1 501	5 351	214	21 992		
New business premiums (APE)	2 515	1 233	1 568	348	5 664		
New business premiums (PVP)	20 434	5 372	14 491	1 866	42 163		
Profitability of new business as a percentage of APE Profitability of new business as a	9.5	19.1	16.2	14.1	13.8		
percentage of PVP	1.2	4.4	1.8	2.6	1.8		
12 mths to 30.06.2013							
Value of new business	203	239	213	56	711	209	681
Gross	268	268	275	63	874	238	844
Less cost of required capital	(65)	(29)	(62)	(7)	(163)	(29)	(163)
New business premiums	12 433	2 305	5 836	473	21 047	2 220	20 962
Recurring premiums	1 057	1 075	769	298	3 199	990	3 114
Single premiums	11 376	1 230	5 067	175	17 848	1 230	17 848
New business premiums (APE)	2 195	1 198	1 276	316	4 985	1 113	4 900
New business premiums (PVP)	17 421	5 126	11 627	1 635	35 809	5 042	35 725
Profitability of new business as a percentage of APE Profitability of new business as a	9.2	19.9	16.7	17.7	14.3	18.8	13.9
percentage of PVP	1.2	4.7	1.8	3.4	2.0	4.2	1.9

^{1.} The FNB Life business was excluded in the Metropolitan Retail VNB at 30 June 2014 and included in the Metropolitan Retail VNB at 30 June 2013. Comparative figures, excluding FNB Life, have been provided.

^{2.} Value of new business and new business premiums are net of non-controlling interests.

^{3.} The value of new business has been calculated on closing assumptions. Investment yields at the point of sale have been used for fixed annuity and guaranteed endowment business, for other business the investment yields at the end of the year have been used.

ANALYSIS OF NEW BUSINESS PREMIUMS	Momentum Retail Rm	Metropoli- tan Retail (1) Rm	Momentum Employee Benefits Rm	Metropoli- tan Internatio- nal Rm	Total Rm	Metropo- litan Retail (excl. FNB Life) (1) Rm	Comparative Segmental total (excl. FNB Life)
12 mths to 30.06.2014							
New business premiums	15 948	2 584	6 384	541	25 457		
Recurring premiums	1 022	1 083	1 033	327	3 465		
Risk	501	713	408	-	1 622		
Savings/Investments	521	370	625	-	1 516		
International	-	-	-	327	327		
Single premiums	14 926	1 501	5 351	214	21 992		
Savings/Investments	14 130	625	4 198	-	18 953		
Annuities	796	876	1 153	-	2 825		
International	-	-	-	214	214		
New business premiums (APE)	2 515	1 233	1 568	348	5 664		
Risk	501	713	408	-	1 622		
Savings/Investments	1 934	432	1 045	-	3 411		
Annuities	80	88	115	-	283		
International	-	-	-	348	348		

ANALYSIS OF NEW BUSINESS PREMIUMS	Momentum Retail Rm	Metropoli- tan Retail (1) Rm	Employee Benefits	Metropoli- tan Internatio- nal Rm	Total Rm	Metropolitan Retail (excl. FNB Life) (1) Rm	Comparative Segmental total (excl. FNB Life) Rm
12 mths to 30.06.2013							
New business premiums	12 433	2 305	5 836	473	21 047	2 220	20 962
Recurring premiums	1 057	1 075	769	298	3 199	990	3 114
Risk	508	748	369	-	1 625	663	1 540
Savings/Investments	549	327	400	-	1 276	327	1 276
International	-	-	-	298	298	-	298
Single premiums	11 376	1 230	5 067	175	17 848	1 230	17 848
Savings/Investments	10 921	589	2 267	-	13 777	589	13 777
Annuities	455	641	2 800	-	3 896	641	3 896
International	-	-	-	175	175	-	175
New business premiums (APE)	2 195	1 198	1 276	316	4 985	1 113	4 900
Risk	508	748	369	-	1 625	663	1 540
Savings/Investments	1 641	386	627	-	2 654	386	2 654
Annuities	46	64	280	-	390	64	390
International	-	-		316	316	-	316

^{1.} The FNB Life business was excluded in the Metropolitan Retail VNB at 30 June 2014 and included in the Metropolitan Retail VNB at 30 June 2013. Comparative figures, excluding FNB Life, have been provided.

RECONCILIATION OF LUMP SUM INFLOWS	12 mths to 30.06.2014 Rm	Restated 12 mths to 30.06.2013 Rm
Total lump sum inflows	29 790	34 402
Inflows not included in value of new business	(8 246)	(17 219)
Momentum Retail	(200)	(181)
Momentum Employee Benefits	(1 715)	(170)
Metropolitan International	(46)	(37)
Momentum Investments	(6 262)	(16 819)
Balance Sheet Management	(23)	(12)
Term extensions on maturing policies	465	610
Non-controlling interests and other adjustments	(17)	55
Single premiums included in value of new business	21 992	17 848

^{1.} June 2013 has been restated to reconcile from on-balance sheet single lump sum inflows instead of total lump sum inflows.

B. EXPECTED RETURN

The expected return is determined by applying the risk discount rate applicable at the beginning of the reporting year to the present value of in-force covered business at the beginning of the reporting year and adding the expected return on new business, which is determined by applying the current risk discount rate to the value of new business from the point of sale to the end of the year.

C. RELEASE FROM THE COST OF REQUIRED CAPITAL

The release from the cost of required capital represents the difference between the risk discount rate and the expected after tax investment return on the assets backing the required capital over the year.

D. EXPECTED (OR ACTUAL) NET OF TAX PROFIT TRANSFER TO NET WORTH

The expected profit transfer for covered business from the present value of in-force to the adjusted net worth is calculated on the statutory valuation method.

E. OPERATING EXPERIENCE VARIANCES

		12 mt	12 mths to 30.06.2013		
OPERATING EXPERIENCE VARIANCES	Notes	ANW	Net VIF	EV	EV
OPERATING EXPERIENCE VARIANCES	Notes	Rm	Rm	Rm	Rm
Momentum Retail		93	77	170	128
Mortality and morbidity	1	223	12	235	259
Terminations, premium cessations and policy alterations	2	(86)	91	5	17
Expense variance		43	-	43	-
Other	3	(87)	(26)	(113)	(148)
Metropolitan Retail		57	(18)	39	62
Mortality and morbidity	1	105	3	108	97
Terminations, premium cessations and policy alterations	4	(37)	(23)	(60)	(97)
Expense variance		45	-	45	59
FNB Life – share of profits		30	-	30	-
Other	5	(86)	2	(84)	3
Momentum Employee Benefits		111	107	218	306
Mortality and morbidity	1	59	1	60	17
Terminations	6	23	115	138	233
Expense variance		21	-	21	9
Other		8	(9)	(1)	47
Metropolitan International		73	29	102	152
Mortality and morbidity	1	78	8	86	81
Terminations, premium cessations and policy alterations		12	5	17	65
Expense variance		(8)	14	6	16
Other		(9)	2	(7)	(10)
Shareholder Capital	7	62	24	86	242
Opportunity cost of required capital		-	(71)	(71)	22
Total operating experience variances	_	396	148	544	912

Notes

- 1. Overall, mortality and morbidity experience for the 12 months were better compared to what was allowed for in the valuation basis.
- 2. Mainly due to good persistency on risk business and closed books where the impact of increased revenues in the value of in-force offset lower termination profits.
- 3. Various items including fee reductions on Wealth business, costs related to strategic initiatives and under-recovery of intergroup distribution costs.
- 4. Mainly due to negative experience on selected products with cashback features.
- 5. Mainly expenses relating to the Ukukhula business process enhancement project.
- 6. Favourable persistency impacted fee income positively.
- 7. The income recorded in respect of Shareholder Capital relates mostly to earnings from holding company activities and the management of MMI's capital and shareholder balance sheet risks. Other sources of earnings such as variations in actual tax payments and corporate expenses not allocated to underlying business units are also included here.

F. OPERATING ASSUMPTION CHANGES

		12 mth	s to 30.06.201	4	12 mths to 30.06.2013
		ANW	Net VIF	+ EV	50.06.2013 EV
OPERATING ASSUMPTION CHANGES	Notes	Rm	Rm	Rm	Rm
Momentum Retail	_	(212)	224	12	78
Mortality and morbidity assumptions		(2)	82	80	66
Renewal expense assumptions	1	(19)	(11)	(30)	104
Termination assumptions	2	(33)	(18)	(51)	104
Modelling, methodology and other changes	3	(158)	171	13	(196)
Metropolitan Retail		125	(254)	(129)	149
Mortality and morbidity assumptions	4	100	1	101	205
Renewal expense assumptions	5	113	(26)	87	90
Termination assumptions	4	(54)	(31)	(85)	(178)
FNB Life	6	-	(91)	(91)	-
Modelling, methodology and other changes	3	(34)	(107)	(141)	32
Momentum Employee Benefits	_	(170)	631	461	387
Assumed mortality and morbidity profit margin	7	(76)	53	(23)	(29)
Termination assumptions	8	-	144	144	201
Renewal expense assumptions	9	(35)	401	366	81
Modelling, methodology and other changes	10	(59)	33	(26)	134
Metropolitan International		(3)	18	15	(18)
Mortality and morbidity assumptions		(12)	5	(7)	4
Renewal expense assumptions		-	17	17	24
Termination assumptions		(4)	14	10	(21)
Modelling, methodology and other changes		13	(18)	(5)	(25)
			()	(-)	
Shareholder Capital		31	(38)	(7)	20
Methodology change: cost of required capital	11	-	139	139	(96)
Total operating assumption changes	_	(229)	720	491	520

Notes

- 1. Mainly allowance for the costs of strategic initiatives.
- 2. Mainly allowance for the impact of better persistency on risk business claims experience.
- 3. Various changes were made to models and methodology, including refinements to the calculation of tax relief on expenses. Provision was also made for policyholder benefit reviews.
- 4. Offsetting mortality and termination assumption changes were made to mainly Grouped Individual lines of business, in line with recent experience investigations.
- 5. Allowances for better expense experience, in line with business budgets.
- 6. Future profits no longer recognised in the value of in-force for FNB Life business.
- 7. Strengthening of longevity assumptions on annuity business (ANW), offset by improvements on risk business.
- 8. Allowance made for improved persistency experience on FundsAtWork and Corporate Investment business.
- 9. Allowances for better expense experience, in line with business budgets, including allowance for clients moving to lower fee options on certain investment business.
- 10. Various changes to models and methodology.
- 11. Refinements to the modelling of the cost of required capital, including better allowance for diversification benefits.

G. INVESTMENT RETURN ON ADJUSTED NET WORTH

INVESTMENT RETURN ON ADJUSTED NET WORTH	12 mths to 30.06.2014 Rm	12 mths to 30.06.2013 Rm
Investment income	722	681
Capital appreciation	368	267
Preference share dividends paid and change in fair value of preference shares	(27)	(29)
Investment return on adjusted net worth	1 063	919

H. INVESTMENT VARIANCES

Investment variances represent the impact of higher/lower than assumed investment returns on current and expected future after tax profits from in-force business.

I. ECONOMIC ASSUMPTION CHANGES

The economic assumption changes include the effect of the change in assumed rate of investment return, expense inflation rate and risk discount rate in respect of local and offshore business.

J. TRANSFER OF BUSINESS (TO)/FROM NON-COVERED BUSINESS

This transfer represents the alignment of net assets and value of in-force of mainly international subsidiaries between covered and non-covered business.

		Adjusted net	In-f	orce busine	ess	New b	usiness wi	itten
	COVERED BUSINESS: SENSITIVITIES – 30.06.2014		Net value	Gross value	Cost of CAR (3)	Net value	Gross value	Cost of CAR (3)
		Rm	Rm	Rm	Rm	Rm	Rm	Rm
Base	value	14 069	20 324	23 393	(3 069)	779	948	(169)
1%	increase in risk discount rate		18 640	22 094	(3 454)	650	836	(186)
	% change		(8)	(6)	13	(17)	(12)	10
1%	reduction in risk discount rate		22 220	24 857	(2 637)	925	1 074	(149)
	% change		9	6	(14)	19	13	(12)
10%	decrease in future expenses		21 456	24 516	(3 060)	875	1 044	(169)
	% change (1)		6	5	-	12	10	-
10%	decrease in lapse, paid-up and surrender rates		21 105	24 189	(3 084)	937	1 115	(178)
	% change		4	3	-	20	18	5
5%	decrease in mortality and morbidity for assurance business		21 803	24 849	(3 046)	919	1 088	(169)
	% change		7	6	(1)	18	15	-
5%	decrease in mortality for annuity business		20 007	23 101	(3 094)	771	941	(170)
	% change		(2)	(1)	1	(1)	(1)	1
1%	reduction in gross investment return, inflation rate and risk discount rate	14 039	20 885	23 930	(3 045)	863	1 032	(169)
	% change (2)	-	3	2	(1)	11	9	-
1%	reduction in inflation rate		21 034	24 103	(3 069)	849	1 018	(169)
	% change		3	3	-	9	7	-
10%	fall in market value of equities and properties	13 858	18 854	21 975	(3 121)			
	% change	(1)	(7)	(6)	2			
10%	reduction in premium indexation take-up rate		20 069	23 099	(3 030)	748	918	(170)
	% change		(1)	(1)	(1)	(4)	(3)	1
10%	decrease in non-commission related acquisition expenses					880	1 049	(169)
	% change					13	11	-
1%	increase in equity/property risk premium		20 876	23 905	(3 029)	806	976	(170)
	% change		3	2	(1)	3	3	1

^{1.} No corresponding changes in variable policy charges are assumed, although in practice it is likely that these will be modified according to circumstances.

^{2.} Bonus rates are assumed to change commensurately.

^{3.} The change in the value of cost of required capital is disclosed as nil where the sensitivity test results in an insignificant change in the value.

MMI HOLDINGS GROUP - STOCK EXCHANGE PERFORMANCE

STOCK EXCHANGE PERFORMANCE	30.06.2014	30.06.2013
12 months		
Value of listed shares traded (rand million)	15 362	16 060
Volume of listed shares traded (million)	637	733
Shares traded (% of average listed shares in issue)	41	47
Value of shares traded – life insurance (J857 – Rbn)	165	155
Value of shares traded – top 40 index (J200 – Rbn)	3 069	3 059
Trade prices		
Highest (cents per share)	2 783	2 700
Lowest (cents per share)	2 039	1 792
Last sale of year (cents per share)	2 625	2 217
Annualised percentage (%) change during year	18	23
Annualised percentage (%) change – life insurance sector (J857)	28	37
Annualised percentage (%) change – top 40 index (J200)	31	18
30 June		
Price/diluted core headline earnings (segmental) ratio	11.6	11.0
Dividend yield % (dividend on listed shares)	5.4	5.7
Dividend yield % – top 40 index (J200)	2.6	2.9
Total shares issued (million)		
Ordinary shares listed on JSE	1 570	1 570
Treasury shares held on behalf of contract holders	(14)	(14)
Basic number of shares in issue	1 556	1 556
Treasury shares held on behalf of contract holders	14	14
Convertible redeemable preference shares	34	34
Diluted number of shares in issue (1)	1 604	1 604
Market capitalisation at end (Rbn) (2)	42	36
Percentage (%) of life insurance sector	12	13

^{1.} The diluted number of shares in issue takes into account all issued shares, assuming conversion of the convertible redeemable preference shares, and includes the treasury shares held on behalf of contract holders.

^{2.} The market capitalisation is calculated on the fully diluted number of shares in issue.

Appendix – Restatement of prior year financial statements

CONDENSED POSITION	CONSOLIDATED	STATEMENT	OF	FINANCIAL	Audited As previously reported Rm	Reclassifi- cation of CIS Rm	Reclassifi- cation of cell captives Rm	Restated 30.06.2013 Rm
ASSETS								
Intangible assets	S				11 769	-	-	11 769
Owner-occupied	properties				1 488	-	_	1 488
Property and eq	uipment				348	-	_	348
Investment prop	erties				6 433	-	-	6 433
Investment in as					121	-	-	121
Employee benef	fit assets				327	_	_	327
Financial instrun					297 847	13 534	1 043	312 424
Reinsurance cor					1 519	-	(174)	1 345
Deferred income					124	_	-	124
Properties unde					98	_	_	98
Insurance and o	•				2 857	_	(29)	2 828
Current income					108	_	(20)	108
Cash and cash					19 424	2 430	421	22 275
Non-current ass	•				680	-	-	680
Total assets	oto nota for data				343 143	15 964	1 261	360 368
EQUITY								
	ole to owners of the pa	arent			23 473	_	_	23 473
Non-controlling i	= -	a. 0			391	_	_	391
Total equity					23 864	-	-	23 864
Ū	surance contracts				96 817	-	156	96 973
Financial instrum					183 506	_	1 207	184 713
	ionary participation fe	eatures			24 937		-	24 937
	at fair value through				158 569	-	1 207	159 776
-	al instrument liabilities				22 152	15 812	-	37 964
Deferred income					3 917	-	-	3 917
Employee benef					1 328	-	-	1 328
Other payables	-				11 112	152	(102)	11 162
Provisions					180	-	-	180
Current income	tax liabilities				267	-	-	267
Total liabilities					319 279	15 964	1 261	336 504
Total equity and	d liabilities				343 143	15 964	1 261	360 368

Appendix – Restatement of prior year financial statements

CONDENSED STATEMENT	CONSOLIDATED	INCOME	Audited As previously reported Rm	Reclassifi- cation of CIS Rm	Reclassifi- cation of cell captives Rm	Interest rate swaps Rm	Restated 12 mths to 30.06.2013 Rm
Net insurance prer	miums received		23 304	_	-	-	23 304
Fee income			6 234	(29)	-	-	6 205
Investment income	•		13 537	788	50	(1 329)	13 046
Net realised and fa	air value gains		29 152	1 322	74	311	30 859
Net income	-			2 081	124	(1 018)	73 414
Net insurance ben	efits and claims		20 327	-	-	-	20 327
Change in liabilitie	S		9 677	-	(372)	-	9 305
Change in insur	ance contract liabilities		8 525	-	(438)	-	8 087
Change in inves	stment contracts with DF	PF liabilities	1 237	-	2	-	1 239
Change in reins	urance provision		(85)	-	64	-	(21)
Fair value adjustm liabilities	Fair value adjustments on investment contract		22 614	-	101	-	22 715
Fair value adjustm scheme liabilities	Fair value adjustments on collective investment scheme liabilities			1 900	-	-	2 782
Depreciation, amo	Depreciation, amortisation and impairment expenses			-	-	-	1 144
Employee benefit	Employee benefit expenses			-	-	-	4 494
Sales remuneratio	Sales remuneration			-	46	-	3 061
Other expenses			4 249	180	47	-	4 476
Expenses		_	66 402	2 080	(178)	-	68 304
Results of operat	ions		5 825	1	302	(1 018)	5 110
Share of profit of a	Share of profit of associates			-	-	-	12
Finance costs	Finance costs		(1 684)	(1)	-	1 018	(667)
Profit before tax	Profit before tax			-	302	-	4 455
Income tax expenses			(1 502)	-	(302)	-	(1 804)
Earnings	Earnings		2 651	-	-	-	2 651
Attributable to:							
Owners of the parent			2 587	-	-	-	2 587
Non-controlling interests			32	-	-	-	32
MMI Group Ltd preference shares		32	-	-	-	32	
		-	2 651	-	-	-	2 651
Basic earnings per	r ordinary share (cents)		166.0	-	-	-	166.0
Diluted earnings p	er ordinary share (cents)	164.2	-	-	-	164.2

Appendix – Restatement of prior year financial statements

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS	Audited As previously reported Rm	Reclassifi- cation of CIS Rm	Reclassifi- cation of cell captives Rm	Restated 12 mths to 30.06.2013 Rm
Net cash inflow from operating activities	6 321	1 446	157	7 924
Net cash outflow from investing activities	(753)	-	-	(753)
Net cash outflow from financing activities	(3 101)	-	(68)	(3 169)
Net cash flow	2 467	1 446	89	4 002
Cash resources and funds on deposit at beginning	16 957	984	332	18 273
Cash resources and funds on deposit at end	19 424	2 430	421	22 275